

Democratising  
Investing.  
For all.



PURPLE GROUP  
LIMITED



**PURPLE GROUP**  
LIMITED



RETIREMENT INVESTMENTS AND SAVINGS  
FOR EVERYONE

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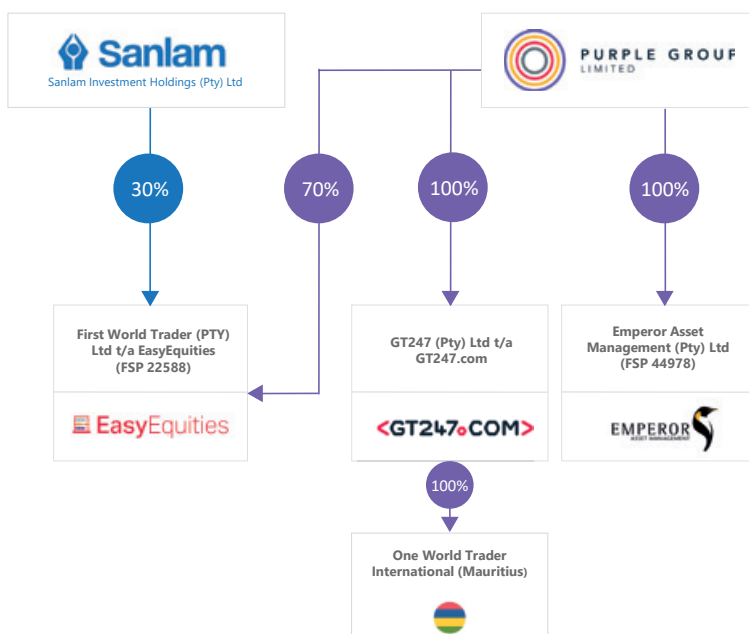
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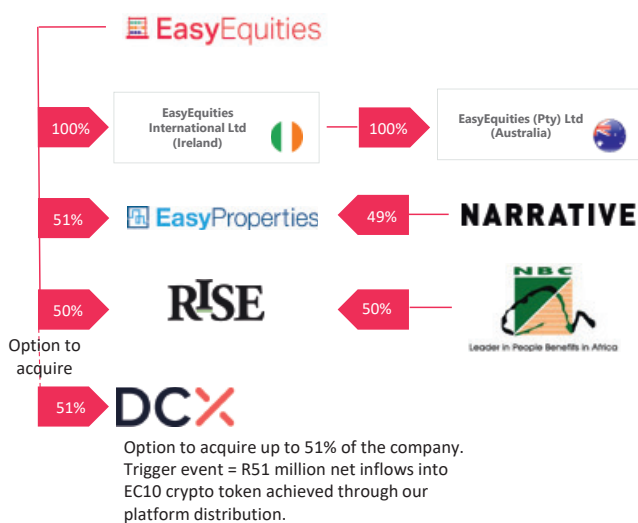


# PURPLE GROUP LIMITED

## OVERALL STRUCTURE



## EasyEquities



# GROUP HIGHLIGHTS

GROUP REVENUE  
INCREASED BY

▲ **65%**

to R163 MILLION

GROUP COSTS  
INCREASED BY

▲ **16%**

to R121 MILLION

GROUP BASIC  
EARNINGS PER SHARE  
AT

▲ **1.54**

CENTS PER SHARE

(FY 2019: LOSS 1.06c)

ATTRIBUTABLE  
EARNINGS AT

**R14.4**

MILLION

(FY 2019: LOSS R9.5 MILLION)

# EASYEQUITIES HIGHLIGHTS



EASYEQUITIES  
REVENUE  
INCREASED BY

**136%**

(TO R96 MILLION)

PLATFORM  
ASSETS INCREASED  
BY 141% TO

**R21.6<sup>bn</sup>**

(FY 2019: R9.0 BILLION)

FUNDED RETAIL INVESTMENT  
ACCOUNTS INCREASED  
BY 86% TO

**260 885**

(FY 2019: 111 331)

RISE MANDATES  
TOTTALLING

**R6.7<sup>bn</sup>**

(FY 2019: R5.4 BILLION)

EASYEQUITIES MOBILE  
APP WAS AWARDED  
OVERALL WINNER AT  
THE MTN BUSINESS APP  
AWARDS 2020

TOTAL RETAIL  
DEPOSITS INCREASED  
BY 270% TO

**R5.7<sup>bn</sup>**

(FY 2019: R1.5 BILLION)

CAPITEC  
PARTNERSHIP  
CONCLUDED

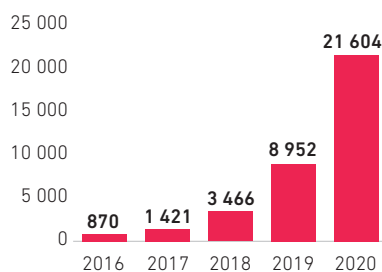
PROFIT BEFORE TAX AT

**R12.4<sup>mn</sup>**

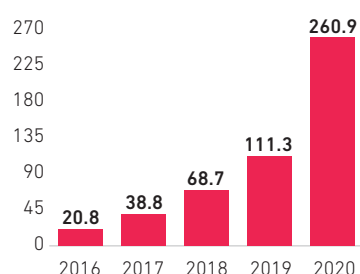
(FY2019: LOSS  
R13.5 MILLION)

EASYEQUITIES  
AUSTRALIA AND  
EASYPROPERTIES  
PLATFORMS  
GO LIVE

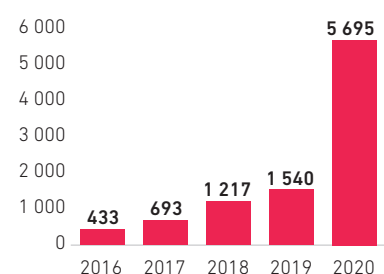
PLATFORM ASSETS (R'M)



FUNDED INVESTMENT ACCOUNTS ('000)



RETAIL DEPOSITS (R'M)



# <GT247.COM> HIGHLIGHTS

## <GT247.COM>

GT247.COM  
TRADING  
REVENUE  
INCREASED BY

▲16.9%

[FY 2019: ▲ 6.8%]

GT247.COM COSTS  
INCREASED BY

▲4.6%

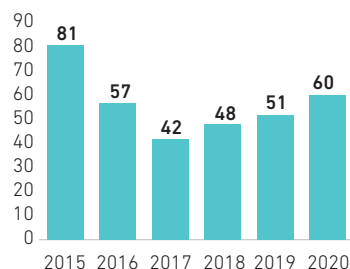
[FY 2019: ▼ 6.2%]

PROFIT BEFORE TAX  
INCREASED BY  
27% TO

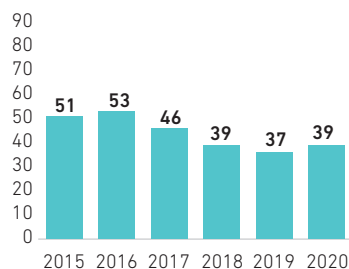
R22.5<sup>mn</sup>

[FY 2019: ▲ 73%]

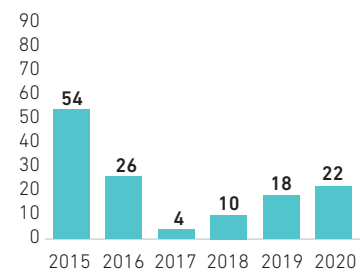
TRADING REVENUE (R'M)



TOTAL COSTS (R'M)



PROFIT BEFORE TAX (R'M)



# LETTER FROM THE BOARD

## GRIT, RESILIENCE AND A PASSION FOR DEMOCRATISATION

2020 will be remembered by most as the year of COVID-19. And the Purple Group is no exception. But where for many the pandemic was a disaster, our Corona year will best be remembered as one where the Agile way of working, our capacity building in terms of people, systems and products as well as our passion for ensuring everyone can invest, easily, ensured massive growth across all areas of the business.

Group revenue increased by 65% whilst costs were contained at 16%. Overall this resulted in the Group generating an attributable profit of R14.4 million for the year, compared to a loss of R9.5 million in the prior year.

Trading revenue increased substantially and the Group's ambitious growth strategy in EasyEquities has again been evidenced in this year's result. In addition, our renewed focus on Emperor Asset Management, significant time and energy spent with our partners – especially at RISE, DCX, Satrix and Capitec – ensured a better than expected and most pleasing performance.

Emperor's Global Equity Fund ("IP Global Momentum Equity Fund") is ranked 10th globally over three years, compared to 3 638 other asset managers operating in this sector. Locally, this fund is currently the number 1 Equity based unit trust fund in South Africa over a three-year period (136.63% return). Servicing high net worth clients using a combination of technology and human relationships, plus the opportunities to offer hundreds of thousands of retail clients on the Easy platform an excellent managed solution at a fraction of the cost of competitors, bodes well for Emperor in the coming year. With unit trusts in our Retirement Annuity wallet now a reality, we have already seen a big increase in activity in this previously untapped segment.

GT247.com reported a profit before tax of R22.5 million, up 27% over last year. The COVID-19 pandemic inspired volatility across the world in the first and second quarters of 2020, led to a massive increase in traders and trading behaviour. GT247.com did well because of that surge and has maintained many of the clients who joined in that time. By adding crypto and increasing our research and educational offerings, this business continues to serve a valuable niche in the market. With the year ahead being one of ongoing uncertainty, GT247.com clients are spoilt for choice in trading options.

In our last report we detailed our partnership strategy. With the launch of the EasyEquities widget on Capitec and the ability to offer our EasyEquities service to millions of users, we have significantly ramped up our acquisition via partnerships. And while organic growth remains strong - fuelled by word of mouth of existing users - partnerships are where we see exponential growth in the year to come. To all our partners - thank you. Win-win relationships and building sustainable futures with like-minded people is at the heart of all we do with you.

With growth and diversification of product comes potential complexity and increased customer demands. Using artificial intelligence, cutting-edge technology and the ever important human element, we have ensured client engagement and user experience remain core to how we operate. Scaling our business while keeping head count at a minimal, is top of mind and we are pleased to have achieved that.

A huge thank you to our team who, overnight, adapted to the challenges of lockdown to continue serving our clients. And a massive thanks also to all clients - those who have been with us since the beginning on this journey and those who joined in 2020. You truly are the reason we do what we do. Every social media post, every email, every call is an opportunity for us to do more. To do better. And the end goal is financial freedom and dignity for all.

A mere six years ago, EasyEquities was only an idea and passion of a few individuals. Today it is a household name and we are most proud of and grateful to see how ordinary people have grown in their investment abilities because of our platform. Starting the new financial year with 260 885 funded investment accounts, the EasyProperties and EasyEquities Australia platforms having gone live and the launch of the Capitec partnership is an exciting prospect for us. Alongside the other brands and services within Purple Group, we are determined to deliver with single-minded focus for our clients, our shareholders, our team and the broader community. We look forward to the next 12 months!



## FINANCIAL REVIEW

### Consolidated statement of profit or loss

	2020 R'000	2019 R'000	Movement %
<b>Revenue</b>	<b>162 672</b>	98 476	65.2
Commissions and research expenses	(3 016)	(3 143)	(4.0)
Operating expenses	(117 774)	(100 756)	16.9
<b>Net income/(loss)</b>	<b>41 882</b>	(5 423)	(872.3)
Other income	47	33	42.4
<b>Earnings/(loss) before interest, depreciation &amp; amortisation</b>	<b>41 929</b>	(5 390)	(877.9)
Net interest expense	(7 713)	(3 650)	111.3
Depreciation and amortisation	(14 052)	(9 813)	43.2
<b>Profit/(loss) before fair value adjustments and tax</b>	<b>20 164</b>	(18 853)	(207.0)
Fair value adjustments	2 405	102	2 257.8
Share of profit of joint venture	1 183	3 474	(65.9)
<b>Profit/(loss) before tax</b>	<b>23 752</b>	(15 277)	(255.5)
Income tax (expense)/benefit	(6 615)	3 264	(302.7)
<b>Profit/(loss) for the period</b>	<b>17 137</b>	(12 013)	(242.7)
<b>Profit/(loss) attributable to:</b>			
Owners of the Company	14 443	(9 544)	(251.4)
Non-controlling interests	2 694	(2 469)	(209.1)
	<b>17 137</b>	(12 013)	(242.7)
<b>Earnings/(loss) per share</b>			
Basic earnings/(loss) per share (cents)	1.54	(1.06)	(245.3)

The Group recorded an attributable profit for the period of R14.4 million compared to a loss of R9.5 million in the prior year. The basic earnings of 1.54 cents per share compares with a loss of 1.06 cents per share in the prior year.

The net income of R41.9 million realised in the current year has increased by R47.3 million.

# LETTER FROM THE BOARD

## CONTINUED

### FINANCIAL REVIEW CONTINUED

#### EasyEquities Group

	2020 R'000	2019 R'000	Movement %
<b>Revenue</b>	<b>96 308</b>	40 807	136.0
Commissions and research expenses	(630)	(588)	7.1
Operating expenses*	(70 135)	(51 961)	35.0
<b>Net profit/(loss)</b>	<b>25 543</b>	(11 742)	(317.4)
Other income	47	30	56.7
<b>Profit/(loss) before interest, depreciation and amortisation</b>	<b>25 590</b>	(11 712)	(318.5)
Net interest (expense)/income	(1 129)	3 636	(131.0)
Depreciation and amortisation	(13 242)	(8 874)	49.2
<b>Profit/(loss) before joint venture</b>	<b>11 219</b>	(16 950)	(166.2)
Share of profit of joint venture	1 183	3 474	(65.9)
<b>Profit/(loss) before tax</b>	<b>12 402</b>	(13 476)	(192.0)

#### GT247.com

	2020 R'000	2019 R'000	Movement %
Asset Management Execution Revenue	3 258	4 277	(23.8)
Trading Revenue	59 895	51 228	16.9
<b>Revenue</b>	<b>63 153</b>	55 505	13.8
Commissions and research expenses	(2 348)	(2 256)	4.1
Operating expenses	(36 294)	(34 702)	4.6
<b>Net income</b>	<b>24 511</b>	18 547	32.1
Other income	–	3	(100)
<b>Profit before interest, depreciation and amortisation</b>	<b>24 511</b>	18 550	32.1
Net interest expense	(347)	–	100
Depreciation and amortisation	(1 667)	(875)	90.5
<b>Profit before fair value adjustments</b>	<b>22 497</b>	17 675	27.3
Fair value adjustments	1	–	100
<b>Profit before tax</b>	<b>22 498</b>	17 675	27.3

- EasyEquities revenue was up 136.0% driven by an 86% increase in funded retail investment accounts, a 141% increase in platform assets and an increase in investment activity, spurred by the market crash, during March 2020.
- Total expenses increased by 35.0%, with an increase in costs across all expense categories, driven by the increase in clients and investment activity on the platform.
- System infrastructure was scaled four fold during the period and a moderate increase in headcount was required to service the increase in client numbers. Variable costs associated with client onboarding verifications and screening, as well as the increase in various bank charges associated with the flow of client funds rose sharply during the second half of the financial year.
- The EasyEquities Group has reported a profit before tax of R12.4 million for the year, compared with a loss of R13.5 million in the prior year.
- Trading revenue was up 16.9% compared to the prior year, driven by a significant increase in market volatility, fuelled by the impact of the COVID-19 pandemic. Increased market volatility generally drives an increase in trading activity and the resultant trading revenue of GT247.com.
- Operating expenses are 4.6% higher due to a higher bonus provision being raised in the current year (inline with the improved performance of the business) and an increase in the variable costs associated with the increased trading activity of clients during the period, including bank charges and client onboarding costs.

## FINANCIAL REVIEW CONTINUED

### Emperor Asset Management

	2020 R'000	2019 R'000	Movement %
<b>Revenue</b>	<b>3 211</b>	2 109	51.9
Commissions and research expenses	(38)	(270)	(85.9)
Operating expenses	(3 282)	(3 529)	(7.0)
<b>Net loss</b>	<b>(109)</b>	(1 690)	(93.5)
Other income	–	–	–
<b>Loss before interest, depreciation and amortisation</b>	<b>(109)</b>	(1 690)	(93.5)
Depreciation and amortisation	(36)	(36)	–
<b>Loss before fair value adjustments</b>	<b>(145)</b>	(1 726)	(91.6)
Fair value adjustments	2 393	102	2 246.1
<b>Profit/(loss) before tax</b>	<b>2 248</b>	(1 624)	(238.3)

### Purple Group Limited and Investments

	2020 R'000	2019 R'000	Movement %
<b>Revenue</b>	<b>–</b>	55	(100)
Commissions and research expenses	–	(29)	(100)
Operating expenses	(6 794)	(10 564)	(35.7)
<b>Net loss</b>	<b>(6 794)</b>	(10 538)	(35.5)
Other income	–	–	–
<b>Loss before interest, depreciation and amortisation</b>	<b>(6 794)</b>	(10 538)	(35.5)
Net interest expense	(6 583)	(7 286)	(9.6)
Depreciation and amortisation	(30)	(28)	7.1
<b>Loss before fair value, impairment adjustments and tax</b>	<b>(13 407)</b>	(17 852)	(24.9)
Fair value adjustments	11	–	100
<b>Loss before tax</b>	<b>(13 396)</b>	(17 852)	(25.0)

### RISE

	2020 R'000	2019 R'000	Movement %
<b>Revenue</b>	<b>45 021</b>	18 163	148
Operating expenses	(41 735)	(8 316)	(402)
<b>Profit before tax</b>	<b>3 286</b>	9 847	(402)
Taxation expense	(920)	(2 899)	(68)
<b>Profit after tax</b>	<b>2 366</b>	6 948	(66)
<b>EasyEquities share of profit after tax</b>	<b>1 183</b>	3 474	(66)

- Revenue has increased by 51.9% during the period due to an increase in fees generated from its leveraged segregated portfolios, on the back of a solid performance delivered by these strategies during the year. Revenue generated from institutional mandates also increased.

- The performance of Emperor's core strategies over the past two years stands it in good stead in securing retail clients through the EasyEquities platform and increase its institutional funds under management.

- Operating expenses have decreased by 35.7% primarily due to a decrease in professional fees paid, compared to the prior year.

- The lower interest cost is primarily due to the decrease in the debt owing to the IDC and the drop in the REPO rate during the year.

- RISE secured additional mandates during FY 2020, increasing total mandated funds to R6.7 billion (FY 2019: R5.4 billion).

- The increase in the cost base is largely due to the prior year only including half a year of operational costs, as the first administration client was taken on, effective 1 March 2019, where as the current year includes a full year of operating costs, as well as additional costs incurred in the take-on of additional clients and improving of service levels for our clients.

- The team has worked hard during the year on bedding down processes and are focused on various initiatives to improve efficiencies and decrease costs.

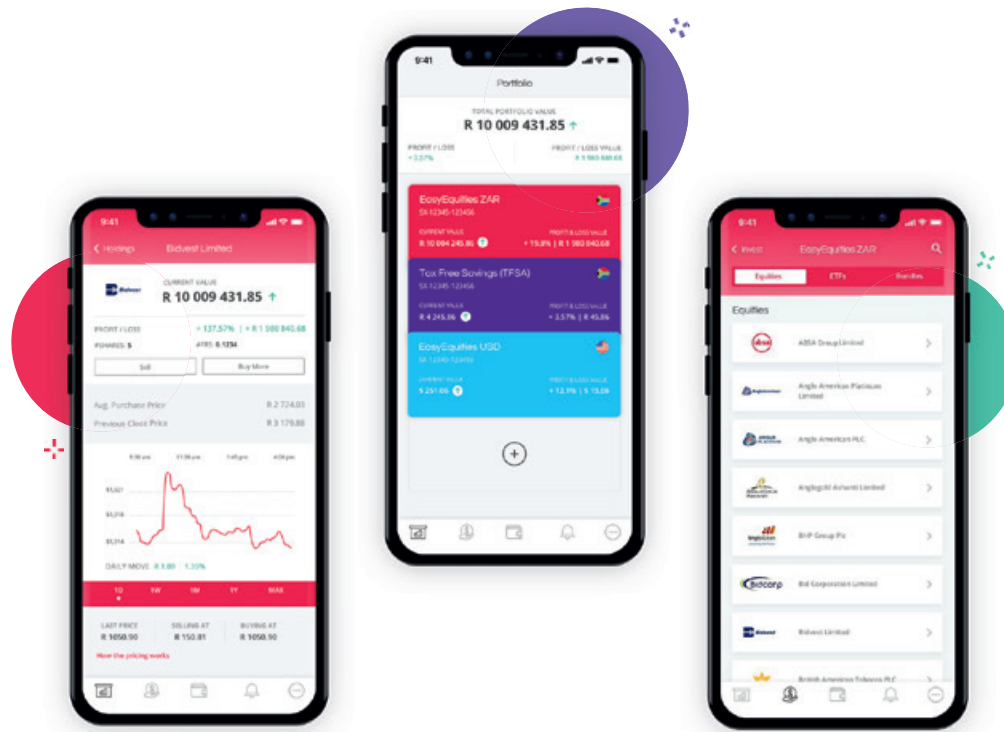
- Once this has been achieved, focus will once again be shifted towards growing the top line.

## EasyEquities

EasyEquities was built with the deep desire and purpose to democratize all things investing.

Previously, investing was seen as an elite activity, and was, to a great extent, an intimidating (and often unaffordable) option for the average Joe. With the internet becoming more affordable and accessible, EasyEquities identified an opportunity, and dire need, to make investing and trading equities just as accessible for all.

Industry trends and global best practices has seen the global democratization of financial services through digitalization. Accordingly, EasyEquities created a solution that deals with the evolving needs of all customer types, recognizing that today's managed investor is tomorrow's day trader, the curious 20 something crypto investor, next decades advised passive parent. We've delivered a world-first, all-inclusive digital investment platform that not only caters for the DIY investor, but also the investor that just wants his money to be managed or receive advice on how to invest to achieve their wealth goals. The solution reduces the costs associated with investing (specifically in small amounts) but makes the investing process easy, as easy as purchasing a book on Amazon, posting a message on Facebook or calling an Uber taxi.



# OUR BUSINESS



GT247.com pioneered CFD trading in South Africa 20 years ago and has claimed the prestigious title of SA's Top Online Stockbroker at the Intellidex Annual Awards in the years 2016 and 2019.



No Monthly Fees



Low Cost Trading



Pioneers of CFD & Spread Trading



#1 Online Broker



Forex | Commodities |  
Indices | Equity CFDs |  
Crypto

In 2017 we migrated to the internationally recognized and multi-award-winning Metatrader 5 trading platform which offers full technical charting functionality and lightning fast trade executions on both desktop and mobile application.

We offer a vast range of tradable instruments; 153 JSE Equity CFDs, 5 Commodities, 5 Crypto Currencies, 135 Currency Pairs and 12 Major Indices. We offer a Private Broking services as well as DIY trading.

Our trading desk has well over 100 years' of cumulative market experience, and provides high touch services to clients through our Private Broking offering as well as telephone trading to clients.

GT247.com offer's the ultimate trading experience and service. Daily market updates, technical and fundamental research, blogs, podcasts, educational notes and weekly trade ideas are just some of the many value added services our dedicated team of traders offer.



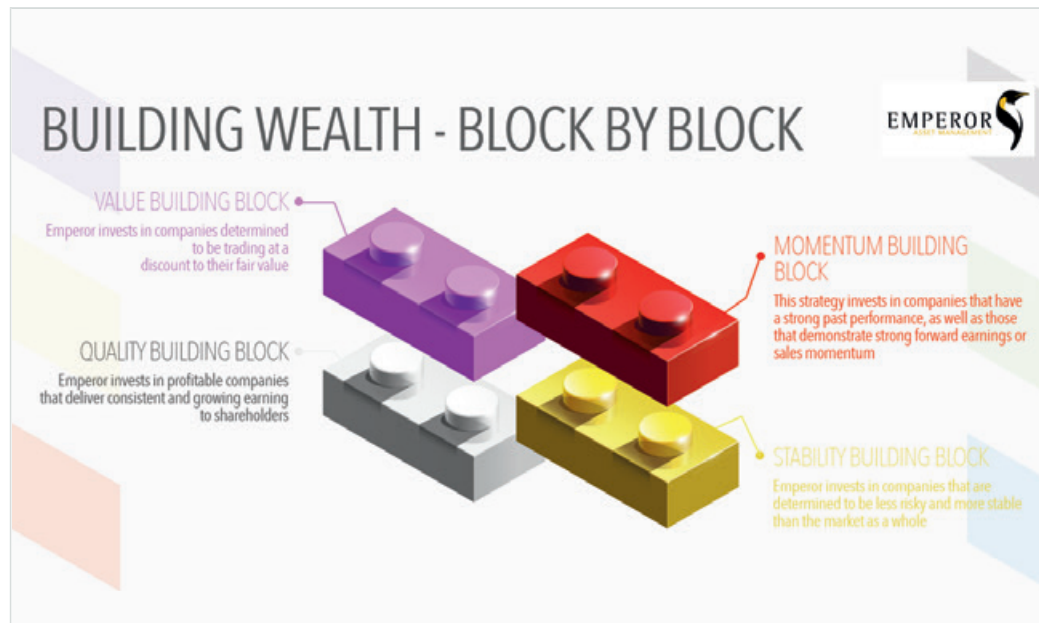


Our algorithm looks for what we call building blocks, that is we analyse all the company's fundamentals and invest in a combination of companies that exhibit momentum, value, stability and quality.

The IP Global Momentum Equity Fund, managed by Emperor Asset Management, has returned 82.44% in 2020. It is the top performing fund in its category over 1,2 and 3 years with a 3 year annual average return of 40.3% (ASISA).

#### SHAUN KROM - FUND MANAGER

Shaun Krom holds a B.S.C.Hon degree from the University of the Witwatersrand (Actuarial Science and Economics). He is a Fellow of the Institute of Actuaries, Oxford. He has 20 years of experience, covering both the UK and SA, holding director positions in investment banking and asset management."



OUR BUSINESS CONTINUED



## Retirement investments and savings for everyone

A joint venture (50/50) with NBC Fund Administration Services, registered as Retirement Investments and Savings for Everyone (Pty) Ltd and trading as RISE, is a one-stop-shop integrated institutional administration and investment fund management business.

Through its proprietary administration and investment management system, coupled with a first-of-its-kind member savings portal, RISE is equipped to reduce the cost of administration and provide unparalleled efficiency and transparency to all stakeholders.

Contributions are seamlessly invested into selected portfolios and claims processed within 96 hours of submission.

Members are provided with real-time online access to view their retirement savings and the ability to complement their retirement savings through various investment accounts. This includes a Rand-based Investment Account, a USD Investment Account and a Tax-Free Savings Account with no minimum investment amounts or pre-scribed investment periods.

### ADMINISTRATION & MEMBER PLATFORM

1

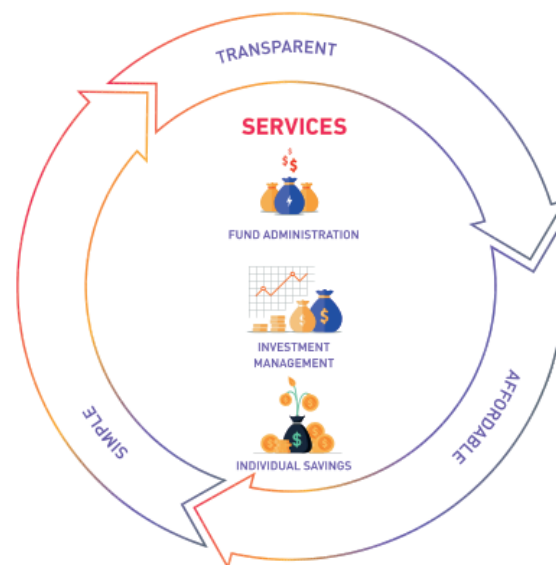
Fully Integrated administration, investment management & individual savings

2

Real-time online access to retirement savings

3

Retirement savings and discretionary savings all on one platform

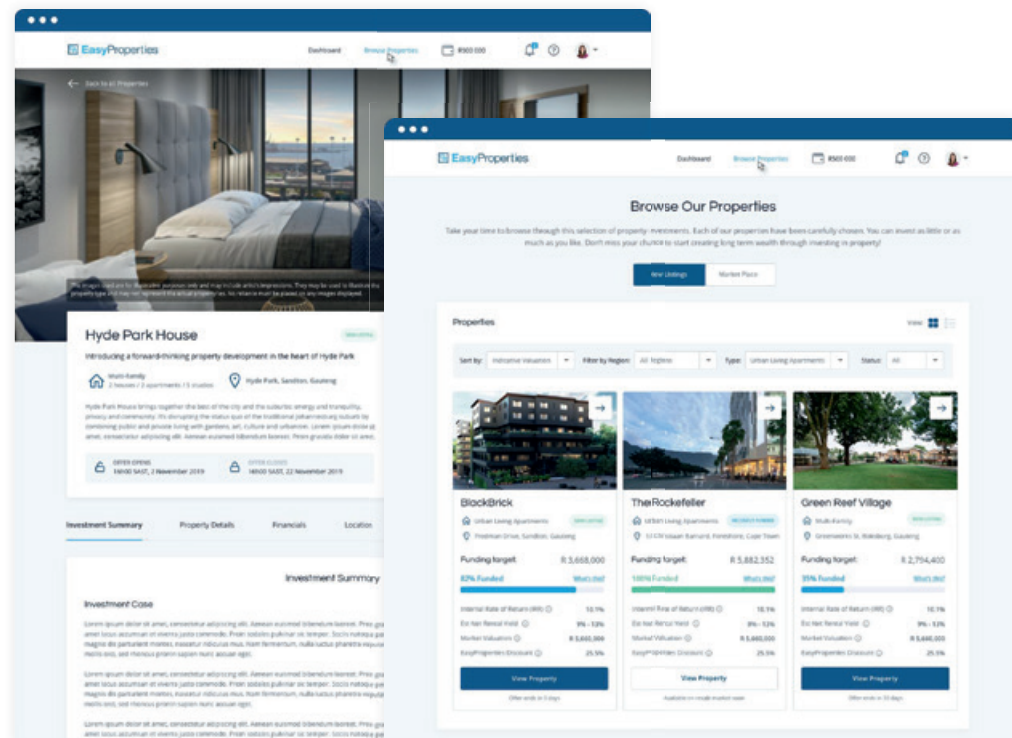




Launched in July 2020, EasyProperties is a joint venture with Narrative, a Johannesburg-based residential property development company.

The EasyProperties mission is to make investing in property a fun, easy and rewarding ownership experience, providing access to all of the benefits of ownership such as the rental income and capital growth but none of the hassle - managing tenants, maintenance and raising a bond.

This is made possible through fractional property investment. Fractional property investing allows first home buyers to get exposure to property much earlier in their quest to own a home, and the entire process is streamlined through our tech-friendly, online property investment platform.

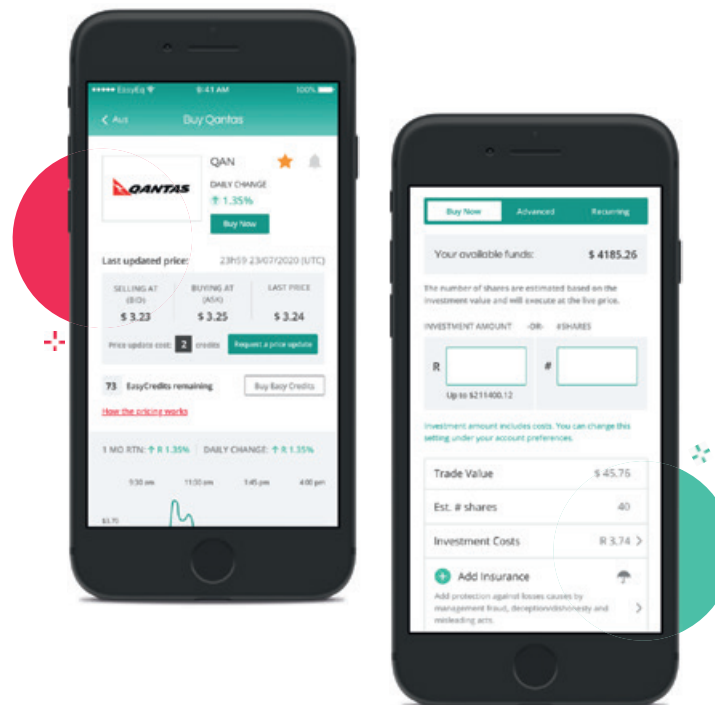
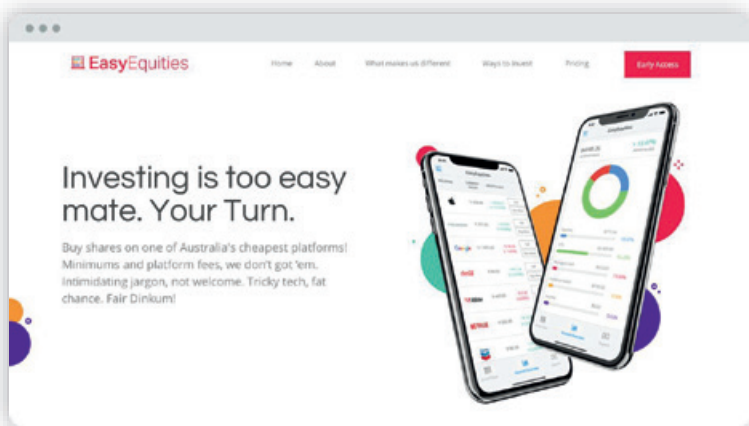


OUR BUSINESS CONTINUED

Launched in 2020, EasyEquities Australia is a 100% subsidiary of EasyEquities

EasyEquities Australia is a retail focused low cost easy to use investment platform in Australia.

By leveraging off our platform in South Africa, we were able to deliver a never seen before offering to market in Australia with no minimums and access to multiple markets on one platform, it's a first of its kind in Australia.



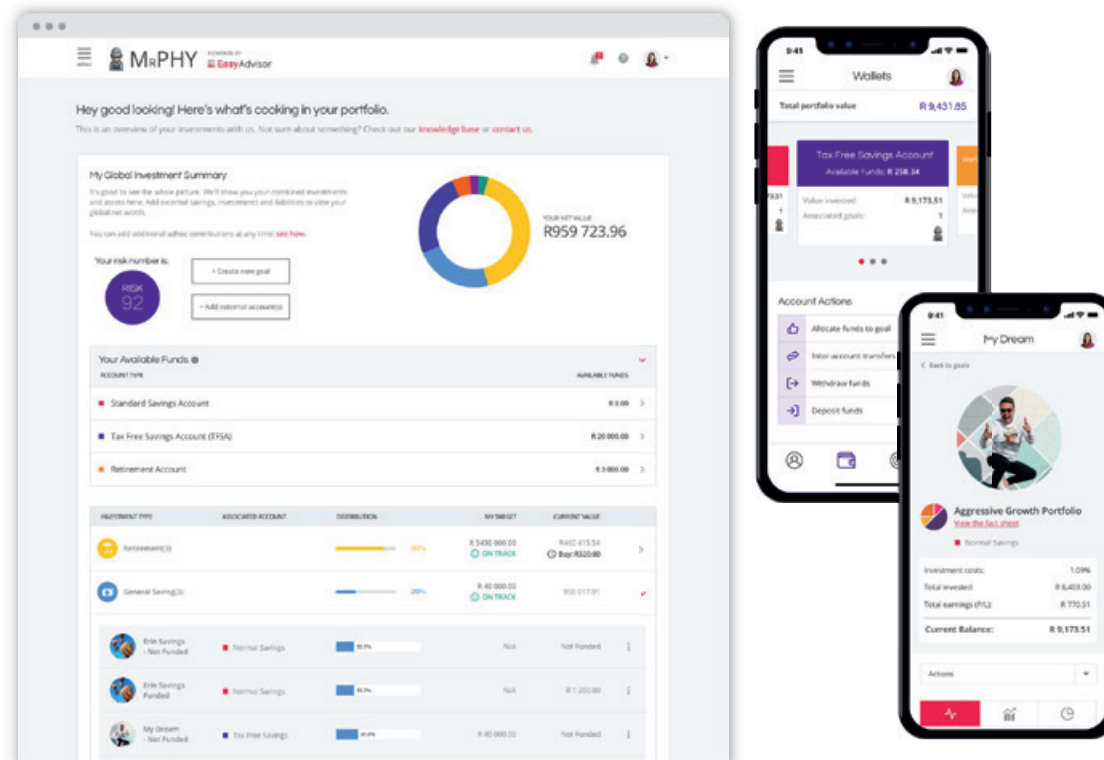
## OUR BUSINESS CONTINUED



MrPHY, powered by EasyAdvisor, is a goal-based investment platform or Robo Advisor.

The tool automatically selects investments and constructs a diversified portfolio for investors seeking to achieve pre-determined investment goals, relating to retirement, education, emergency funds or just growing their wealth. Funds are invested, on an ongoing basis and the software automatically makes changes to the investments to align portfolios back to a target allocation, which is associated with the risk profile of the investor.

The software provides do-it-yourself investors, with a low-cost online advisory service that will help them to build better portfolios and achieve their investment goals. We have also coupled the solution with human financial advisors, should the investor have a more complex advisory requirement.

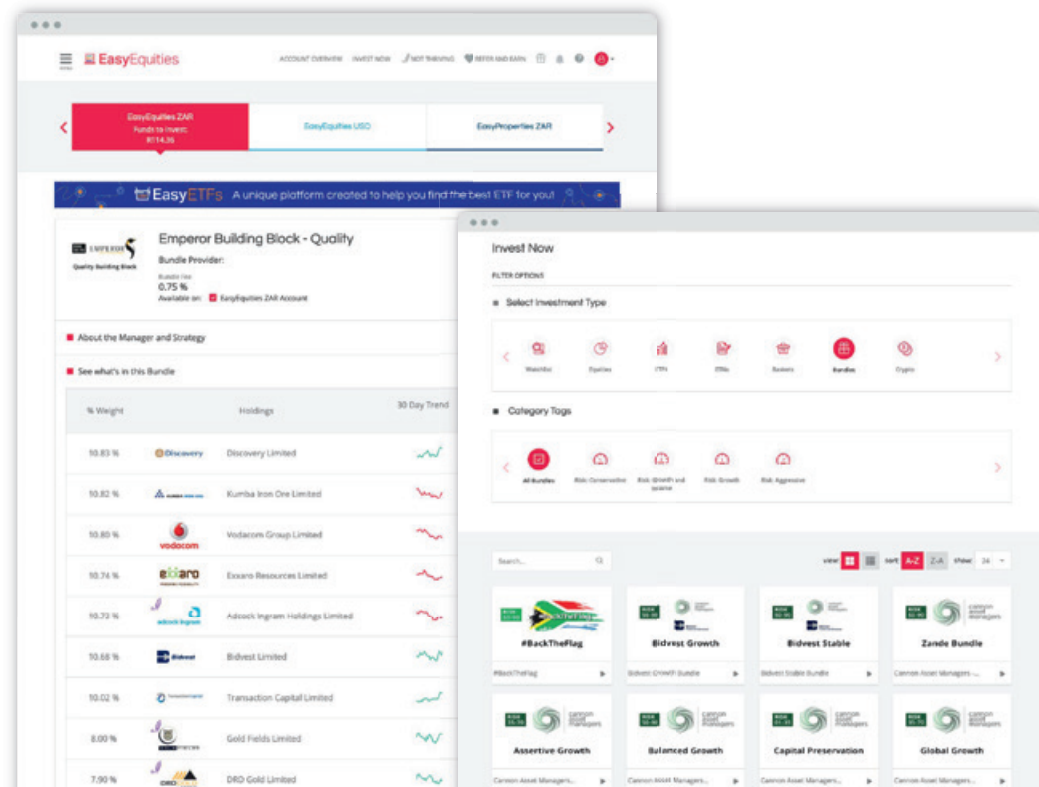
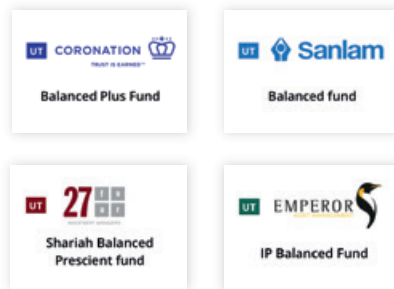


## Easy Managed Products and Mutual Funds

Bundles bring wealth and asset management services to the forefront of retail investing!

No minimums, no lock in periods and with any investment amount they wish, clients are able to diversify their investment portfolios across South Africa's top performing asset managers. Riskalyze, our partnered, industry leading risk assessment tool enables clients to select portfolios aligned to their risk appetite and time horizons.

SOME OF OUR MANAGERS Coming Soon



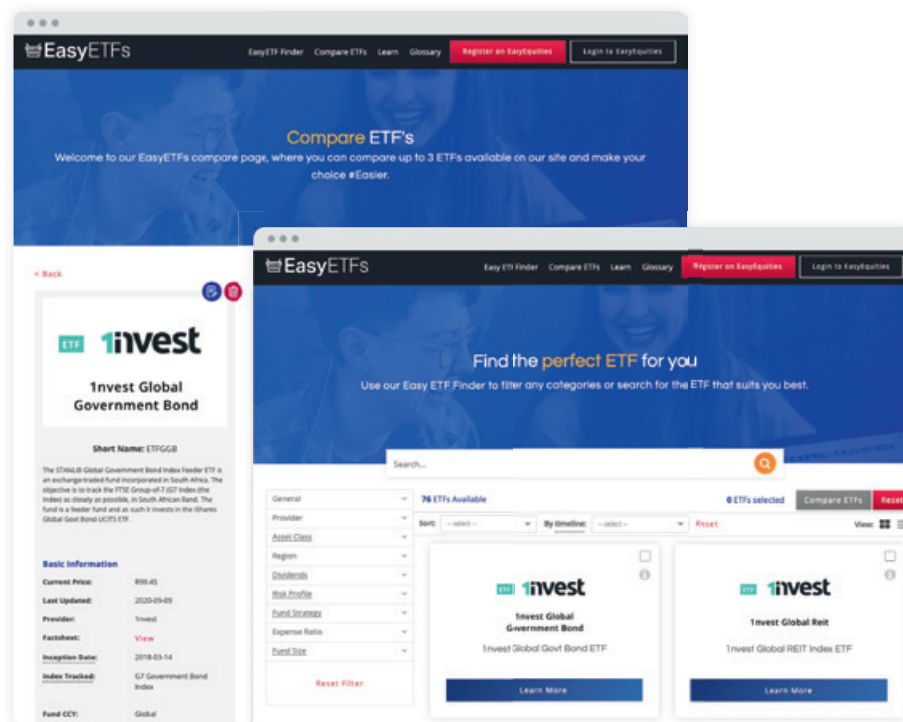


### Pick This, Not That!

Not all ETFs are created equal. Understanding the differences between ETFs can be a laborious task, especially for niche products or ETFs with similar portfolios.

EasyETFs lets you decide on what is important to you when evaluating ETFs. Use the EasyETF finder to filter out ETFs on the metrics that matter most to you. Costs and Performance matter, but so might Risk profiles, Assets Classes and Fund Strategies. Sort your filtered list by performance over a chosen period, or which are the most and least popular on EasyEquities.

Still too many choices? Use the ETF Comparison tool to compare a number of ETFs head-to-head using all the metrics available to you to make an informed, well-judged investment decision.



OUR BUSINESS CONTINUED



# OUR MANIFESTO

“Our dream is to democratise investing and empower financial dignity for all. We believe that our dream will be delivered through technical excellence, beautiful design and inspiring story telling that engages all dreamers and makes investing easy and fun for everyone.”

## OUR DREAMS ARE BUILT ON THESE PRINCIPLES:

- **Love through financial wellbeing** – Our greatest desire is for our dreamers to love and respect us, for delivering a financial ecosystem built on platforms, products, services and content that WOWs our audience, inspires our stakeholders and empowers everyone towards control and direct ownership of their financial lives, wealth and wellbeing.
- **Easy** – Everything can be made #Easy
- **Not afraid to fail** – We are always brave enough to fail, then pause and reflect each time to ensure that we understand and learn from our failures so that we succeed spectacularly thereafter.
- **We love change** – even when change is late or uncomfortable, knowing its inevitability is our opportunity and a major driver of our competitive advantage in all the things we do.
- **Drive fast but safe** – We know that it's not the “big that eat the small but the fast that eat the slow” and that with speed comes risk not just reward. So we build fast cars with the best safety systems, materials and drivers so that we can drive faster but safer each day.
- **Team safety** – Nothing is more important than the safety of our team.
- **Grow and nurture knowledge / attitude / environment** – As a team we appreciate that performance can only come from ensuring we have the right knowledge, with the right attitude, operating within the right environment and so we need to protect, grow and nurture all three in equal measure.
- **Trust in the knowledge and responsibility of the team** – Our business is about people. Everybody that works here is a critical member of the team, we clean, we administer, we develop, we build, we grow, we challenge, we debate, we discuss, we engage, we empower, we share, we apologise, we reward, we motivate, we give frank and honest feedback, we thrive. Most importantly we understand that to fulfil our dreams we need to place absolute trust in the knowledge and responsibility of the team.
- **Stalk the competition** – We dream of taming big game, but know that to track them down, sedate and contain them that we need to understand them better, track their every move and take one step towards them every single day.
- **Expectation** – We expect a lot of ourselves and from each other.
- **Personal communication** – We believe that almost everything is too important to express over email.
- **Trust and stand back** – We place more trust with the most motivated individuals and create the right environment so that they can get shit done.
- **No work / home – just life** – We believe that when we get the environment just right and connect our peoples purpose that the line that so many step-over when crossing between home, work and life transforms into a circle of just life.
- **Constant pace** – Working solutions is the primary measure of our progress and as such we need to maintain a constant pace of dream delivery.
- **Put everything in** – As dreamers of course, we believe in magic and that magic comes from diversity and putting everything in, at different times, different levels.
- **On my own terms** – Being trusted to work with whomever, whenever, from wherever and being rewarded to do so on our own terms is our workplace desire.

### THROUGH DREAMING WE HAVE COME TO VALUE:

→ **Ulwazi ne themba nga phezuk' nomthethu**

(Knowledge and trust over rules and regulations)

→ **Kulula nga phezuko kunzima**

(Simplicity over sophistication)

→ **Deursigtigheid oor verduistering**

(Transparency over obfuscation)

→ **Stakeholder engagement over hierarchical structure and arrogance**

→ **Story telling over rule books**

→ **Nepo godimo ga poello**

(Purpose over profit)



# EasyEquities

## Six Easy Years!

### 2014

#### Inception

On holiday in Mozambique, CEO Charles Savage comes up with a business called "I Love Stocks" which was later changed to EasyEquities.

#### Launch

27th October 2014 - The official launch of EasyEquities. An investment platform that allows anyone to buy shares in the brands that they know and love at a fraction of the cost.

#### INVSTR Insights

+ 2 800 Total Registrations  
85% Male | 15% Female.

#### Entelect Partnership

Entelect partner with EasyEquities to start our development and the partnership has been strong ever since - led by our CTO Paul Jansen van Vuuren.

#### Purple Group

EasyEquities becomes the heart of what drives the Purple Group.

### The Easy Game

Launch of the EasyEquities Game. +2 500 participants and over 1 800 complaints that the platform was confusing and hard to use. It was back to the drawing board for Team Easy...

### Just the Start

The journey continues...

# 2015



## Low Fees

EasyEquities saves investors R1.4 million in fees in its first year.

## Family

Purple Fam Grows. Chief Financial Officer, Gary van Dyk introduces the youngest member of the purple family, his beautiful daughter, Ella van Dyk.

## Tax-Free Savings

SA National Treasury launches Tax-Free Savings Accounts. EasyEquities one of the firsts to introduce Tax-Free Savings Accounts and wins #1 Tax-Free Savings Account provider in SA at Intellidex Awards.



## Partnership

EasyEquities x Satrix launch a new investment platform called SatrixNOW. Allowing access to all.



## AWARDS



**Financial Mail Awards: Top Stockbroker of the Year**  
**Financial Mail Awards: #1 Tax-Free Savings Account**

Total Funded Investment Accounts: **5 062**



**Bidvest**

EasyEquities provides Bidvest Bank customers the opportunity to invest seamlessly via the Bidvest Bank Grow Account.

## Revenue

EasyEquities generates net revenue of R7.8 million compared to a loss of R0.5 million in the prior year.



# 2016

## Bidvest

## GT247 wins big

Top CFD provider in South Africa at the Intellidex Stockbroker awards.



## The Big Bill

R1 billion Invested on EasyEquities.



## AWARDS

**Matchi BankTech Asia Financial Inclusion Award**  
**FinTech Company in Africa 2016: #1 Best African FinTech Company**  
**H2 Ventures KPMG 2016: Emerging Star, Global FinTech 100**  
**Accenture Innovation Index 2016: Most Innovative Concept**  
**Financial Mail Investors Monthly Intellidex Awards: #1 Online Stockbroker**  
**Financial Mail Investors Monthly Intellidex Awards: #1 Tax-Free Savings Account**



Total Funded Investment Accounts: **20 800**

# 2017



## Sanlam

Sanlam buys a 30% stake in EasyEquities for R100 million.

## Comrades

EasyEquities sponsored running club Born2Run wins gold at Comrades

## 4x Bigger

Quadrupled the operating scalability of the platform to cater to the exponentially increasing demand.

## Olympic Medallist

Olympic medallist, Shaun Keeling joins EasyEquities.

## The Agile Dream

Launch of the agile environment. Staff being trusted to work with whomever, whenever from wherever and being rewarded to do so.

## Growth

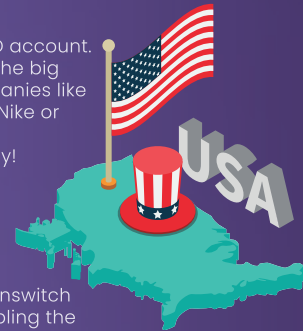
EasyEquities retail deposits increased by 60% to R693 000  
EasyEquities platform assets increased by 63.3% to R1 421 million.

## USD Platform

EasyEquities launches USD account. Always wanted shares in the big brands & disruptive companies like Facebook, Google, Apple, Nike or Adidas? It's all possible at EasyEquities. #EasyFX baby!

## Finswitch

Easy Integrated into the Finswitch transactional engine enabling the launch of Unit Trusts on our partner platform, SatrixNOW, and extending our platform capability to be able to offer shares and ETFs to other LISPs.



## AWARDS

**FinTech Company Africa Awards: #1 FinTech Company in Africa**  
**Intellidex Awards/Financial Mail Awards: #1 Online Broker**  
**Intellidex Awards/Financial Mail Awards: #1 Tax-Free Savings Account**



Total Funded Investment Accounts: **38 800**

# THE GAME

## HAS ONLY JUST BEGUN

# 2018

## Location is key

EasyEquities changes locations, to the edge of Johannesburg's inner city and Joburg's fashion and culture hotspots, Braamfontein. Hello 25 Owl Street, Johannesburg.

## Smoking Aces

EasyFX Guru, Jess Maluleka starts EasyEquities official indoor netball team, Smoking Aces and win the league in 2019.

## Rocking Retirement

The launch of EasyEquities Retirement Annuity.

## Hello RISE

RISE, a joint-venture partnership between EasyEquities and NBC Fund Administration Services

## Big Investors

A black empowerment consortium, led by Bonang Mohale, CEO of Business Leadership South Africa, invests R25 million into Purple Group.

## Retail

Head of Trading at EasyEquities, Nilan Morar secures biggest ever retail investor after one meeting.

## Mr PHY

Mr PHY is alive – automated/robo investing powered by EasyEquities hits the market.

## Growth

EasyEquities Revenue Increased by 68%. Platform Assets Increased by 144% to R3.5Bn. Funded Investment Account Increased by 77% to 68 739. Total Retail deposits passed R1bn mark... 76% increase in retail deposits to R1.2bn.

## AWARDS

**Southern Africa Start-up Awards: FinTech & Start Up of the Year**  
**Intellidex Awards/Financial Mail Awards: #1 Online Broker**  
**Intellidex Awards/Financial Mail Awards: #1 Tax-Free Savings Account**



Total Funded Investment Accounts: **68 700**

# LEVEL UP ZONE

## Incoming

Easy jumps and reaches a completely new level of achievement within the investment sector. You thought Easy was already aching it... just wait, you haven't seen anything yet.





# 2019

## Thriving

Hello Thrive 1.0. EasyEquities' loyalty programme is born.

## Emperor

Shaun Krom & Sihle Ndahlala take Emperor investment philosophy to new heights.

## The Young Bloods

65% of our customers and revenue come from clients under the age of 37, with more than 95% of them first time investors.

## Mr. Easy Win

Head Chef, Charles Savage wins traditional Purple Group EasyEquities Potjie Day for the first (and hopefully last) time.

## #BACKTHEFLAG

EasyEquities Brand Team launches #BackTheFlag campaign, and is giving back by donating all proceeds from our #BackTheFlag bundle toward the world's "first green innovation project that celebrates the spirit of South Africa" in association with Giant Flag.



## World Cup Win

The Springboks win the Rugby World Cup. Was the win because of our #BackTheFlag campaign? We'll let you decide..

## Happy Days Ahead

Happy Ntshingila joins the Purple Group Board as Independent non-executive Chairman.

## Strong Leadership

Waylon Smit a.k.a WayWay appointed as the Head of Client Engagement and appoints superwomen, Lola, Londiwe, Jessica M and Ntombi to help him change how investors are helped.

## Trading Desk

EasyEquities Trading Desk Team executes more than 5 500 orders in a single day.

## Partner Magic

EasyEquities welcomes new partners, EFC, FEDA, Jozi Film Festival and Goliath Gaming.

## Best Dad

Dad of the Year Alert! Tristan Finnemore, Head of Digital Assets, welcomes daughter not only into the world, but into the EasyEquities universe as she becomes the youngest minor to have an EasyEquities account, AND youngest ever Purple Group shareholder.

## Crypto

EasyEquities partners with Michael Jordaan, Earle Loxton and crypto provider DCX Capital to bring crypto to EasyEquities.

## Purple MAP

Purple MAP (Madiba Action Project) is established by a handful of Purple Group staff. To help The Turffontein refugee camp in Johannesburg.

## Stay Salty

The Birth of Salty Hour. Digital Brand Champion and GT247 Head of Marketing Jono Bruton creates non-profit organisation called Salty Hour. The organisation aims to unlock children's confidence through surfing.

## Growth

157% Increase in revenue.  
Platform Assets Increased by 157% to R9.0bn .  
Funded Retail Investment Accounts Increased By 62% to 111 331.  
Total Retail Deposits Increased by 27% to R1.5bn  
RISE mandates totalling, R5.4bn.

## HR Magic

Beverley Ferreira goes to Madrid and becomes certified as the first Reiss Motivational Profile Master in Africa. Solidifying the AGILE way of working.

## AWARDS

**Intellidex Awards/Financial Mail Awards: Most Improved Broker**  
**Intellidex Awards/Financial Mail Awards: #1 Tax-Free Savings Account**  
**GT247.com: Intellidex Awards/Financial Mail Awards: Top Online Stock Broker in South Africa**



Total Funded Investment Accounts: **111 300**



# 2020



## SatrixNOW

Ke nako, Over 50K Satrix clients are migrated to SatrixNOW.

## Easy ETFs

EasyEquities launches EasyETFs, a unique platform created to help you find the best ETF for investors, with over 56 410 EasyVestors investing in ETFs.

## SALTA Awards

Our partners, Satrix win big at the SALTA awards.

## Thrive 2.0

EasyEquities revamps its loyalty programme with Thrive 2.0, making investing even cheaper than ever.

## G'Day Mate

EasyEquities goes down under with the launch of EasyEquities Australia. Headed by Bradley Russel Kaplan who moves down under after tying the knot.

## Capitec Bank

EasyEquities partners with Capitec Bank to further democratise the investment landscape in South Africa.

## 250K

250k registrations on EasyEquities.

## COVID-19

COVID-19 lands in SA - EasyEquities goes completely agile and digital.

## Easy Properties

The launch of EasyProperties as the Easy brand branches into PropTech.

## Donate for Good

The launch of Donate for Good. EasyEquities and the Easy Community play their part in supporting South Africans affected by the COVID-19 outbreak.

## Record Breaker

EasyEquities breaks the record books with 58 835 EasyEquities accounts opened and R820 million in retail deposits in April 2020.

## New App, New Me, Easy

Head of UX at EasyEquities, Almero Oosthuizen and team give the face of investing a makeover with the launch of EasyEquities 2.0 app (2.0 baby!).

## INVSTR Insights

- + 515 000 Total Registrations
- +272 000 active INVSTRs
- 62% Male | 38% Female
- + 60% of clients come from client referrals
- The average age of an EasyEquities client is 32 years
- + 235 000 account registrations during COVID-19
- Over 10 million trades since inception
- +25 billion in notational value of all transactions since inception

## AWARDS

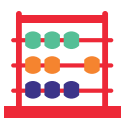
Intellidex Awards/Financial Mail Awards: **Most Improved Broker**  
MTN Business App Awards: **MTN App of the Year**  
MTN Business App Award: **Best Consumer App Award**



EasyEquities has saved investors over **R700 million** in transaction fees alone when compared to our nearest competitor.  
**+97% INCREASE IN RETAIL BROKING IN SOUTH AFRICA**

# INSTR

Registrations across ALL platforms in calendar year and still counting..



## Thank You

To Team Easy and our Easy Community - this adventure wouldn't be possible without you ... thank you! We've accomplished so much together over the past 6 years & we look forward to our ongoing financial journey with you.

# OUR LEADERSHIP

## **HAPPY NTSHINGILA** – 59

Independent non-executive Chairman

Happy Ntshingila is Chairman of Washirika 3 Oaks. He was previously Chief Executive Officer at SuperSport International. Prior to that he was Group Chief Marketing and Communications Officer at Barclays Africa. He is the former Deputy Chairman of Brand SA, sat on the Council of the University of Fort Hare, he is Chairman of the Eminent Persons Group (tasked with transformation in SA sport) and is Chairman of NPI Governance Consulting. Former CEO and founder of the famed HerdBuoys Advertising.

Happy joined the Board in February 2019.

Happy is also a member of the Audit Committee, Remuneration Committee and Social and Ethics Committee.

## **MARK BARNES** – 64

Non-executive director

Mark Barnes graduated from UCT with a Business Science degree in Actuarial Science and attended a Management Programme at Harvard Business School. Mark is widely known as an investment banker in South Africa. He has 35 years of experience in financial services, holding positions of leadership at Standard Bank, Capital Alliance and Brait. Mark has had a wide exposure to financial markets previously as head of the biggest treasury operation in South Africa and as Chairman of the South African Futures Exchange. He is currently a significant shareholder in the Purple Group.

Mark is a frequent contributor in the South African media and was CEO of the South African Post Office, until September 2019.

Mark is currently chairman of KISBY SME Fund.

Mark joined the Board in October 2004.

Mark is also a member of the Remuneration Committee and Risk Committee.

## **CHARLES SAVAGE** – 47

Group CEO

Charles completed a BCom Accounting and Information Systems at the University of Cape Town in 1996. For nearly 20 years he has been active in financial markets with a strong focus on technology, business development and leadership. Charles was part of the team that pioneered CFD and spread trading in South Africa and in 2000 he led the development of the world's first fully automated online Spread Trading platform. He was elected to manage GT247.com's South African operations in 2003 where he was part of the Global Trader Executive. Charles is now responsible for strategically leading the operating business units of the Group.

Charles joined the Board in July 2009.

Charles is also a member of the Risk Committee.

## **GARY VAN DYK** – 43

Group CFOO

Gary completed his articles at KPMG at the end of 2002 at which time he qualified as a Chartered Accountant.

He then spent four years in the Transaction Advisory Division of KPMG prior to joining Purple Group in November 2006.

Gary was Head of Corporate Finance until April 2013 at which time he was appointed as the Group's Chief Financial and Operations Officer.

Gary joined the Board in April 2013.

Gary is also a member of the Social and Ethics Committee and Risk Committee.

# OUR LEADERSHIP CONTINUED

## **ARNOLD FORMAN** – 56

Independent non-executive director

Arnold Forman is a chartered accountant having completed articles at Arthur Young, and having worked at PWC locally and internationally. He is currently Chief Executive Officer of The Lubner Group of Companies which portfolio includes Real Estate, Property Development, Retail, Sporting and Financial Services Interests. His 24 years of experience in strategy, operations, financial and marketing aspects of these businesses is valuable, broad and always seeking out of the box solutions to promote businesses.

His latest business passion is the landmark completion on The Houghton Residential and Hotel Development. From a CSI perspective, he was one of the founders and the financial director of the NPO Afrika Tikkun which focuses on the education and career development of underprivileged township children and youth in South Africa. Today this NPO has 480 employees with more than 11 000 beneficiaries.

Arnold joined the Board in February 2019.

Arnold is also a member of the Audit Committee and Chairman of the Risk Committee.

## **CRAIG CARTER** – 60

Independent non-executive director

Craig has over 30 years' experience, predominantly in technology and financial services, including treasury, corporate finance, venture capital, banking and mobile payments. Craig joined Purple Group at its inception as COO and was most recently COO for WIZZIT International, and CEO of Luminous Banking.

Craig joined the Board in February 2005.

Craig is also a member of the Risk Committee and Chairman of the Audit Committee and Remuneration Committee.

## **BONANG MOHALE** – 58

Non-executive director

Bonang is Professor of Practice in the Johannesburg Business School (JBS) College of Business and Economics. He is a highly respected South African businessman, who is known for his patriotism and his active role in seeking to advance the country's interests.

Bonang was former Chief Executive Officer of Business Leadership South Africa (BLSA) till July 2019. Prior to joining BLSA, Mr Mohale ended a distinguished term as Vice President Upstream and Chairman of Shell South Africa Proprietary Limited at the end of June 2017.

Bonang, who originally studied to be a medical doctor, has had a distinguished career at the helm and in leadership roles of several major South African and multinational companies; including Otis Elevators, South African Airways, Sanlam Limited, and Drake & Scull Integrated Facilities Management. He currently serves on the Boards of Swiss Re Africa Limited, Bidvest Group Limited, FirstRand Limited and National Business Initiative (NBI).

Mr Mohale has an impressive track record of building successful companies, delivering results and making significant advances in transformation in the companies he has been involved in. Bonang joined the Board in February 2019.

Bonang is also Chairman of the Social and Ethics Committee.

# CORPORATE GOVERNANCE

**The Group recognises that the shareholders own the business and that the Board is required to act in the best interests of the Company. The Board subscribes to the highest level of professionalism and integrity in conducting its business and in dealing with all its stakeholders. In adhering to its code of ethics, the Board will be guided by the following broad principles:**

- Businesses should operate and compete in accordance with the principles of free enterprise;
- Free enterprise will be constrained by the observance of relevant legislation and generally accepted principles regarding ethical behaviour in business;
- Ethical behaviour is predicated on the concept of utmost good faith and characterised by integrity, reliability and a commitment to avoid harm;
- Business activities will benefit all participants through a fair exchange of value or satisfaction of needs; and
- Equivalent standards of ethical behaviour are expected from individuals and companies with whom business is conducted.

## ROLE AND FUNCTION OF THE BOARD

The Board is ultimately responsible for ensuring the effective management and control of the Group and participates in the determination of the strategic direction and policy of the Group, discussions regarding transactions and disposals, approval of major capital expenditure, diverse financial and administrative activities and any other matters that may materially impact on the business of the Group.

The Board has delegated authority of the day-to-day management of the Group to the CEO and the executive teams of the businesses themselves. Management will supply the Board in a timely manner with information in a form and of a quality appropriate to enable it to discharge its duties.

The directors have unrestricted access to all Group information, records, documents and property, which they may require for the fulfilment of their duties.

Directors will furthermore have the ability to delegate certain functions, either internally or externally, in order to assist them in the performance of their duties and the decision-making process.

## THE BOARD OF DIRECTORS

### COMPOSITION

The Board currently consists of two executive and five non-executive directors (three of whom are independent).

The Board is satisfied that it has the requisite number of directors with the skills, knowledge and resources to conduct the business of the Group. Details of the directors, together with a brief *curriculum vitae* of each director, can be found on pages 26 and 27.

Executive directors have standard employment contracts, requiring no more than three months' notice of termination.

Non-executive directors have standard letters of appointment and are subject to retirement by rotation and re-election by shareholders in accordance with the Memorandum of Incorporation.

### DIVERSITY POLICY

Purple Group recognises and embraces the benefits of having a diverse Board and sees increasing diversity at Board level as an essential element in maintaining a competitive advantage. A diverse Board will include and make good use of differences in the skills, experience, background, race, gender and other distinctions between members of the Board. These differences will be considered in determining the optimum composition of the Board and, wherever possible, should be balanced appropriately. All Board appointments are made on merit, in the context of the skills, experience, independence and knowledge which the Board as a whole requires to be effective.

In terms of Regulation 43 (5) of the Companies Act No. 71 of 2008 ("the Act"), the Purple Group Social and Ethics Committee ("the S & E Committee") is required to report on, among others, the promotion of equality, diversity and the prevention of unfair discrimination.

# CORPORATE GOVERNANCE CONTINUED

In reviewing the Board composition, the Board will consider the benefits of all aspects of diversity specifically including, but not limited to, gender and race diversity, in order to enable it to discharge its duties and responsibilities effectively.

In identifying suitable candidates for appointment to the Board, the Board will consider candidates on merit against objective criteria and with due regard to the benefits of diversity on the Board.

As part of the annual performance evaluation and assessment of the Board, Board committees and individual directors, the Board will consider the balance and mix of skills, experience, independence and knowledge and the diversity representation on the Board, including gender and race, how the Board works together as a unit, and any other factors relevant to its effectiveness.

During the prior year the Group appointed three new directors, two of whom are black non-executive directors. The Group will target a majority representation of black non-executive directors of which, at least one, will be female.

## CHAIRMAN

The Chairman of the Board, Happy Ntshingila, is an independent non-executive director.

The roles of Chairman and CEO are separate, each with clearly defined responsibilities.

## INDEPENDENCE AND PERFORMANCE

It is the intention of the Board to maintain a majority of non-executive directors to provide independent and objective input into the decision-making process.

The Board reviews the independence of directors annually at a minimum, taking into consideration the principles as set out in the King IV code and the Companies Act.

Executive directors' performance is assessed in relation to key performance indicators as agreed annually in accordance with the Company's standard performance assessment process.

Due to the small size of the Board and the fact that all directors participate actively, the Board has not found it necessary to conduct formal assessments of the individual non-executive directors.

## PROCESS FOR APPOINTMENT AND REMOVAL OF DIRECTORS

Due to the small size of the Group and the Board no Nominations Committee has been formed. As a result, directors are appointed and/or removed by the full Board directly, based on the suitability of available candidates and the requirements of the Group.

New directors will be inducted into the Group through interactions with various Exco members across the business, providing them with the necessary understanding of the Group structure and fiduciary responsibilities.

## APPOINTMENT AND RE-ELECTION OF THE BOARD

One-third of all non-executive directors retire by rotation annually, and any director appointed by the Board is subject to election by the shareholders at the first AGM held after their initial appointment.

In accordance with the Company's Memorandum of Incorporation and the King code, Arnold Forman and Bonang Mohale will retire by rotation and will stand for re-election by shareholders at the next AGM.



## BOARD COMMITTEES

The Board has established a number of statutory and other committees to assist it in fulfilling its duties and responsibilities more effectively.

Members of the Board are appointed to committees based on their areas of expertise and experience, and in such a way that there is a distribution of authority and decision-making. One of the members is appointed as chair of that committee.

Each committee operates within specific written terms of reference under which certain functions of the Board are delegated with defined purposes, duties and reporting procedures. These terms of reference are reviewed regularly.

The following table records meetings attended by each member of the Board during the period under review:

	Board Meetings	Audit Committee	Social and Ethics Committee	Risk Committee	Remuneration Committee
<b>Happy Ntshingila</b>	(5/6) (Chairman)	(2/2)	(1/1)		(1/1)
<b>Bonang Mohale</b>	(5/6)		(1/1)		
<b>Mark Barnes</b>	(6/6)			(2/2)	(1/1)
<b>Arnold Forman</b>	(6/6)	(2/2)		(2/2) (Chairman)	
<b>Craig Carter</b>	(6/6)	(2/2) (Chairman)		(2/2)	(1/1) Chairman
<b>Charles Savage</b>	(6/6)			(2/2)	
<b>Gary van Dyk</b>	(6/6)		(1/1)	(2/2)	

# CORPORATE GOVERNANCE CONTINUED

## REMUNERATION COMMITTEE

The Board of Directors has established a Remuneration Committee which will make recommendations to the Board within agreed terms of reference, on the Group's framework of executive remuneration and its costs. The Remuneration Committee will ensure that levels of remuneration are sufficient to attract and retain directors and executives needed to run the Group successfully. The Remuneration Committee will meet as required and comprises of Craig Carter (who chairs the committee), Happy Ntshingila and Mark Barnes.

## REMUNERATION POLICY

The Remuneration Committee has developed a performance-orientated remuneration philosophy which fairly rewards executives and employees for their respective contributions to achieving the Group's strategic, financial and operational objectives. The remuneration structures are to encourage sustainable, long-term wealth creation. The following factors regarding the remuneration structures are highlighted:

- The remuneration philosophy is supportive of the Group's strategy;
- The cost of employment is managed while, at the same time, employees are rewarded in order to retain and motivate talented, skilled and high-calibre executives and employees;
- The Group promotes a performance-based culture; and
- The Group strives to align executive rewards with the interests of stakeholders.

The Remuneration Committee acknowledges the importance of motivating individual and team performances and therefore applies the remuneration policy equitably, fairly and consistently in relation to job responsibilities, the markets in which the Group operates and personal performance.

The Group rewards executive directors and employees as follows:

- Market-related, fair annual packages (base salary and benefits), which are competitive owing to the portability of skills;
- Market information is sourced from industry and executive remuneration surveys to benchmark executive remuneration in comparable positions;
- Annual performance bonuses related to specific Company and personal objectives; and
- Participation in the employee share option scheme.

For non-executive directors' fees, the Remuneration Committee takes cognisance of market norms and practices as well as the additional responsibilities placed on Board members by new legislation and corporate governance rules. Non-executive director remuneration is fee-based and not linked to the share price of Purple Group. Purple Group non-executive directors do not receive bonuses or share options to ensure actual and perceived independence, except for Mark Barnes who has share options from his time as an executive. It was approved at a general meeting of shareholders that these could be retained.

## AUDIT COMMITTEE

The Board of Directors has established an Audit Committee whose primary objective is to provide the Board with additional assurance regarding the efficiency and reliability of the financial information used by the directors, and assurance that the regulatory structures are maintained in compliance with the applicable legislative frameworks. The members of the Audit Committee are elected by ordinary resolution at each Annual General Meeting of the Company.

The Audit Committee will meet at least twice a year and comprises Craig Carter (who chairs the committee), Arnold Forman and Happy Ntshingila, all of whom are independent non-executive directors. The Chief Financial and Operations Officer and representatives of external audit attend Audit Committee meetings by invitation.

Other functions of the Audit Committee include:

- Nomination of the external auditor for appointment;
- Approval of the terms and remuneration of the external auditor;
- Approval of non-audit services by the external auditor;
- Communication with shareholders regarding the external auditors;
- Overseeing integrated reporting;
- Satisfying itself that the finance function is appropriately staffed; and
- Considering the competence and independence of the external auditor by, amongst others, receiving and reviewing the documentation as detailed in paragraph 22.15(h) of the Listings Requirements of the JSE.

As required by the JSE, the Company has a Financial Director. The position is currently held by Gary van Dyk, who is an executive director and is deemed competent by the committee.

The committee is satisfied that the external audit function and designated auditor are accredited and have acted with unimpaired independence and free from any scope restriction.

## SOCIAL AND ETHICS COMMITTEE

The Group's Social and Ethics Committee functions in line with the requirements of the Companies Act (No. 71 of 2008). The members of the committee are Bonang Mohale (who chairs the committee), Bradley Leather, Happy Ntshingila, Beverly Ferreira, Justin Pearse, Sascha Graham, Rika Pieterse and Gary van Dyk (Committee Secretary). A formal charter has been adopted that governs the objective of the committee and how its business shall be conducted.

## RISK COMMITTEE

The Group has formed a Risk Management Committee that is responsible for the governance of risk and to set levels of risk tolerance and risk appetite. The committee comprises Arnold Forman (Chairman), Charles Savage (CEO), Gary van Dyk (Chief Financial and Operations Officer), Mark Wilkes (VP of Risk), Craig Carter and Mark Barnes and meets when the risk position of the various companies warrants it, but at a minimum two times a year, to review the risk policies.

This committee has as its responsibility to:

- Design, implement and monitor the risk management plan;
- Ensure risk is assessed on a continual basis;
- Ensure that there are appropriate risk responses implemented; and
- Ensure that there are processes in place enabling complete, timely, relevant, accurate and accessible risk disclosure.

The Board is of the view that the risk management process is effective in managing the risks that the business is faced with and in responding to unusual or abnormal risks.

The disclosure of material risks as required by JSE Listings Requirement 8.63(s) can be found on the Purple Group website: [www.purplegroup.co.za](http://www.purplegroup.co.za)

## COMPANY SECRETARY

All directors have access to the advice and services of the Company Secretary.

The Company Secretary acts in a support capacity to the directors and Chairman and provides the Board with guidance and advice regarding the directors' responsibilities, duties and powers and to ensure that the Board is aware of all the legislation relevant to or affecting the affairs of the Group.

The Company Secretary is required to ensure that the Group complies with all applicable legislation regarding its affairs including the necessary recording of meetings of the Board or shareholders.

The Board was satisfied that the Company Secretary is suitably qualified, competent, experienced and independent. The Company Secretary is a third party entity in which none of the directors or Exco members have an interest, and as a result the Board believes that an arms-length relationship exists between the Group and the Company Secretary.

## GOVERNANCE OF IT

IT forms an integral part of the three business units, namely GT247.com, EasyEquities and Emperor Asset Management.

IT governance, therefore, forms an integral part of the Group's risk management to ensure that the systems are able to support our clients' needs and our own internal control systems, whilst at the same time being aligned to the Group's strategic objectives.

While the Board is ultimately responsible for the governance of IT, this has been delegated to Paul Jansen van Vuuren (Group Chief Technology Officer), who is a member of Exco, and who is responsible for the implementation of an IT governance framework and for monitoring and evaluating significant IT expenditure.

As part of this framework the Group identifies any new and innovative technology that can be incorporated into its strategy and processes. Security, disaster recovery and data management are also essential focuses of the IT department.

## COMPLIANCE WITH RELEVANT LAWS, RULES, CODES, STANDARDS AND THE MOI

The Board is responsible for ensuring the Group complies with all applicable laws that affect the different business units as well as with the Memorandum of Incorporation of the Company. This is achieved through effective delegation to management and the Group compliance and legal function that monitors the Group's compliance with the relevant rules and laws.

# CORPORATE GOVERNANCE CONTINUED

A Regulatory Committee was formed to monitor the Group's compliance with the acts relevant to its various businesses, most importantly FICA and FAIS. The committee comprises Charles Savage (CEO) and Gary van Dyk (Chief Financial and Operations Officer) and meetings are attended by the Group's VP of Compliance, VP of Legal, VP of Operations and VP of Risk.

## GOVERNING STAKEHOLDER RELATIONSHIPS

The Board is responsible for ensuring that all the Group's stakeholders are dealt with in an equitable manner and that there is transparent and effective communication with them. The Board has identified the important stakeholders in the Group and strives to achieve a balance between their various expectations. There were no requests for information lodged with the Company in terms of the Promotion of Access to Information Act, No 2 of 2000 that were denied during the year.

The main stakeholders in Purple Group and the primary channels of communication with each of them, are as follows:

## COMMUNICATION CHANNELS

<i>Employees</i>	HR function, performance management systems, management structures, team and staff meetings.
<i>Customers</i>	Website, emails, seminars, training, social media and client services team.
<i>Shareholders</i>	Integrated report, Annual General Meeting, one-on-one meetings, circulars and announcements.
<i>Partners</i>	Introducer programme, reporting and meetings.
<i>Regulators</i>	Submission of integrated annual reports and returns, audits and compliance with the rules and regulations of the individual regulatory bodies (JSE, FSCA).
<i>Media</i>	Interviews, providing content to TV shows and magazines.

## KING REPORTS ON CORPORATE GOVERNANCE

The Group remains committed to managing its operations in accordance with the highest ethical standards. It supports the values of corporate governance advocated in the King Reports on Corporate Governance and complies with the principles contained in the Code of Corporate Practices forming part of King IV.

A register in terms of King IV, can be found on the website at [www.purplegroup.co.za](http://www.purplegroup.co.za).

# FINANCIAL STATEMENTS

*These consolidated annual financial statements have been internally prepared under the supervision of Gary van Dyk CA(SA).*

# DIRECTORS' RESPONSIBILITY FOR FINANCIAL REPORTING

The directors are responsible for the preparation and fair presentation of the consolidated financial statements of Purple Group Limited, comprising the consolidated statement of financial position at 31 August 2020, the consolidated statement of profit or loss, the consolidated statement of other comprehensive income, the consolidated statement of cash flows and the consolidated statement of changes in equity for the year then ended, and the notes to the financial statements, which include a summary of significant accounting policies and other explanatory notes, and the directors' report, in conformity with International Financial Reporting Standards, the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee and Financial Reporting Pronouncements as issued by the Financial Reporting Standards Council, the requirements of the Companies Act of South Africa and the Listings Requirements of the JSE Limited.

The directors' responsibility includes: designing, implementing and maintaining internal controls relevant to the preparation and fair presentation of these financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

The directors' responsibility also includes maintaining adequate accounting records and an effective system of risk management. The directors have made an assessment of the Group's ability to continue as a going concern and have no reason to believe the business will not be a going concern for the next 12 months from the reporting date. The external auditors are engaged to express an independent opinion on the financial statements.

The consolidated financial statements set out on pages 38 to 91 of Purple Group Limited, as identified in the first paragraph, were approved by the Board of Directors on 27 November 2020 and are signed on their behalf by:



**Happy Ntshingila**

*Non-executive Chairman*



**Gary van Dyk**

*Chief Financial and Operations Officer*

# COMPANY SECRETARY'S REPORT

## TO THE SHAREHOLDERS OF PURPLE GROUP LIMITED

We have conducted the duties of the Company Secretary for Purple Group Limited and its subsidiaries. The secretarial matters are the responsibility of the Group's directors. Our responsibility is providing the directors collectively and individually with guidance as to their duties, responsibilities and powers.

In terms of section 88(2)(e)/33(1) of the Companies Act of South Africa, I certify that to the best of my knowledge and belief the Company has lodged with the Companies and Intellectual Property Commission all such returns as are required of a public company in terms of the Companies Act of South Africa, in respect of the reporting period ended 31 August 2020, and that all such returns are true, correct and up to date.



**4 Africa Exchange Registry Proprietary Limited**

*Company Secretary*

Bryanston

27 November 2020



# DIRECTORS' REPORT

for the year ended 31 August 2020

The directors submit their annual report on the activities of Purple Group Limited (the Company) and its subsidiaries (Purple Group or the Group) for the year ended 31 August 2020.

## BUSINESS OPERATIONS

Purple Group Limited, registered and incorporated in the Republic of South Africa, is a financial services company listed on the "Financials – General Financial" sector of the JSE. It has subsidiaries that operate in trading, investing and asset management.

## FINANCIAL REVIEW

The Group recognised an attributable profit of R14.4 million (2019: loss of R9.5 million) for the 2020 reporting period. Shareholders' funds have increased from R273.3 million in 2019 to R298.0 million in 2020. The Segmental Analysis is shown on pages 51 and 52.

## SHARE CAPITAL

The total authorised share capital is 1 200 000 000 ordinary shares of R0.01 each and the total number of ordinary shares in issue net of treasury shares is 955 181 567 (2019: 939 625 662).

At 31 August the directors' interests in the issued share capital of the Company were as follows:

	2020				2019			
	Beneficial		% Holding		Beneficial		% Holding	
	Direct	Indirect	Direct	Indirect	Direct	Indirect	Direct	Indirect
Mark Barnes	34 112 718	166 080 851	3.47	16.90	39 212 718	166 080 851	4.01	17.00
Craig Carter	1 932 366	–	0.20	–	1 932 366	–	0.20	–
Charles Savage	20 412 561	378 200	2.07	0.04	20 835 591	1 442 554	2.13	0.15
Gary van Dyk	15 402 197	–	1.57	–	15 818 500	–	1.62	–
	71 859 842	166 459 051	7.31	16.94	77 799 175	167 523 405	7.96	17.15

At the date of this report, none of the directors of the Group had traded any of the shares held by them as at 31 August 2020.

During the year, Gary van Dyk sold 416 303 shares, Mark Barnes sold 5 100 000 shares and Charles Savage sold 1 487 384 shares.

## EVENTS AFTER THE REPORTING DATE

The directors are not aware of any other matter or circumstance arising since the reporting date to the date of this report, not otherwise dealt with in this report. Refer to note 26 of the financial statements.

## DIRECTORS

The directors of the Group during the reporting period and up to the date of this report were as follows:

Happy Ntshingila (Chairman)\*# Gary van Dyk (CFOO)  
Arnold Forman\*\* Craig Carter\*\*

Bonang Mohale\*  
Charles Savage (CEO)  
Mark Barnes\*

\* Non-executive # Independent

There were no changes in directors during the reporting period.

## SHARE INCENTIVE SCHEME

The Company's Employee Share Option Scheme has issued 153.7 million (2019: 114.2 million) options in total to the directors and staff of Purple Group. Details of the options in issue are disclosed in note 17 to the financial statements.

## BORROWINGS

In terms of the Memorandum of Incorporation of the Company, the directors may exercise all powers of the Company to borrow money, as they consider appropriate.

## SHAREHOLDER SPREAD

Details of the Company's shareholder spread are provided on page 92.

## SUBSIDIARIES

Please refer to note 25 for the names of the company's subsidiaries.

## CORPORATE GOVERNANCE AND SUSTAINABILITY

The corporate governance and sustainability report is set out on pages 29 to 34.

### GOING CONCERN

The consolidated financial statements have been prepared on a going-concern basis. Despite the Group having accumulated losses, the Group has net equity of R298.0 million and has turned the corner by generating profits from this reporting period which are expected to only improve, and as such the directors are confident that the Group will continue trading as a going concern into the foreseeable future.

The directors have also reviewed any potential impact of the COVID-19 pandemic and have determined that there has been no negative impact on the Group from the pandemic during the current financial year and up to the date of this report. Additional details in this regard have been disclosed in note 28 to the financial statements.

### COMPANY SECRETARY

The Company secretary during the period was 4 Africa Exchange Registry Proprietary Limited. Per the JSE Listings Requirements, the Board of Directors has, during the period under review, considered and satisfied itself of the competency, qualifications and experience of the Company Secretary. The Board of Directors confirms that there is an arm's length relationship with the Company Secretary.

Business and postal address of the Company Secretary:

Hill on Empire  
4th Floor, Block A  
16 Empire Road  
Parktown  
2193

### RESOLUTIONS

At a general meeting of the shareholders on 22 January 2020, the following resolutions were passed:

#### ORDINARY RESOLUTIONS

- Adoption of annual financial statements for the year-ended 31 August 2019
- Remuneration of auditors
- Appointment of auditors
- Ratification of re-election of Mark Barnes
- Ratification of re-election of Craig Carter
- To place the unissued shares of the Company under the control of the directors
- To authorise the Company to issue shares and to sell treasury shares for cash under a general authority
- To authorise the directors as signatories
- Non-binding advisory vote on remuneration policy
- Non-binding advisory vote on the implementation report of the remuneration policy
- Appointment of Craig Carter as Member and Chairman of the Audit Committee
- Appointment of Happy Ntshingila as a member of the Audit Committee
- Appointment of Arnold Forman as a member of the Audit Committee

#### SPECIAL RESOLUTIONS

- Awarding of shares and the provision of financial assistance in connection therewith
- Approval of non-executive directors' remuneration to the next AGM
- Financial assistance to related and inter-related entities

### AUDITORS

BDO South Africa Incorporated (Designated audit partner: Vianca Pretorius).

# REPORT OF THE AUDIT COMMITTEE

The Audit Committee is appointed by the Shareholders. It assists the Board by advising and making recommendations on financial reporting, risk management and internal controls, external and internal audit functions and statutory and regulatory compliance of the Group, but retains no executive powers or responsibility. Arnold Forman and Happy Ntshingila are members of the Audit Committee and Craig Carter continued as Chairman of the committee.

The Audit Committee met twice during the period. The first meeting was on 21 November 2019 to approve the 2019 annual financial statements and again on 26 August 2020 to deal with the matters below and planning for the 31 August 2020 audit. The Chief Financial and Operating Officer of the Group and representatives from the external auditors attend the committee meetings by invitation.

The external auditors have unrestricted access to the Audit Committee and are able to meet separately with the Chairman of the Audit Committee during the period if considered necessary.

In execution of its duties during the past reporting period, the Audit Committee has:

- nominated for appointment as auditor of the Group a registered auditor who, in the opinion of the Audit Committee, was independent of the Group;
- determined the fees to be paid to the auditor and the auditor's terms of engagement;
- ensured that the appointment of the auditor complies with the Companies Act and any other legislation relating to the appointment of auditors;
- performed an assessment of the competence of the auditor to perform its duties by, amongst others, receiving and reviewing the documentation as detailed in paragraph 22.15(h) of the Listings Requirements of the JSE;
- determined the nature and extent of any non-audit services which the auditor may provide to the Group;
- received and dealt appropriately with any complaints relating to the accounting practices of the Group or to the content or auditing of its financial statements, or to any related matter;
- considered the JSE Proactive Monitoring report of 2020 and has taken appropriate action to apply the findings where applicable; and
- performed other functions as determined by the Board.

The Audit Committee is of the view that the size of the Group does not warrant the formation of an internal audit department. This will be reviewed on an ongoing basis to determine whether one will be required in the future.

Per the Companies Act requirements, the committee has considered the independence of the external auditors and has concluded that the external auditor has been independent of the Group throughout the period taking into account all other non-audit services performed if applicable and circumstances known to the committee.

Per the JSE Listings Requirements, the committee must consider and be satisfied, on an annual basis, with the appropriateness of the expertise and experience of the Financial Director and the Group must confirm this by reporting to the shareholders in its annual report that the Audit Committee has executed this responsibility. In this respect, we believe that Gary van Dyk, the Chief Financial and Operating Officer, possesses the appropriate expertise and experience to meet his responsibilities in that position. In addition, the finance function is adequately staffed and resourced, is able to fulfil its function adequately and has in place appropriate financial reporting procedures that are applied and operational.

## FINANCIAL STATEMENTS

Following our review of the consolidated annual financial statements for the year ended 31 August 2020, we are of the opinion that, in all material respects, they comply with International Financial Reporting Standards, the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee and Financial Reporting Pronouncements as issued by the Financial Reporting Standards Council and in the manner required by the Companies Act of South Africa and the Listings Requirements of the JSE Limited, and that they fairly present the financial position at 31 August 2020 for Purple Group Limited and the results of operations and cash flows for the period then ended.

On behalf of the Audit Committee



**Craig Carter**

27 November 2020

# INDEPENDENT AUDITOR'S REPORT

## TO THE SHAREHOLDERS OF PURPLE GROUP LIMITED

### Report on the Audit of the Consolidated Financial Statements

#### OPINION

We have audited the consolidated financial statements of Purple Group Limited and its subsidiaries ("the Group") set out on pages 45 to 91, which comprise the consolidated statement of financial position as at 31 August 2020, and the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of Purple Group Limited and its subsidiaries as at 31 August 2020, and its consolidated financial performance and consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards and the requirements of the Companies Act of South Africa.

#### BASIS FOR OPINION

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the Independent Regulatory Board for Auditors' *Code of Professional Conduct for Registered Auditors* (IRBA Code) and other independence requirements applicable to performing audits of financial statements in South Africa. We have fulfilled our other ethical responsibilities in accordance with the IRBA Code and in accordance with other ethical requirements applicable to performing audits in South Africa. The IRBA Code is consistent with the corresponding sections of the International Ethics Standards Board for Accountants' *International Code of Ethics for Professional Accountants (including International Independence Standards)*. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### KEY AUDIT MATTERS

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matter	How our audit addressed the key audit matter
<p><b>Assessment of goodwill for impairment (Note 8)</b></p> <p>Goodwill recognised on the acquisition of the GT247 business in prior years, represents by far the most significant asset in the statement of financial position.</p> <p>The goodwill is measured at cost less accumulated impairment losses and is not amortised in accordance with International Financial Reporting Standards.</p> <p>The annual goodwill impairment review in accordance with <i>IAS 36: Impairment of Assets</i>, involves value in use calculations utilising valuation techniques, including free cash flow models, which are complex and require significant judgement.</p> <p>In addition, the estimate of the recoverable amount of goodwill is sensitive to the discount rate applied to the cashflow forecast, and arriving at an appropriate discount rate in itself involves a high degree of estimation uncertainty. Therefore, the impairment testing of goodwill was regarded as a key audit matter and required significant audit emphasis.</p>	<p>Our audit procedures included, among others:</p> <ul style="list-style-type: none"><li>Assessed the design and implementation of key controls in the goodwill impairment process performed by management;</li><li>We evaluated the 2021 financial budget against the budget approved by the board of directors and evaluated the validity of the budget preparation process and the reasonability of the 2021 forecasts. Furthermore, we evaluated management's 2022-2025 outlook in particular to forecasted revenue;</li><li>Critically assessed the key inputs and assumptions used in the value in use and impairment model for reasonability, taking into account the discount rates, and long-term growth rates and comparing these to external sources where appropriate, and our knowledge of the industry and business. The key assumptions used for estimating cash flow projections in the group's impairment testing are those relating to growth in revenue, driven by trading activity;</li><li>BDO technical team were consulted to review and assess the valuation models and related key inputs and assumptions for reasonability, and to assess whether the methods applied are consistent with International Financial Reporting Standards and industry norms;</li><li>Tested the integrity and mathematical accuracy of the impairment and valuation model by re-performing the calculations; and</li><li>Considered the adequacy and appropriateness of the Group's disclosures in terms of International Financial Reporting Standards in respect of its goodwill impairment testing and whether disclosures about the sensitivity of the outcome of the impairment and valuation assessment to reasonably possible changes in key assumptions properly reflected the risks inherent in such assumptions.</li></ul>

# INDEPENDENT AUDITOR'S REPORT CONTINUED

Key audit matter	How our audit addressed the key audit matter
<p><b>Revenue recognition – Complex IT Systems (Note 1)</b></p> <p>A significant part of the Group's financial processes is reliant on Information Technology (IT) systems, with automated processes and controls over the capturing, valuing and recording of transactions. This is a key part of our audit due to the:</p> <ul style="list-style-type: none"> <li>• Complex IT environment supporting diverse business processes which are continuously expanded and new functionality added;</li> <li>• Mix of manual and automated controls, with the majority of the control environment being automated;</li> <li>• Complexity of the billing systems used to recognise revenue;</li> <li>• Revenue consisting of high volume, low value transactions which are generated automatically by the system when clients execute transactions; and</li> <li>• Revenue transactions that are electronically generated by the Group's trading platforms, with no physical supporting documents or audit trail.</li> </ul> <p>These factors complicate the auditing of the existence and accuracy of revenue and obtaining the required assurance over revenue recognition, which results in significant audit time and focus being spent on this cycle and as a result is considered to be a key audit matter.</p>	<p>Our audit procedures included, among others:</p> <ul style="list-style-type: none"> <li>• BDO IT assurance services were employed to perform a comprehensive IT General Control environment assessment including testing of the design and implementation of relevant IT general controls for the year and documented all processes and controls in operation over the IT Environment;</li> <li>• BDO IT assurance services tested the key automated controls in the system by means of test data and computer assisted auditing techniques;</li> <li>• The operational systems and databases were reconciled to the financial systems in order to ensure the functioning of the interfaces between the systems;</li> <li>• We obtained access to the transactional data for the financial year and identified exceptions within the underlying data when compared to our expectations. These exceptions were identified using computer assisted auditing techniques and tested to supporting evidence;</li> <li>• In addition to the computer assisted auditing techniques, we also performed substantive detail testing to obtain assurance on the existence, completeness and accuracy of transactions within the system on a sample basis by verifying transactions to supporting evidence;</li> <li>• Where counterparties are used, revenue transactions were confirmed to external supporting evidence;</li> <li>• Where the revenue stream is homogenous and recurring we used substantive analytical procedures to test the existence and accuracy of revenue;</li> <li>• Assessed on a sample basis whether the revenue was recorded within the correct period with relevance to terms and conditions of the services and agreements with customers and the requirements of IFRS 15; and</li> <li>• Evaluated the adequacy and appropriateness of disclosures in terms of International Financial Reporting Standards.</li> </ul>

Key audit matter	How our audit addressed the key audit matter
<p><b>Funds held on behalf of customers (Note 14 and 18.2)</b></p> <p>The Group holds R834.6 million (R523.1 million) of client funds which are not reflected on the statement of financial position. According to regulation, these accounts have to be treated and accounted for as restricted funds held in trust and are not available for use by the Group. Also included in group cash and cash equivalents, are client funds held in margin, whose use is restricted to hedging activities. A related liability for these client funds on margin is accounted for in the client funds liability in the statement of financial position.</p> <p>The Group manages significant amounts of client funds in a fiduciary capacity. Accordingly, significant audit emphasis was placed on ensuring the appropriate accounting treatment of the funds held in trust, that adequate safeguards are in place over these funds and that their administration is strictly in accordance with client mandates. As a result, this area is regarded as a key audit matter.</p>	<p>Our audit procedures included, amongst others:</p> <ul style="list-style-type: none"> <li>• Assessed the design and implementation of key controls in the client funds held on behalf of customers performed by management;</li> <li>• BDO Technical team was consulted on the appropriateness of the accounting treatment of the funds held in trust;</li> <li>• Reconciled the database of clients' transactions across all trading products with the client funds balances at year-end and reconciled these in turn to the accounting records;</li> <li>• Confirmed client funds held in trust and margin accounts with external third parties;</li> <li>• Confirmed that the Group operates a separate trust account for these funds and that the balances have been reconciled to the accounting records;</li> <li>• Reconciled the client funds liability with the client funds on margin per the trading database;</li> <li>• Confirmed by way of a reconciliation that the Group has sufficient cash resources on hand at year-end to meet the client funds held in trust and on margin liabilities;</li> <li>• Verified on a sample basis the validity of the trust account transactions. Agreed these transactions to the trading database and instructions from clients; and</li> <li>• Evaluated the adequacy and appropriateness of disclosures in terms of International Financial Reporting Standards.</li> </ul>

Key audit matter	How our audit addressed the key audit matter
<p><b>Assessment of recoverability of deferred tax asset (Note 12)</b></p> <p>Recoverability of the deferred tax asset assessment by management involves making significant judgements and estimates about the future and underpins the recognition of a deferred tax asset. In addition, the deferred tax asset is recognised in the financial statements to the extent that it is probable that future taxable profits will be available against which the tax losses can be utilised.</p> <p>The recognition of deferred tax asset was therefore considered to be a key audit matter.</p>	<p>Our audit procedures included, among others:</p> <ul style="list-style-type: none"> <li>• Discussed with management and reviewed their assessment forecasts prepared and considered whether all information that is reasonably available had been taken into account for purposes of assessing the probability of sufficient taxable profits that will be available against which the tax losses can be utilised;</li> <li>• Evaluated the reliability of underlying data used to prepare the budgeted forecasts by comparing the assumptions to historical performance;</li> <li>• Inspected supporting evidence relating to the key assumptions underlying the forecasts for reasonability and where possible compared the assumptions used to external market factors; and</li> <li>• Evaluated the adequacy and appropriateness of disclosures in terms of International Financial Reporting Standards.</li> </ul>

## OTHER INFORMATION

The directors are responsible for the other information. The other information comprises the information included in the document titled "Purple Group Limited Integrated Report 31 August 2020", which includes the Directors' Report, the Audit Committee's Report and the Company Secretary's Certificate as required by the Companies Act of South Africa. The other information does not include the consolidated financial statements and our auditor's reports thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express an audit opinion or any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## RESPONSIBILITIES OF THE DIRECTORS FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors are responsible for the preparation and fair presentation of the consolidated financial statements in accordance with International Financial Reporting Standards and the requirements of the Companies Act of South Africa, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going-concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

## AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

# INDEPENDENT AUDITOR'S REPORT CONTINUED

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going-concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## Report on Other Legal and Regulatory Requirements

In terms of the IRBA Rule published in Government Gazette Number 39475 dated 4 December 2015, we report that BDO South Africa Incorporated has been the auditor of Purple Group Limited for 10 years.

BDO South Africa Inc.

## BDO South Africa Incorporated

Registered Auditors

## V Pretorius

Director

Registered Auditor

27 November 2020

Wanderers Office Park  
52 Corlett Drive  
Illovo, 2196



# CONSOLIDATED STATEMENT OF PROFIT OR LOSS

for the year ended 31 August 2020

	Notes	2020 R'000	2019 R'000
Revenue	1	162 672	98 476
Commissions and research expenses	2	(3 016)	(3 143)
Operating expenses	2	(117 774)	(100 756)
<b>Net income/(loss)</b>		<b>41 882</b>	<b>(5 423)</b>
Other income	3	47	33
<b>Earnings/(loss) before interest, depreciation &amp; amortisation</b>		<b>41 929</b>	<b>(5 390)</b>
Finance income	4	1 303	3 636
Finance costs	4	(9 016)	(7 286)
Depreciation and amortisation	2	(14 052)	(9 813)
<b>Earnings/(loss) before fair value, impairment adjustments and tax</b>		<b>20 164</b>	<b>(18 853)</b>
Fair value adjustments	5	2 405	102
Share of profit of joint venture	10	1 183	3 474
<b>Profit/(loss) before tax</b>		<b>23 752</b>	<b>(15 277)</b>
Income tax (expense)/benefit	6	(6 615)	3 264
<b>Profit/(loss) for the period</b>		<b>17 137</b>	<b>(12 013)</b>
<b>Profit/(loss) attributable to:</b>			
Owners of the Company		14 443	(9 544)
Non-controlling interest		2 694	(2 469)
		<b>17 137</b>	<b>(12 013)</b>
<i>Earnings/(loss) per share</i>			
Basic earnings/(loss) per share (cents)		1.54	(1.06)
Diluted earnings/(loss) per share (cents)	16	1.47	(1.06)

# CONSOLIDATED STATEMENT OF OTHER COMPREHENSIVE INCOME

for the year ended 31 August 2020

	Notes	2020 R'000	2019 R'000
<b>Profit/(loss) for the period</b>		<b>17 137</b>	(12 013)
<b>Other comprehensive income</b>			
Items that will be reclassified subsequently to profit or loss			
Foreign currency translation reserve	15	<b>76</b>	207
<b>Total comprehensive income/(loss)</b>		<b>17 213</b>	(11 806)
<b>Total comprehensive income/(loss) attributable to:</b>			
Owners of the Company		<b>14 519</b>	(9 337)
Non-controlling interest		<b>2 694</b>	(2 469)
		<b>17 213</b>	(11 806)

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

as at 31 August 2020

	Notes	2020 R'000	2019 R'000
<b>ASSETS</b>			
Equipment	7	2 839	3 273
Intangible assets	8	76 719	53 089
Goodwill	8	204 568	204 568
Right of use asset	20	4 209	–
Investments	9	13 781	13 781
Investment in joint venture	10	4 832	3 877
Receivables	11	2 954	2 826
Deferred tax assets	12	59 396	60 591
<b>Total non-current assets</b>		<b>369 298</b>	<b>342 005</b>
Trade and other receivables	13	23 372	23 643
Current tax receivable		1 333	2 097
Investments	9	6 356	4 044
Cash and cash equivalents	14	225 104	69 614
<b>Total current assets</b>		<b>256 165</b>	<b>99 398</b>
<b>Total assets</b>		<b>625 463</b>	<b>441 403</b>
<b>EQUITY AND LIABILITIES</b>			
Share capital and premium	15	481 430	474 023
Accumulated loss		(226 867)	(242 261)
Equity component of compound financial instrument	19	3 496	3 496
Other reserves	15	39 915	38 037
<b>Equity attributable to owners</b>		<b>297 974</b>	<b>273 295</b>
Non-controlling interest		27 535	23 604
<b>Total equity</b>		<b>325 509</b>	<b>296 899</b>
Lease liability	20	3 368	–
Borrowings	19	39 131	38 521
Deferred tax	12	1 474	–
<b>Total non-current liabilities</b>		<b>43 973</b>	<b>38 521</b>
Bank overdraft	14	9 847	8 313
Trade and other payables	18	85 921	18 823
Client open position liability	18	128 831	58 582
Borrowings	19	29 875	20 265
Lease liability	20	1 507	–
<b>Total current liabilities</b>		<b>255 981</b>	<b>105 983</b>
<b>Total equity and liabilities</b>		<b>625 463</b>	<b>441 403</b>

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

for the year ended 31 August 2020

	Notes	Share capital R'000	Share premium R'000	Accumulated loss R'000	Foreign currency translation reserve R'000	Share-based payment reserve R'000	Equity Component of derivative financial instrument R'000	Total R'000	Non-controlling interest R'000	Total equity R'000
<b>Balance 1 September 2018</b>		8 981	455 042	(232 717)	(4 377)	37 991	3 496	268 416	26 073	294 489
<b>Total comprehensive income for the period</b>										–
Loss for the period		–	–	(9 544)	–	–	–	(9 544)	(2 469)	(12 013)
<b>Other comprehensive income</b>										
Foreign currency translation reserve	15	–	–	–	207	–	–	207	–	207
<b>Contributions by and distributions to owners</b>										
Shares issued	15	415	9 585	–	–	–	–	10 000	–	10 000
Share-based payment expense		–	–	–	–	4 216	–	4 216	–	4 216
<b>Balance 1 September 2019</b>		<b>9 396</b>	<b>464 627</b>	<b>(242 261)</b>	<b>(4 170)</b>	<b>42 207</b>	<b>3 496</b>	<b>273 295</b>	<b>23 604</b>	<b>296 899</b>
Adjustment on initial application of IFRS 16	20			<b>251</b>				<b>251</b>	<b>(43)</b>	<b>208</b>
<b>Adjusted balance at 1 September 2019</b>		<b>9 396</b>	<b>464 627</b>	<b>(242 010)</b>	<b>(4 170)</b>	<b>42 207</b>	<b>3 496</b>	<b>273 546</b>	<b>23 561</b>	<b>297 107</b>
<b>Total comprehensive loss for the period</b>										
Profit/(loss) for the period		–	–	<b>14 443</b>	–	–	–	<b>14 443</b>	<b>2 694</b>	<b>17 137</b>
<b>Other comprehensive income</b>										
Foreign currency translation reserve	15	–	–	–	<b>76</b>	–	–	<b>76</b>	–	<b>76</b>
<b>Contributions by and distributions to owners</b>										
Buy-back of Treasury shares	15	–	–	<b>700</b>	–	–	–	<b>700</b>	<b>300</b>	<b>1 000</b>
Sale of minority share in subsidiary		–	–	–	–	–	–	–	<b>980</b>	<b>980</b>
Shares issued	15	<b>156</b>	<b>7 251</b>	–	–	<b>(683)</b>	–	<b>6 724</b>	–	<b>6 724</b>
Share-based payment expense		–	–	–	–	<b>2 485</b>	–	<b>2 485</b>	–	<b>2 485</b>
<b>Balance at 31 August 2020</b>		<b>9 552</b>	<b>471 878</b>	<b>(226 867)</b>	<b>(4 094)</b>	<b>44 009</b>	<b>3 496</b>	<b>297 974</b>	<b>27 535</b>	<b>325 509</b>

# CONSOLIDATED STATEMENT OF CASH FLOWS

for the year ended 31 August 2020

	Notes	2020 R'000	2019 R'000
<b>Cash flows utilised in operating activities</b>			
Cash utilised in operations		182 125	(25 385)
Tax paid		(3 182)	(152)
Finance income	4	1 303	3 477
Finance costs		(4 222)	(4 752)
<b>Cash flows utilised in operating activities</b>		<b>176 024</b>	<b>(26 812)</b>
<b>Cash flows from investing activities</b>			
Acquisition of intangible assets	8	(34 993)	(17 505)
Acquisition of equipment	7	(768)	(456)
Repayment from joint venture	10	229	228
Proceeds from disposal of ownership interest in subsidiary		980	–
Rental deposit (paid)/received		(128)	740
<b>Cash flows utilised in investing activities</b>		<b>(34 680)</b>	<b>(16 993)</b>
<b>Cash flows from financing activities</b>			
Proceeds from the issue of share capital	15	6 724	10 000
Proceeds from disposal of treasury shares	15	1 000	–
Proceeds from borrowings raised		10 000	15 000
Repayments of borrowings		(4 020)	(23 354)
Repayments of lease liability		(1 169)	–
<b>Cash flows generated by financing activities</b>		<b>12 535</b>	<b>1 646</b>
Net decrease in cash and cash equivalents		153 879	(42 159)
Effect of foreign exchange on cash held		77	207
Cash and cash equivalents at beginning of period		61 301	103 253
Cash and cash equivalents at the end of the period	14	215 257	61 301

# NOTES TO THE CONSOLIDATED STATEMENT OF CASH FLOWS

for the year ended 31 August 2020

## RECONCILIATION OF CASH UTILISED IN OPERATIONS

	Notes	2020 R'000	2019 R'000
Profit/(loss) before tax, finance income and finance costs		<b>31 465</b>	(11 468)
Adjustments for:			
– Depreciation and amortisation	2	<b>14 052</b>	9 813
– Fair value adjustments – Group Asset Management Division		<b>(2 312)</b>	(102)
– Share of profit/(loss) of joint venture		<b>(1 183)</b>	(3 474)
– Share-based payment expense	2	<b>2 485</b>	4 216
		<b>44 507</b>	(1 015)
<b>Movement in working capital</b>			
Trade and other receivables		<b>271</b>	2
Trade and other payables		<b>67 098</b>	(3 238)
Client open position liability		<b>70 249</b>	(21 134)
		<b>182 125</b>	(25 385)

## TAX PAID

Balance at beginning of period		<b>2 097</b>	2 983
Current tax	6	<b>(3 946)</b>	(1 038)
Balance at end of period		<b>(1 333)</b>	(2 097)
Tax paid		<b>(3 182)</b>	(152)

## BORROWINGS RECONCILIATION

	2020 R'000	2019 R'000
Balance at beginning of period	<b>58 786</b>	64 606
Loans raised	<b>10 000</b>	15 000
– Funding raised (cash flow generation)	<b>10 000</b>	15 000
Capital portion of loans repaid	<b>(4 020)</b>	(23 354)
Interest paid	<b>(2 766)</b>	(3 292)
Interest accrued	<b>7 006</b>	5 826
Balance at end of period	<b>69 006</b>	58 786

# SEGMENTAL ANALYSIS

for the year ended 31 August 2020

## OPERATING SEGMENTS

The operating segments are distinguished by the type of business and the management team responsible for the business unit. The Group comprises the following operating segments:

- GT247.com and Emperor Asset Management (EAM): represent the derivatives trading and asset management operations of the Group. These two businesses operate largely off the same centralised resource base of the Group and GT247.com generates a portion of its revenue for services performed for Emperor clients.
- EasyEquities is the web-based investment platform of the Group and includes EasyProperties.
- Purple Group Limited and Investments represent fees and dividends earned on investments and fair value adjustments made against them, as well as head office costs.

	GT247.com and EAM R'000	EasyEquities R'000	Purple Group Limited and Investments R'000	Total R'000
<b>2020</b>				
<b>Segment asset</b>				
Non-current assets	9 543	88 065	271 690	369 298
Current assets	101 770	153 479	916	256 165
<b>Total assets</b>	<b>111 313</b>	<b>241 544</b>	<b>272 606</b>	<b>625 463</b>
<b>Segment liabilities</b>				
Non-current liabilities	1 474	3 368	39 131	43 973
Current liabilities	79 327	159 702	16 952	255 981
<b>Total liabilities</b>	<b>80 801</b>	<b>163 070</b>	<b>56 083</b>	<b>299 954</b>

	GT247.com and EAM R'000	EasyEquities R'000	Purple Group Limited and Investments R'000	Intercompany Elimination R'000	Total R'000
<b>2020</b>					
<b>Revenue</b>	66 364	96 308	–	–	162 672
Commissions and research expenses	(2 386)	(630)	–	–	(3 016)
Operating expenses*	(39 576)	(70 135)	(6 794)	(1 269)	(117 774)
<b>Net profit/(loss)</b>	<b>24 402</b>	<b>25 543</b>	<b>(6 794)</b>	<b>(1 269)</b>	<b>41 882</b>
Other income	–	47	–	–	47
<b>Profit/(loss) before interest, depreciation and amortisation</b>	<b>24 402</b>	<b>25 590</b>	<b>(6 794)</b>	<b>(1 269)</b>	<b>41 929</b>
Finance income	–	1 303	–	–	1 303
Finance costs	(347)	(2 432)	(6 583)	346	(9 016)
Depreciation and amortisation	(1 703)	(13 242)	(30)	923	(14 052)
<b>Profit/(loss) before fair value, impairment adjustments and tax</b>	<b>22 352</b>	<b>11 219</b>	<b>(13 407)</b>	<b>–</b>	<b>20 164</b>

\* Share-based payment expense of R2 485 042 is included in operating expenses. The split per segment is as follows:

- GT247.com, EAM: R678 129. EasyEquities: R813 686.
- Purple Group Limited and Investments: R993 226.



# SEGMENTAL ANALYSIS CONTINUED

for the year ended 31 August 2020

	GT247.com and EAM R'000	EasyEquities R'000	Purple Group Ltd and Investments R'000	Total R'000
<b>2019</b>				
<b>Segment asset</b>				
Non-current assets	9 411	61 563	271 031	342 005
Current assets	42 217	56 344	837	99 398
<b>Total assets</b>	51 628	117 907	271 868	441 403
<b>Segment liabilities</b>				
Non-current liabilities	–	15 000	23 521	38 521
Current liabilities	37 803	37 358	30 822	105 983
<b>Total liabilities</b>	37 803	52 358	54 343	144 504
	GT247.com and EAM R'000	EasyEquities R'000	Purple Group Ltd and Investments R'000	Total R'000
<b>2019</b>				
<b>Revenue</b>	57 614	40 807	55	98 476
Commissions and research expenses	(2 526)	(588)	(29)	(3 143)
Operating expenses	(38 231)	(51 961)	(10 564)	(100 756)
<b>Net profit/(loss)</b>	16 857	(11 742)	(10 538)	(5 423)
Other income	3	30	–	33
<b>Profit/(loss) before interest, depreciation and amortisation</b>	16 860	(11 712)	(10 538)	(5 390)
Interest income	–	3 636	–	3 636
Finance costs	–	–	(7 286)	(7 286)
Depreciation and amortisation	(911)	(8 874)	(28)	(9 813)
<b>Profit/(loss) before fair value, impairment adjustments and tax</b>	15 949	16 950	(17 852)	(18 853)

\* Share-based payment expense of R5 528 252 is included in operating expenses. The split per segment is as follows:

- GT247.com and EAM: R931 457.
- EasyEquities: R1 039 625.
- Purple Group Ltd and Investments: R2 244 944.

# ACCOUNTING POLICIES

## Reporting entity

Purple Group Limited (the Company) is a company domiciled in South Africa. The address of the Company's registered office is 16th Floor, 25 Owl Street, Braamfontein Werf, Johannesburg, 2092. The consolidated financial statements of the Group as at and for the year ended 31 August 2020 comprise the Company and its subsidiaries (together referred to as the Group and individually as Group entities). The Group is primarily involved in financial services.

## Basis of preparation

The consolidated financial statements have been prepared in conformity with International Financial Reporting Standards (IFRS), the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee and Financial Reporting Pronouncements as issued by the Financial Reporting Standards Council, the requirements of the Companies Act of South Africa and the Listings Requirements of the JSE Limited. This is the first set of the Group's financial statements in which IFRS 16-Leases has been applied.

The consolidated financial statements were authorised for issue by the Board of Directors on 27 November 2020.

The accounting policies set out below have been applied consistently to all the periods presented in these consolidated financial statements.

The consolidated financial statements have been prepared on the historical cost-basis except for the following:

- Derivative financial instruments are measured at fair value; and
- Financial instruments at fair value through profit or loss.

The methods used to measure fair value are discussed further on page 62.

These consolidated financial statements are presented in South African Rand, which is the Group's functional currency. All financial information presented in South African Rand has been rounded to the nearest thousand, unless specified otherwise.

## Use of judgements and estimates

The preparation of financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

Information on significant areas of estimation uncertainty can be found in the following sections/notes:

### Useful life of intangibles (note 8)

The useful life of developed software is assessed at each reporting date based on information and data obtained from the Chief Technology Officer, Chief Financial Officer and Chief Executive Officer. Judgement is applied in determining the appropriate useful life based on previous technical experience with products of this nature and similar platforms in the industry.

### Impairment of goodwill (note 8)

Determining whether goodwill is impaired requires an estimation of the value-in-use of the cash-generating units to which goodwill has been allocated. The value-in-use calculation requires the directors to estimate the future cash flows expected to arise from the cash-generating unit and a suitable discount rate in order to calculate present value. Where the actual future cash flows are less than expected, an impairment loss may arise.

### Income taxes (note 12)

The Group recognises the future tax benefits related to deferred income tax assets to the extent that it is probable that the deductible temporary differences will reverse in the foreseeable future. Assessing the recoverability of deferred income tax assets requires the Group to make estimates related to expectations of future taxable income.

Estimates of future taxable income are based on forecast cash flows from operations and the application of existing tax laws in South Africa. To the extent that future cash flows and taxable income differ significantly from estimates, the ability of the Group to realise the net deferred tax assets recorded at the reporting date could be impacted.

# ACCOUNTING POLICIES CONTINUED

## Share-based payments (note 17)

The Group issues equity-settled share-based payments to executive directors and certain employees. The fair value of these instruments is measured at grant date, using the Black-Scholes valuation model, which requires assumptions regarding the estimated term of the option, share price volatility and expected dividend yield. While the Group's management believes that these assumptions are appropriate, the use of different assumptions could have an impact on the fair value of the option granted and the related recognition of the share-based payments expense in the consolidated income statement.

## Expected Credit Losses (note 13)

Determining whether trade and other receivables are impaired requires a probability-weighted estimate. This estimation requires management to consider both qualitative and quantitative information and perform an analysis based on historical experience and forward-looking information. Judgement is applied when considering the impact of forward-looking information on the expected credit losses.

## Investment in joint venture (note 10)

The Group and NBC Fund Administration Services have joint control of RISE as each party has equal representation on the management committee that governs the relevant activities of the arrangement. The joint venture transaction is structured as a separate vehicle and the Group has a residual interest in the net assets of RISE. Accordingly, the Group has classified its interest in RISE as a joint venture.

## Going Concern (note 28)

The consolidated financial statements have been prepared on a going-concern basis. Despite the Group having accumulated losses, the Group has net equity of R298.0 million and has turned the corner by generating profits from this reporting period which are expected to only improve, and as such the directors are confident that the Group will continue trading as a going concern into the foreseeable future.

The directors have also reviewed any potential impact of the COVID-19 pandemic and have determined that there has been no negative impact on the Group from the pandemic during the current financial year and up to the date of this report. Additional details in this regard have been disclosed in note 28 to the financial statements.

## Valuation of financial instruments (note 9)

The Group measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

**Level 1:** Quoted market price (unadjusted) in an active market for an identical instrument;

**Level 2:** Valuation techniques based on observable inputs, either directly (i.e. as prices) or indirectly (i.e. derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques where all significant inputs are directly or indirectly observable from market data; and

**Level 3:** Valuation techniques using significant unobservable inputs. This category includes all instruments where the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation.

Fair values of financial assets and liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial instruments, the Group determines fair values using valuation techniques (see page 55).

The Group uses widely recognised valuation models for determining the fair value of common and more simple financial instruments. Observable prices and model inputs are usually available in the market for listed debt and equity securities, exchange traded derivatives and over the counter derivatives. Availability of observable market prices and model inputs reduces the need for management judgement and estimation and also reduces the uncertainty associated with determination of fair values.

Availability of observable market prices and inputs varies depending on the products and markets and is prone to changes based on specific events and general conditions in the financial markets.

For more complex instruments, the Group uses proprietary valuation models, which are usually developed from recognised valuation models. Some or all of the significant inputs into these models may not be observable in the market, and are derived from market prices or rates or are estimated based on assumptions. Valuation models that employ significant unobservable inputs require a higher degree of management judgement and estimation in the determination of fair value. Management judgement and estimation are usually required for selection of the appropriate valuation model to be used, determination of expected future cash flows on the financial instrument being valued, determination of probability of counterparty default and prepayments and selection of appropriate discount rates.

The table below analyses financial instruments measured at fair value at the reporting date, by the level in the fair value hierarchy into which the fair value measurement is categorised:

	Notes	Level 1 R'000	Level 2 R'000	Level 3 R'000	Total R'000
<b>31 August 2020</b>					
Investments (at fair value through profit or loss)	9	–	6 356	13 781	20 137
<b>31 August 2019</b>					
Investments (at fair value through profit or loss)	9	–	4 044	13 781	17 825

Purple Groups investment in the C2 preference shares and B preference shares held in RPIH (as disclosed in note 9) have been reclassified as investments held at fair value through profit or loss. The reclassification of this investment has no material impact on the statement of profit or loss or statement of financial position in the current period or prior periods.

## Basis of consolidation

### Subsidiaries

Subsidiaries are entities controlled by the Group. The Group controls an investee if all three of the following elements are present: power over the investee, exposure to variable returns from the investee, and the ability of the investor to use its power to affect those variable returns. Control is reassessed whenever facts and circumstances indicate that there may be a change in any of these elements of control. The financial statements of subsidiaries are included in the consolidated financial statements from the date on which control commences until the date on which control ceases.

### Transactions eliminated on consolidation

Intra-group balances and transactions, and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements.

### Non-controlling interest

Non-controlling interests in subsidiaries are identified separately from the Group's equity therein. Those interests of non-controlling shareholders that are present ownership interests entitling their holders to a proportionate share of net assets upon liquidation may initially be measured at the non-controlling interests' proportionate share of the fair value of the acquiree's identifiable net assets. The choice of measurement is made on an acquisition-by-acquisition basis. Other non-controlling interests are initially measured at fair value. Subsequent to acquisition, the carrying amount of non-controlling interests is the amount of those interests at initial recognition plus the non-controlling interests' share of subsequent changes in equity. Total comprehensive income is attributed to non-controlling interests even if this results in the non-controlling interests having a deficit balance.

Changes in the Group's interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions.

### Investment in joint venture

A joint venture is a joint arrangement whereby the parties have joint control of the arrangement and have rights to the net assets of the joint arrangement. The Group's interests in joint ventures are accounted for using the equity method. On initial recognition the investment in joint venture is recognised at cost (including transaction costs) and subsequently the carrying amount is increased or decreased to recognise the Group's share of the net assets of the joint venture after date of acquisition.

The Group's share of the joint venture's profit or loss is recognised in profit or loss, outside of operating profit and represents profit or loss after tax of the joint venture. Where there has been a change recognised directly in other comprehensive income or equity of the joint venture, the Group recognises its share of any changes and discloses this, where applicable, in the Group statement of other comprehensive income or Group statement of changes in equity. Distributions received from the joint venture reduce the carrying amount of the investment.

Unrealised gains and losses resulting from transactions between the Group and the joint venture are eliminated to the extent of the Group's interest in the joint venture.

# ACCOUNTING POLICIES CONTINUED

## Foreign currency

### Foreign currency transactions

Transactions entered into by Group entities in a currency other than the currency of the primary economic environment in which they operate (their “functional currency”) are recognised at the rates ruling when the transactions occur. Foreign currency monetary assets and liabilities are translated at the rates ruling at the reporting date. Exchange differences arising on the retranslation of unsettled monetary assets and liabilities are recognised in profit or loss.

### Foreign operations

On consolidation, the results of foreign operations are translated into South African Rand at rates approximating those ruling when the transactions took place. All assets and liabilities of foreign operations are translated at the rate ruling at the reporting date. Exchange differences arising on translating the opening net assets at opening rate and the results of foreign operations at actual rate are recognised in other comprehensive income and accumulated in the foreign currency translation reserve (FCTR).

Exchange differences recognised in profit or loss in Group entities’ separate financial statements on the translation of long-term monetary items forming part of the Group’s net investment in the overseas operation concerned are reclassified to other comprehensive income and accumulated in the FCTR on consolidation.

## Financial instruments

### Non-derivative financial instruments

#### *Recognition and initial measurement*

Trade receivables are initially recognised when they are originated. All other financial assets and financial liabilities are initially recognised when the Group becomes a party to the contractual provisions of the instrument. A financial asset or financial liability is initially measured at fair value plus, for an item not at fair value through profit or loss (“FVTPL”), transaction costs that are directly attributable to its acquisition or issue. A trade receivable without a significant financing component is initially measured at the transaction price.

#### *Classification and subsequent measurement*

##### *Financial assets*

On initial recognition, a financial asset is classified as measured at:

- Amortised cost; or
- FVTPL.

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVTPL:

- It is held with a business model whose objective is to collect contractual cash flows; and
- Its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

All financial assets not classified as measured at amortised cost as described above are measured at FVTPL.

Trade receivables are carried at amortised cost less ECLs (expected credit losses) using the Group’s business model for managing its financial assets. ECLs are a probability-weighted estimate of credit losses. Credit losses are measured as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Group expects to receive).

### **Financial liabilities – Classification, subsequent measurement and gains and losses**

Financial liabilities are classified as measured at amortised cost or FVTPL. A financial liability is classified as at FVTPL, if it is classified as held-for-trading, it is a derivative or it is designated as such on initial recognition. Financial liabilities at FVTPL are measured at fair value and net gains and losses, including any interest expense, are recognised in profit or loss. The Group does not have any liabilities at FVTPL. Other financial liabilities are subsequently measured at amortised cost using the effective interest method. Interest expense and foreign exchange gains and losses are recognised in profit or loss. Any gain or loss on derecognition is also recognised in profit or loss.

### **Impairment**

The Group recognises loss allowances for expected credit losses (“ECLs”) on financial assets measured at amortised cost. When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECLs, the Group considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Group’s historical experience and informed credit assessment and including forward-looking information. The maximum period considered when estimating ECLs is the maximum contractual period over which the Group is exposed to credit risk.

ECLs are a probability-weighted estimate of credit losses. Credit losses are measured as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Group expects to receive). At each reporting date, the Group assesses whether financial assets carried at amortised cost are credit impaired. A financial asset is “credit-impaired” when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

### **Derecognition of financial instruments**

The Group derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the Group neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

The Group derecognises a financial liability when its contractual obligations are discharged or cancelled, or expire. The Group also derecognises a financial liability when its terms are modified and the cash flows of the modified liability are substantially different, in which case a new financial liability based on the modified terms is recognised at fair value. On derecognition of a financial liability, the difference between the carrying amount extinguished and the consideration paid (including any non-cash assets transferred or liabilities assumed) is recognised in profit or loss.

### **Derivative financial instruments**

Derivative financial instruments are initially recognised at fair value and subsequently remeasured to their fair value with changes therein recognised in profit or loss.

Derivative instruments comprise spread trading and contracts for difference (CFDs) on fixed income, equity, commodity and currency markets.

## **Share capital**

### **Ordinary shares**

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares and share options are recognised as a deduction from equity, net of any tax effects.

### **Repurchase of share capital (treasury shares)**

When shares recognised as equity are repurchased, the amount of the consideration paid, which includes directly attributable costs, is recognised as a deduction from equity. Repurchased shares are cancelled until they are re-issued later. When treasury shares are sold or re-issued subsequently, the amount received is recognised as an increase in equity and the resulting surplus or deficit on the transaction is presented within share premium.

### **Transfer between the share-based payment reserve and share capital**

Share options exercised result in a transfer of reserves from the share-based payment reserve to retained income at the initial grant value.

# ACCOUNTING POLICIES CONTINUED

## Equipment

### Recognition and measurement

Equipment is measured at cost less accumulated depreciation and accumulated impairment losses. Cost includes expenditure that is directly attributable to the acquisition of the asset.

Gains and losses on disposal of an item of equipment are determined by comparing the proceeds from disposal with the carrying amount of equipment, and are recognised in profit or loss.

### Subsequent expenditure

Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is recognised in profit or loss as incurred.

### Depreciation

Depreciation is recognised in profit or loss on a straight-line basis, over the estimated useful life of each asset to its residual value. The estimated useful lives for the current and comparative periods are as follows:

Computer equipment	3 years (2019: 3 years)
Fixtures, fittings and improvements	5 years (2019: 5 years)
Office equipment	5 years (2019: 5 years)

Depreciation methods, useful lives and residual values are reviewed at each reporting date, and adjusted if required.

## Goodwill

Goodwill that arises on the acquisition of a business is measured at cost less accumulated impairment losses. Goodwill is not amortised and is assessed for impairment annually.

## Intangible assets

### Contracts

Contracts that arise from the acquisition of client contracts are measured at cost less accumulated impairment losses. Contracts have an indefinite useful life and is assessed for impairment annually.

Contracts have been assessed as having indefinite useful lives as the rights to which the Group is entitled, are in respect of client contracts that are currently held and those that will be acquired in future.

There is no indication or expectation that client contracts will not be obtained in future.

### Research and development

Expenditure on research activities, undertaken with the prospect of gaining new technical knowledge and understanding, is recognised in profit or loss when incurred.

Development activities (specifically software development) involve a plan or design for the production of new or substantially improved products and processes. Development expenditure is capitalised only if development costs can be measured reliably, the product or process is technically and commercially feasible, future economic benefits are probable, and the Group intends to and has sufficient resources to complete development and to use or sell the asset.

The expenditure capitalised includes the cost of professional services and direct labour that are directly attributable to preparing the asset for its intended use. Capitalised development expenditure is measured at cost less accumulated amortisation and accumulated impairment losses.

### Purchased software

Purchased software that is acquired by the Group, which has a finite useful life, is measured at cost less accumulated amortisation and accumulated impairment losses.

### Subsequent expenditure

Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure, including expenditure on internally generated goodwill and brands, is recognised in profit or loss as incurred.



## Amortisation

Amortisation is recognised in profit or loss on a straight-line basis, over the estimated useful lives of intangible assets. Indefinite life intangible assets and goodwill are not amortised.

The estimated useful lives for the current and comparative periods are as follows:

Capitalised software development costs	7 years
Purchased software	3 years

The amortisation methods and useful lives are reviewed at each reporting date and adjusted if required.

## Impairment

### Non-financial assets

The carrying amounts of the Group's non-financial assets, other than deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. Goodwill and intangible assets with indefinite useful lives are tested annually for impairment.

The recoverable amount of an asset or cash-generating unit is the greater of its value-in-use and its fair value less costs to sell. In assessing value-in-use, the estimated future cash flows are discounted to their present value using an after-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For the purpose of impairment testing, assets are grouped together into the smallest group of assets that generate cash inflows from continuing use that are largely independent of the cash inflows of other assets or groups of assets (the cash-generating unit). The goodwill acquired in a business combination, for the purpose of impairment testing, is allocated to cash-generating units that are expected to benefit from the synergies of the combination.

An impairment loss is recognised if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. Impairment losses are recognised in profit or loss.

Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the units and then to reduce the carrying amount of the other assets in the unit (group of units) on a pro rata basis.

An impairment loss in respect of goodwill is not reversed. In respect of other assets, impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount.

An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

## Employee benefits

### Short-term employee benefits

Short-term employee benefits are measured on an undiscounted basis and are expensed as the related service is provided.

A liability is recognised for the amount expected to be paid if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

### Share-based payment transactions

The share option programme (equity-settled share-based payment arrangement) allows selected Group employees to acquire shares of the Group. The grant date fair value of options granted to employees is recognised as an employee expense, with a corresponding increase in equity, over the vesting period that the employees become unconditionally entitled to the options and are not subsequently revalued. The fair value of the options granted is measured using a Black-Scholes model, taking into account the terms and conditions upon which the options were granted.

# ACCOUNTING POLICIES CONTINUED

## Revenue from contracts with customers

Revenue is recognised net of VAT (where applicable). The Group's revenue is derived from derivatives trading, management and performance fees and brokerage and related fees. Revenue is measured based on the consideration specified in a contract with the customer.

### Nature and timing of satisfaction of performance obligations

Customers pay a brokerage fee to transact (buy or sell shares) on the platform that they invest on. The brokerage fee is a certain percentage of the value of the customer's transaction. Derivatives trading revenue is recognised based on the value of the trades executed. The revenue is recognised on execution of the trades. Customers are charged management and performance fees on a monthly basis for services provided to them. The revenue described above is the only performance obligations and the contracts do not contain any further performance obligations.

All revenue from contracts with customers is recognised at a point in time.

## Other income

Other income includes net unrealised gains, dividends arising from investments, net profit on sale of investments, and proceeds from insurance claims received.

## Finance income

Finance income comprises finance income on funds invested and are recompromised in profit or loss using the effective interest method.

## Leases

The Group applied IFRS 16 from 1 September 2019.

### Leases recognition under IFRS 16 (applicable from 1 September 2019)

At inception of a contract, the Group assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for a consideration. The Group recognises a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received. Subsequent to initial recognition, the right-of-use asset is accounted for in accordance with the accounting policy applicable to that asset (cost less accumulated amortisation).

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Group's incremental borrowing rate. The Group uses its incremental borrowing rate as the discount rate. Subsequent to initial recognition, the lease liability is measured at amortised cost using the effective interest rate method.

The Group has elected not to recognise right-of-use assets and lease liabilities for leases of low-value assets and short-term leases. The Group recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term. Low-value assets relate mainly to photocopiers and coffee machines.

### Leases recognition under IAS 17 (applicable before 1 September 2019)

At the inception of an arrangement, the Group determined whether the arrangement contained a lease. Leases that transfer to the Group substantially all of the risks and rewards of ownership were classified as finance leases. Leased assets were measured initially at an amount equal to the lower of their fair value and the present value of the minimum lease payments. Subsequent to initial recognition, the assets were accounted for in accordance with the accounting policy applicable to that asset.

All other leases were classified as operating leases and were not recognised in the statement of financial position. Operating lease costs were charged against profit or loss on a straight-line basis over the period of the lease.

## Finance costs

Finance costs comprise finance costs on borrowings and are recognised in profit or loss using the effective interest method.

## Income tax

Income tax expense/benefit comprises current and deferred tax. Income tax expense is recognised in the profit or loss except to the extent that it relates to items recognised directly in equity or other comprehensive income.

Current tax is the expected tax payable/receivable on the estimated taxable income for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable/receivable in respect of previous years.

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for tax purposes. Deferred tax is not recognised for the following temporary differences: the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss, and differences relating to investments in subsidiaries and jointly controlled entities to the extent that it is probable that they will not reverse in the foreseeable future. In addition, deferred tax is not recognised for taxable temporary differences arising on the initial recognition of goodwill. Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date. Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset tax liabilities and assets and they relate to income taxes levied by the same tax authority on the same taxable entity.

A deferred tax asset is recognised to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Detailed forecasts are prepared and the recoverability of deferred tax assets are limited to a five-year horizon. If not realised within five years they are not recognised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

## Earnings per share and headline earnings per share

The Group presents basic and diluted earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Group by the weighted average number of ordinary shares outstanding during the period. Appropriate adjustments in terms of Circular 1/2019, issued by the South African Institute of Chartered Accountants, are made in calculating headline earnings per share.

Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares that comprise share options granted to employees and for convertible loans.

## Operating segment reporting

Operating segments are distinguishable components of the Group that the Chief Executive Officer, on behalf of the Board of Directors, as the chief operating decision-maker in the Group, reviews operating and financial reporting for on a regular basis to assess performance and to allocate resources.

Operating segment results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis.

# ACCOUNTING POLICIES CONTINUED

## Determination of fair values

A number of the Group's accounting policies and disclosures require the determination of fair value, for both financial assets and liabilities. Fair values have been determined for measurement and/or disclosure purposes based on the following methods. When applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability.

### Investments

These investments are designated at fair value through profit or loss.

Unlisted investments and investments held as venture capital investments are measured at their estimated fair value as determined by the Board at the reporting date.

The fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair values should be first calculated with reference to observable inputs where these are available in the market. Only where these are unavailable should fair value techniques be applied which employ less observable inputs. Unobservable inputs may only be used where observable inputs or less observable inputs are unavailable.

Fair Value Measurement does not mandate the use of a particular valuation technique but rather sets out a principle requiring an entity to determine a valuation technique that is appropriate in the circumstances for which sufficient data is available and for which the use of relevant observable inputs can be maximised. Where management is required to place greater reliance on unobservable inputs, the fair values may be more sensitive to assumption changes and different valuation methodologies that may be applied. For this reason, there is a direct correlation between the extent of disclosures required by IFRS and the degree to which data applied in the valuation is unobservable.

The principal methodologies applied in valuing unlisted investments are as follows:

- Discounted cash flow or earnings (of the underlying business); and
- Available market prices and multiples.

Where the discounted cash flow methodology is applied, the directors discount the projected cash flows of the underlying business at an appropriate weighted average cost of capital.

### Trade and other receivables and payables

Due to the short-term nature of these receivables and payables the fair value approximates the carrying values.

### Non-derivative financial liabilities

Fair value, which is determined for disclosure purposes, is calculated based on the present value of future principal and interest cash flows, discounted at the market rate of interest at the reporting date.

### Share-based payment transactions

The fair value of employee share options is measured using a Black-Scholes model at the grant date and is not remeasured. Measurement inputs include share price on measurement date, exercise price of the instrument, expected volatility (based on weighted average historic volatility adjusted for changes expected due to publicly available information), weighted average expected life of the instruments (based on historical experience and general option holder behaviour), expected dividends, and the risk-free interest rate (based on government bonds). Service and non-market performance conditions attached to the transactions are not taken into account in determining fair value.

## Financial risk management

### Overview

The Group has exposure to the following risks from its use of financial instruments (see note 21):

- Credit risk;
- Liquidity risk; and
- Market risk.

The Board of Directors has overall responsibility for the establishment and oversight of the Group's risk management framework and has delegated this responsibility to the Risk Management Committee. The management of the various Group companies are responsible for implementing the risk policies.

Different units of the business require different approaches to risk management to be developed.

The Group's risk management policies are established to identify and analyse the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities. The Group aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

#### **Credit risk**

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's receivables from customers and cash and cash equivalents, trading counterparties and investments.

#### **Trading counterparties**

The Derivatives Business (GT247.com) has various trading counterparties and mitigates the risk of default through using multiple counterparties and evaluating the counterparty credit-worthiness on an ongoing basis. In addition, a certain percentage is held as margin for all trades.

Credit risk is dispersed through a wide range of individual investors from whom margin is withheld for every trade. The Group establishes an allowance for credit losses that represents its estimate of expected losses in respect of trade and other receivables. The main component of this allowance is a specific loss component that relates to individually significant exposures. The expected credit loss is also based on the Group's understanding of the financial position of the counterparty, including the consideration of their credit risk grade.

Default has been defined as the customer's or counterparty's failure to meet its contractual obligations.

#### **Other investments**

The Group monitors the credit risk of its various investments on an ongoing basis and will liaise with management to resolve any problems that may arise before they cause credit problems.

#### **Liquidity risk**

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due. The Group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity and access to facilities to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation.

#### **Market risk**

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Group's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

The Derivatives Business and Asset Management Business (EAM) buys and sells derivatives, and also incurs financial liabilities, in order to manage market risks. The Equity Trading Business (EE) is also exposed to market risk through timing on transactions and the whole shares owned to cover fractional shares owned by clients. All such transactions are carried out within the guidelines set by the Board and the Risk Committee.

#### **Currency risk**

The Group is exposed to currency risk on expenses that are denominated in a currency other than the respective functional currencies of Group entities, primarily the South African Rand and USD.

Interest on bank overdrafts is denominated in currencies that match the cash flows generated by the underlying operations of the Group, primarily South African Rand.

In respect of other monetary assets and liabilities denominated in foreign currencies, the Group ensures that its net exposure is kept to an acceptable level by buying or selling foreign currencies at spot rates when necessary to address short-term imbalances.

#### **Interest rate risk**

The Group is exposed to interest rate risk on its cash and cash equivalents, bank overdraft and investments that are linked to prime interest rates. The Group does not hedge these presently but would do so if it felt that it was necessary.

The Group's investments are subject to variable interest rates and are exposed to a risk of change in cash flows due to changes in interest rates. Equity investments and trade receivables and payables are not exposed to interest rate risks.

# ACCOUNTING POLICIES CONTINUED

## Other market price risk

Equity price risk has an impact on the fair value of the Group's investments. Material investments are constantly monitored and buy and sell decisions approved by the Board.

The Derivatives Business operations are subject to equity, commodity, indices and currency price movements. Detailed value-at-risk analysis is performed on a continual basis to ensure the Derivatives Business limits are not breached and appropriate hedges are in place.

Exposure to these risks is also mitigated through the buying and selling of derivative instruments.

## Capital management

The Board's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The Board seeks to maintain a balance between the higher returns that might be possible with higher levels of borrowings and the advantages and security afforded by a sound capital position.

The Board considers its equity as its capital and manages this to ensure the Group is adequately funded to continue its growth and fund its investments. There were no changes in the Group's approach to capital management during the period.

In the Group's joint venture it is exposed to regulatory capital requirements which partially restricts the distribution of capital.

## Standards and interpretations effective and adopted in current year

During the financial year, the following new and revised accounting standards, amendments to standards and new interpretations were adopted by the Group:

Standard(s) Interpretation(s) Amendment(s)	Nature of the change	Salient features of the changes	Impact on financial position or performance
IFRS 16 Leases	New Standard	<ul style="list-style-type: none"> <li>This IFRS sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract, i.e. the customer ("lessee") and the supplier ("lessor");</li> <li>IFRS 16 replaces the previous leases Standard, IAS 17 Leases, and related Interpretations; • IFRS 16 has one model for lessees which will result in almost all leases being included on the statement of financial position. The lessee recognises a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. No significant changes have been included for lessors (the Group is not a lessor); and</li> <li>The Group adopted IFRS 16 on 1 September 2019.</li> </ul>	Refer to note 20
IFRIC 23 Uncertainty over Income Tax Treatments	Interpretation	<ul style="list-style-type: none"> <li>The interpretation specifies how an entity should reflect the effects of uncertainties in accounting for income taxes.</li> </ul>	No impact in current year

## Transition method applied by the Group

The Group applied IFRS 16 using the modified retrospective approach with the recognition of transitional adjustments on the date of initial application (1 September 2019). Accordingly, the comparative information presented for 2019 is not restated – i.e. it is presented, as previously reported, under IAS 17 and related interpretations. The cumulative effect of the initial application of IFRS 16 has been recognised as an adjustment to the opening balance of retained earnings.

The disclosure requirements in IFRS 16 have not generally been applied to comparative information.

The Group recognised a right-of-use asset and a lease liability in relation to a lease of office space. Upon implementation of the standard, the carrying amounts of the right-of-use asset and lease liability were R5.7 million and R5.5 million respectively.

## New standards and interpretations

At the date of authorisation of the financial statements for the year ended 31 August 2020, the following Standards and Interpretations were in issue but not yet effective that are applicable to the activities of the Group:

	Standard/Interpretation	Annual periods beginning on or after
IAS 1	<b>Presentation of Financial Statements</b>	1 January 2020
	<ul style="list-style-type: none"> <li>Definition of Material: The amendments clarify and align the definition of 'material' and provide guidance to help improve consistency in the application of that concept whenever it is used in IFRS Standards.</li> <li>Classification of Liabilities as Current or Non-current: Narrow-scope amendments to IAS 1 to clarify how to classify debt and other liabilities as current or non-current.</li> </ul>	1 January 2023
IAS 8	<b>Accounting Policies, Changes In Accounting Estimates and Errors</b>	1 January 2020
	<ul style="list-style-type: none"> <li>Definition of Material: The amendments clarify and align the definition of 'material' and provide guidance to help improve consistency in the application of that concept whenever it is used in IFRS Standards.</li> </ul>	

The Group does not intend to early adopt the standards or amendments.

The adoption of the other standards and amendments not specifically disclosed will not have a significant effect, other than additional disclosure.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended 31 August 2020

## 1. Revenue

	Notes	2020 R'000	2019 R'000
Equity investing fees		95 716	40 807
Asset management execution revenue		3 257	4 277
Derivatives trading revenue		52 386	43 624
Net funding income		7 509	7 604
Asset management fees		3 211	2 164
Property investing fees and commissions		593	–
Total revenue		162 672	98 476

All revenue from contracts with customers is recognised at a point in time. The Group generates revenue primarily from derivatives trading and equity investing fees.

## 2. Trading and operating expenses

	2020 R'000	2019 R'000
<b>Commissions and research expenses</b>	<b>3 016</b>	3 143
Introducing broker commission	1 801	1 271
Sales commission	972	1 321
Research costs	243	551
<b>Employee benefit expenses</b>	<b>64 510</b>	58 013
Short-term employee benefits	62 025	53 797
Share-based payment expense	2 485	4 216
<b>Listing expenses</b>	<b>116</b>	188
<b>Lease rentals</b>	<b>100</b>	3 134
Premises	–	3 030
Equipment	100	104
<b>Fees paid for services</b>	<b>15 643</b>	11 842
Regulatory fees	137	599
Company secretarial services	104	139
Corporate advisory	–	670
Legal consulting	814	1 405
Professional services	12 663	7 378
Ad-hoc consulting	1 925	1 651
<b>Depreciation and amortisation</b>	<b>14 052</b>	9 813
Computer equipment	361	288
Furniture and fittings	637	622
Office equipment	205	217
Amortisation of intangible assets	11 363	8 686
Depreciation of right of use asset (premises)	1 486	–

## 3. Other income

	2020 R'000	2019 R'000
Other income	47	33
Total other income	47	33

#### 4. Net finance costs

	2020 R'000	2019 R'000
Interest income on bank deposits	1 149	3 477
Interest income from Tax Receivable	154	159
Total interest income	1 303	3 636
Interest on borrowings	7 006	5 826
Interest on lease liability	557	–
Interest on bank overdraft	1 453	1 460
Total finance costs	9 016	7 286
Net finance costs	7 713	3 650

#### 5. Fair value adjustments

	Notes	2020 R'000	2019 R'000
Investment accounts in Group's Asset Management Division	9	2 312	102
Master portfolios and test accounts		93	–
		2 405	102

Please refer to note 9 for further information regarding the fair value adjustments of investments. Fair values of investments were reassessed in 2020, the fair value of the investment accounts in the Group's asset management division was adjusted.

#### 6. Income tax

	Notes	2020 R'000	2019 R'000
<b>Recognised in profit or loss</b>			
Current tax expense		3 946	1 038
		3 946	1 038
<b>Deferred tax expense</b>			
Payables and accruals		(1 003)	(330)
Prepayments		462	53
Fair value		536	–
Intangible assets		2 592	2 642
Origination and reversal of temporary differences		2 587	2 365
Recognition of tax loss	12	82	(6 667)
Total deferred tax		2 669	(4 302)
Total current and deferred tax		6 615	(3 264)
<b>Reconciliation of effective tax rate:</b>			
Income tax recognised in profit or loss		27.9	21.4
Tax exempt income		2.0	(6.4)
Legal fees		(0.9)	6.1
Share-based payments expense		(2.9)	7.7
Other		(0.4)	2.4
Non-deductible expenses		(4.2)	16.2
Profits/(losses) not recognised for tax		2.3	(3.2)
<b>Domestic tax rate</b>		<b>28.0</b>	<b>28.0</b>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

for the year-ended 31 August 2020

## 7. Equipment

	Notes	Computer equipment R'000	Fixtures, fittings and improvements R'000	Office equipment R'000	Total R'000
<b>Cost</b>					
<b>Balance at 31 August 2018</b>		2 508	5 476	670	8 654
Additions		176	117	163	456
<b>Balance at 31 August 2019</b>		2 684	5 593	833	9 110
Additions		700	50	18	768
Disposals		(1 246)	(1 883)	(39)	(3 169)
<b>Balance at 31 August 2020</b>		<b>2 138</b>	<b>3 760</b>	<b>812</b>	<b>6 709</b>
<b>Accumulated depreciation and impairment losses</b>					
Balance at 31 August 2018		1 942	2 528	240	4 710
Depreciation for the period		288	622	217	1 127
<b>Balance at 31 August 2019</b>		2 230	3 150	457	5 837
Depreciation for the period	2	361	637	205	1 203
Disposals		(1 247)	(1 883)	(39)	(3 169)
<b>Balance at 31 August 2020</b>		<b>1 344</b>	<b>1 904</b>	<b>623</b>	<b>3 871</b>
<b>Carrying amounts</b>					
At 31 August 2018		566	2 948	430	3 944
At 31 August 2019		454	2 443	376	3 273
<b>At 31 August 2020</b>		<b>794</b>	<b>1 856</b>	<b>189</b>	<b>2 839</b>

There are no restrictions on title, and equipment has not been pledged as security for liabilities.

No capital commitments have been entered into for the acquisition of equipment.

## 8. Intangible assets and goodwill

	Notes	Goodwill R'000	Contracts R'000	Software development R'000	Purchased software R'000	Total intangible assets R'000	Total R'000
<b>Cost</b>							
Balance at 31 August 2018		212 999	7 914	59 963	7 075	74 952	287 951
Additions		–	–	17 505	–	17 505	17 505
Balance at 31 August 2019		212 999	7 914	77 468	7 075	92 457	305 456
Additions		–	–	34 898	95	34 993	34 993
Disposals		–	–	(17 982)	(556)	(18 538)	(18 538)
<b>Balance at 31 August 2020</b>		<b>212 999</b>	<b>7 914</b>	<b>94 384</b>	<b>6 614</b>	<b>108 912</b>	<b>321 911</b>
<b>Accumulated amortisation and impairment losses</b>							
Balance at 31 August 2018		8 431	–	27 169	3 513	30 682	39 113
Amortisation for the period		–	–	6 397	1 977	8 686	8 686
Balance at 31 August 2019		8 431	–	33 566	5 802	39 368	47 799
Amortisation for the period	2	–	–	10 353	1 010	11 363	11 363
Disposals		–	–	(17 982)	(556)	(18 538)	(18 538)
<b>Balance at 31 August 2020</b>		<b>8 431</b>	<b>–</b>	<b>25 937</b>	<b>6 256</b>	<b>32 193</b>	<b>40 624</b>
<b>Carrying amounts</b>							
At 31 August 2018		204 568	7 914	32 794	3 562	44 270	248 838
At 31 August 2019		204 568	7 914	43 902	1 273	53 089	257 657
<b>At 31 August 2020</b>		<b>204 568</b>	<b>7 914</b>	<b>68 447</b>	<b>358</b>	<b>76 719</b>	<b>281 287</b>

The goodwill was acquired as part of the First World Trader Proprietary Limited purchase in November 2007 and was valued at the date of acquisition.

No capital commitments have been entered into for the acquisition of intangible assets.

No intangible assets have restrictions to their titles and none of them have been pledged as security for liabilities.

### IMPAIRMENT TESTING FOR CASH-GENERATING UNITS CONTAINING GOODWILL AND CONTRACTS

The value-in-use method was used to assess the impairment of goodwill.

For the purpose of impairment testing, goodwill is allocated to the Group's operating divisions which represent the lowest level within the Group at which goodwill is monitored for internal management purposes. The aggregate carrying amounts of goodwill allocated to each unit are as follows:

	2020 R'000	2019 R'000
GT247.com	204 568	204 568
	<b>204 568</b>	204 568

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

for the year-ended 31 August 2020

## 8. Intangible assets and goodwill continued

The values assigned to the key assumptions in the discounted cash flow model represent management's assessment of future trends in the online trading and asset management sectors and are based on both external sources and internal sources (historical data). The main drivers of the model are the assumptions around income growth and expenses that have been based on past trends and management's view of future prospects. The valuation technique is consistent with prior years.

Key variables	2020	2019
<b>GT247 Proprietary Limited</b>		
Discount period	<b>10 years</b>	10 years
Terminal growth rate (%)	<b>3</b>	3
Pre-tax discount rate	<b>23.1</b>	25.6

A discount period of 10 years was used to take into account the longer period that the cash-generating unit will contribute to the carrying amount. The lower discount rate applied during the current year reflects the lower levels of uncertainty with regards to market conditions at the date of valuation.

### Contracts with an indefinite useful life

Key variables	2020	2019
<b>Emperor Asset Management Proprietary Limited</b>		
Discount period	<b>10 years</b>	10 years
Terminal growth rate (%)	<b>5</b>	5
Pre-tax discount rate	<b>25.9</b>	29.0

Contracts have been assessed as having indefinite useful lives as the rights to which the Group is entitled, are in respect of client contracts that are currently held and includes intellectual property rights, algorithms and developed systems related thereto.

The lower discount rate applied during the current year reflects the lower levels of uncertainty with regards to market conditions at the date of valuation.

The various sensitivity analyses performed by changing each of the above different key variables by 3.5% in the calculations above, resulted in the recoverable amount exceeding the carrying amounts in all instances.

## 9. Investments

	2020 R'000 Fair Value	2019 R'000 Fair Value
The Group had the following unlisted investments:		
<b>Investments – recognised at fair value through profit or loss</b>		
Real People Investment Holdings Limited	<b>13 781</b>	13 781
Investment accounts in Group's Asset Management Division	<b>6 356</b>	4 044
<b>Total investments</b>	<b>20 137</b>	17 825

Fair values of investments are reassessed at the reporting date and adjusted accordingly.

## 9. Investments continued

	2020 R'000	2019 R'000
Non-current assets – investments	13 781	13 781
Current assets – investments	6 356	4 044
<b>Total investments</b>	<b>20 137</b>	17 825

	2020 R'000	2019 R'000
Balance 1 September	17 825	17 723
Fair value gain	2 312	102
Balance 31 August	<b>20 137</b>	17 825

### Investment in Real People Investment Holdings

The Group holds a direct investment in Real People Investment Holdings Limited ("RPIH") comprising the following instruments:

- 506 793 ordinary shares;
- 968 C2 preference shares; and
- 9 325 B preference shares.

In addition, the Group holds an indirect investment in RPIH through Blockbuster Trading 3 Proprietary Limited ("BBT"). Blockbuster Trading holds 1 128 741 ordinary shares in RPIH.

## ASSUMPTIONS APPLIED IN DETERMINING FAIR VALUE

The fair value in respect of the Group's direct and indirect investment in RPIH was calculated using a discounted cash flow model in order to arrive at an indicative valuation for the business. In the prior period the indicative valuation for the business was calculated using a combination of a discounted cash flow model and Price: Earnings valuation. The valuation arrived at was then allocated across the various instruments in issue, in accordance with the cash flow waterfall agreed with the RPIH creditors.

The values assigned to the key assumptions in the discounted cash flow model represent management's assessment of future trends and are based on both external sources and internal sources (historical data). The main drivers of the model are the assumptions around income growth and net yields that have been based on past trends and managements view of the future prospects. The fair value measurement technique would result in Level 3 fair value in the fair value hierarchy (see page 55).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

for the year-ended 31 August 2020

## 9. Investments continued

### Key assumptions used – Real People Investment Holdings Limited/Blockbuster Trading 3 Proprietary Limited

	2020	2019
Discount period	9.5 years	3 years
Exit PE multiple	n/a	10.10
Risk free rate (%)	9.54	6.7
Discount rate (%)	16.6	n/a
Terminal growth rate (%)	3%	n/a

The value of the investment accounts held by the Group with its asset management division has been determined with reference to quoted market prices (unadjusted) in an active market for identical instruments, as these are Level 2 instruments.

## 10. Investment in joint venture

The Group entered into a joint venture, Retirement Investments and Savings for Everyone Proprietary Limited trading as RISE, with NBC Fund Administration Services.

The Group's interest in RISE is accounted for using the equity method in the consolidated financial statements.

The following amounts represent the assets and liabilities, income and expenses of the joint venture:

	2020 R'000	2019 R'000
Effective rate of interest held in joint venture (%)	50.0	50.0
Reconciliation between proportionate investment and current investment value:		
Investment at cost	–	–
Loan to joint venture	658	886
Share of profit/(losses) in prior periods	2 991	(483)
Investment in joint venture	3 649	403
Share of profits for the period	1 183	3 474
Carrying value in joint venture	4 832	3 877
<b>Assets</b>		
Non-current assets	3 437	631
Current assets	25 791	17 081
<b>Liabilities</b>		
Non-current liabilities	(3 823)	–
Current liabilities	(17 981)	(11 738)
<b>Equity</b>	(7 424)	(5 974)
<b>Summarised statement of comprehensive income</b>		
Income	45 021	18 163
Expenses	(41 735)	(8 316)
<b>Profit before tax</b>	3 286	9 847
Income tax (expense)/benefit	(920)	(2 899)
<b>Profit for the period</b>	2 366	6 948
<b>Total comprehensive income for the period</b>	2 366	6 948
<b>Group's proportionate share of the income for the period</b>	1 183	3 474

## 11. Receivables

	2020 R'000	2019 R'000
Rental deposits*	898	770
Loan receivable	2 056	2 056
	<b>2 954</b>	<b>2 826</b>

\* The rental deposits are repayable upon termination of the leases. Refer to note 20.

Loans were provided to staff members, other than directors for the purchase of shares in the Purple Group.

Terms of the loan:

- loans were issued at Prime rate;
- there are no fixed terms of repayment; and
- shares purchased are held as security.

For more information regarding the Group's exposure to interest rate and credit risk please refer to note 20.

	2020 R'000	2019 R'000
Non-current receivable	2 954	2 826
Current receivable	–	–
	<b>2 954</b>	<b>2 826</b>

The Group has no intention or expectation to call on these loans in the next 12 months.

## 12. Deferred tax assets

	2020 R'000	2019 R'000
<b>Recognised deferred tax assets and liabilities</b>		
Balance at the beginning of the period	60 591	56 289
Investments at fair value	(536)	–
Payables and accruals	1 003	330
Receivables and prepayments	(462)	(53)
Tax loss	(82)	6 667
Intangible assets	(2 592)	(2 642)
<b>Balance at the end of the period</b>	<b>57 922</b>	<b>60 591</b>
Deferred tax comprises the following:		
Receivables and prepayments	(830)	(368)
Intangible assets	(8 320)	(5 728)
<b>Deferred tax liability</b>	<b>(9 150)</b>	<b>(6 096)</b>
Financial assets at fair value	27 951	28 487
Payables and accruals	2 773	1 770
Tax loss	36 348	36 430
<b>Deferred tax asset</b>	<b>67 072</b>	<b>66 687</b>
<b>Net deferred tax assets</b>	<b>57 922</b>	<b>60 591</b>



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

for the year-ended 31 August 2020

## 12. Deferred tax assets continued

	2020 R'000	2019 R'000
<b>As disclosed in terms of IAS 12:</b>		
– Deferred tax asset	59 396	60 591
– Deferred tax liability	(1 474)	–
	<b>57 922</b>	60 591

The directors have assessed that the deferred tax asset will be recovered as the group will start:

- earning a significant share of the asset management fees in respect of the IP it owns;
- generate risk advisory revenue from the GT247.com operations; and
- earning full year revenue on contracts secured during the current year, which will enable the Group to take advantage of the deferred tax assets as at 31 August 2020 over the next three to five years. No deferred tax was provided on capital losses amounting to R4.1 million (2019: R4.1 million). The Group has accumulated losses of R131.3 million (2019: R130.1 million).

## 13. Trade and other receivables

	2020 R'000	2019 R'000
Trade receivables	6 445	1 278
Prepayments	3 646	2 095
Vat	5 408	6 755
Trading account	–	10 617
Accrued trade income	6 870	1 823
Other receivables	1 003	1 075
	<b>23 372</b>	23 643

The Group's exposure to credit and currency risks and credit losses related to trade and other receivables is disclosed in note 21.

All of the above amounts fall under current assets.

### Movement in allowance for credit losses

	2020 R'000	2019 R'000
Opening balance	569	569
<b>Closing balance</b>	<b>569</b>	569

### Expected credit loss assessment for customers at 31 August 2020

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer. The Group also considers other factors that might impact the credit risk of its customer base including default risk and the economic conditions of the country in which the customer operates.

The Group is not exposed to significant credit risk due to the short dated nature of trade receivables.

Impairment of trade and other receivables, carried at amortised cost, has been determined using the simplified expected credit loss ("ECL") approach and reflects the short-term maturities of the exposures. The ECL was based on the Group's understanding of the financial position of the counterparty, including the consideration of their credit risk grade.

In performing the assessment to determine the expected credit loss, it was concluded that the credit loss recognised above is appropriate and sufficient. Refer to note 21 for ECL considerations.

## 14. Cash and cash equivalents

	2020 R'000	2019 R'000
Bank deposit	33 958	17 841
Trading margin with brokers	191 146	51 773
Cash and cash equivalents	225 104	69 614
Bank overdraft	(9 847)	(8 313)
<b>Cash and cash equivalents in the statement of cash flows</b>	<b>215 257</b>	<b>61 301</b>

The Group's exposure to interest rate risk, credit risk and a sensitivity analysis for financial assets and liabilities are disclosed in note 21. The Group holds R834.6 million (2019: R523.1 million) of client funds which are not reflected on the statement of financial position. These are restricted funds held on trust and are not available for use by the Group. Included in Group cash and cash equivalents are client funds held to settle client trades and as margin for risk exposure. The related liability is included under current liabilities as client open position liability (see note 18.2).

R5.5 million (2019: R0.8 million) of the cash and cash equivalent balance is held in foreign currency bank and broker accounts and are denominated in US\$, GBP and AUD.

The Group has an overdraft facility totalling R14.5 million with Mercantile Bank. The overdraft is secured by an unlimited pledge and cession over the Group's investment in Blockbuster Trading 3 Proprietary Limited, Real People Investment Holdings Limited and First World Trader Proprietary Limited. Refer to note 21 for ECL considerations.

## 15. Capital and reserves

	Number of shares	Number of shares
The number of shares in issue is as follows:		
<b>Ordinary share capital**</b>		
Ordinary share capital in issue at 1 September	977 013 382	935 476 518
New shares issued (30 August 2019)*	–	41 536 864
Share options exercised (10 July 2020)	5 555 905	–
<b>In issue at 31 August – fully paid up</b>	<b>982 569 287</b>	<b>977 013 382</b>
Less: Treasury shares <sup>#</sup>	(27 387 720)	(37 387 720)
<b>In issue at reporting date</b>	<b>955 181 567</b>	<b>939 625 662</b>

<sup>#</sup> 2 300 000 (2019: 2 300 000) shares (acquired at an average price of 16 cents) and 25 087 720 (2019: 35 087 720) shares (acquired at an average price of 55 cents) in Purple Group are held by GT247.com and First World Trader respectively and are eliminated on consolidation.

\* The directors of the Company issued 41 536 864 shares at a price of 24 cents to public shareholders under the general authority granted by shareholders to issue shares for cash.

\*\* Holders of the shares are entitled to dividends as declared from time to time and are entitled to one vote per share at general meetings of the Company.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

for the year-ended 31 August 2020

## 15. Capital and reserves continued

The movement in share capital and share premium is as follows:

Group	Share capital R'000	Share premium R'000	Total R'000
<b>Balance at 31 August 2018</b>	8 981	455 042	464 023
Treasury shares acquired*	415	9 585	10 000
<b>Balance at 31 August 2019</b>	<b>9 396</b>	<b>464 627</b>	<b>474 023</b>
Shares issued**	156	7 251	7 407
<b>Balance at 31 August 2020</b>	<b>9 552</b>	<b>471 878</b>	<b>481 430</b>

\* This related to the issue of 41 536 864 shares at a price of 24 cents to public shareholders under the general authority granted by shareholders to issue shares for cash.

\*\* R0.056 million of the Share capital and R1.168 million of the Share premium related to the subscription price in respect of options exercised and R0.683 million was a related transfer from the share-based payment reserve. R0.1 million of the Share capital and R5.4 million of the Share premium related to a release of balances, that were previously eliminated on consolidation, resulting from the sale of 10 million treasury shares at 65 cents per share by First World Trader (Proprietary) Limited.

At 31 August 2020 the authorised share capital comprised 1 200 000 000 ordinary shares of R0.01 each (2019: 1 200 000 000).

The unissued shares were placed under the control and authority of the directors until the next Annual General Meeting, and they have been empowered to allot, issue or otherwise dispose of the shares as they may in their discretion deem fit, subject to the provisions of the Companies Act of South Africa and the Listings Requirements of the JSE Limited. The Group has also issued share options to key management and staff (see note 17).

## OTHER RESERVES

	2020 R'000	2019 R'000
Foreign currency translation reserve	(4 094)	(4 170)
Share-based payment reserve	44 009	42 207
<b>Balance 31 August</b>	<b>39 915</b>	<b>38 037</b>
<b>Reconciliation of foreign currency translation reserve</b>		
Balance as at 31 August of prior year	(4 170)	(4 377)
Translation of foreign operations	76	207
<b>Balance as at 31 August</b>	<b>(4 094)</b>	<b>(4 170)</b>
Exchange differences relating to the translation of the results and net assets of the Group's foreign operations from their functional currencies to the Group's presentation currency are recognised directly in other comprehensive income and accumulated in the foreign currency translation reserve.		
<b>Reconciliation of share-based payment reserves</b>		
Balance as at 31 August of prior year	42 207	37 991
Share options exercised	(683)	–
Share-based payment expense	2 485	4 216
<b>Balance as at 31 August</b>	<b>44 009</b>	<b>42 207</b>

The above relates to share options granted by the Company to its employees under its employee share option scheme. For further information please refer to note 17.

## 16. Earnings per share

	2020 R'000	2019 R'000
<b>Basic earnings per share</b>		
The calculation of basic and headline earnings per share at 31 August 2020 was based on a Group profit attributable to ordinary shareholders of R14.4 million (2019: loss of R9.5 million), a headline profit of R14.4 million (2019: loss of R9.5 million) and a weighted average number of ordinary shares outstanding during the year ended 31 August 2020 of 940 444 585 (2019: 898 316 397), calculated as follows:		
<b>Earnings/(loss)attributable to ordinary shareholders</b>	<b>14 443</b>	(9 544)
<b>Headline earnings/(loss) for the period</b>	<b>14 443</b>	(9 544)
<b>Weighted average number of ordinary shares</b>		
Issued ordinary shares at 31 August*	<b>977 013 382</b>	935 476 518
Effect of treasury shares	<b>(37 360 323)</b>	(37 387 720)
Effect of shares issued for cash	<b>791 526</b>	227 599
<b>Weighted average number of ordinary shares at 31 August</b>	<b>940 444 585</b>	898 316 397
* Number of ordinary shares is stated after taking into account treasury shares owned at the beginning of the reporting period.		
Basic profit/(loss) per share (cents)	<b>1.54</b>	(1.06)
Headline profit/(loss) per share (cents)	<b>1.54</b>	(1.06)
Headline earnings/(loss) has been computed as follows:		
Profit/(loss) attributable to ordinary shareholders	<b>14 443</b>	(9 544)
<b>Headline profit/(loss)</b>	<b>14 443</b>	(9 544)
<b>Diluted earnings per share</b>		
The calculation of diluted earnings and diluted headline earnings per share as at 31 August 2020 was based on a Group profit attributable to ordinary shareholders of R14.4 million (2019: loss of R9.5 million), a headline profit of R14.4 million (2019: loss of R9.5 million) and a diluted weighted average number of ordinary shares outstanding during the year ended 31 August 2020 of 984 444 256 (2019: 898 316 397), calculated as follows:		
<b>Profit/(loss) attributable to ordinary shareholders (diluted)</b>	<b>14 443</b>	(9 544)
<b>Weighted average number of ordinary shares (diluted)</b>		
Weighted average number of ordinary shares at 31 August	<b>940 444 585</b>	898 316 397
Effect of share options in issue	<b>43 999 671</b>	–
<b>Weighted average number of ordinary shares (diluted) at 31 August</b>	<b>984 444 256</b>	898 316 397
Diluted profit/(loss) per share (cents)	<b>1.47</b>	(1.06)
Diluted headline profit/(loss) per share (cents)	<b>1.47</b>	(1.06)

There are currently 153.7 million (2019: 114.2 million) share options in issue in terms of the Group's share incentive scheme (see note 17) of which 105.6 million are exercisable.

None of the options were considered dilutive in the prior period as they reduce the loss per share.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

for the year-ended 31 August 2020

## 17. Share-based payments

### SHARE-BASED PAYMENT EXPENSES

On 1 February 2005, an employee share option scheme was introduced by approval at the general meeting of the Company. The terms and conditions of the options, as well as details of the options granted, are as follows:

Options granted to key management and staff	Number of options
<b>Total at 31 August 2015</b>	118 100 510
Issued 1 September 2015	(1 968 500)
Issued 10 December 2016	29 000 000
Exercised 15 January 2016	(137 129)
Exercised 20 January 2016	(922 371)
Exercised 18 February 2016	(898 485)
Exercised 23 August 2016	(45 000)
Forfeiture 30 August 2016	(18 932 196)
<b>Total at 31 August 2016</b>	124 196 829
Issued 4 November 2016	22 692 868
Exercised 24 August 2017	(583 818)
Forfeiture 31 August 2016	(1 499 974)
<b>Total at 31 August 2017</b>	144 805 905
Expired 9 October 2017	(6 500 000)
Forfeiture 31 August 2018	(4 762 382)
<b>Total at 31 August 2018</b>	133 543 523
Expired February 2019	(13 120 000)
Forfeiture 31 August 2019	(6 199 603)
<b>Total at 31 August 2019</b>	114 223 920
Issued 6 December 2019	41 000 000
Issued 28 May 2020	2 000 000
Issued 9 July 2020	2 000 000
Exercised 7 July 2020	(5 555 905)
<b>Total at 31 August 2020</b>	153 668 015

## 17. Share-based payments continued

The options granted to directors are:

	Closing balance average strike price (cents)	Number of options 2020			Number of options 2019
		Opening Balance	Issued	Closing balance	
Mark Barnes	45	12 660 000	–	<b>12 660 000</b>	12 660 000
Charles Savage	42	19 000 000	7 000 000	<b>26 000 000</b>	19 000 000
Gary van Dyk	42	19 000 000	5 500 000	<b>24 500 000</b>	19 000 000
		50 660 000	12 500 000	<b>63 160 000</b>	50 660 000

	2020		2019	
	Weighted average exercise price (cents)	Number of options	Weighted average exercise price (cents)	Number of options
<b>Outstanding at the beginning of the period</b>	<b>44</b>	<b>114 223 920</b>	42	133 543 523
Expired during the period	–	–	19	(13 120 000)
Issued during the period	<b>32</b>	<b>45 000 000</b>	–	–
Exercised during the period	<b>22</b>	<b>(5 555 905)</b>	56	(6 199 603)
<b>Outstanding at the end of the period</b>	<b>42</b>	<b>153 668 015</b>	44	114 223 920
<b>Exercisable at the end of the period</b>	<b>42</b>	<b>105 611 801</b>	37	100 861 490

The options outstanding at 31 August 2020 have been issued in a price range from 19 cents to 76 cents and have a weighted average exercise price of 42 cents (2019: 44 cents) and a weighted average contractual life of 3.28 years (2019: 3.28 years).

Share-based payment expenses of R2.5 million (2019: R4.2 million) were accounted for in profit or loss.

Additional options were granted and accepted during the year. The estimate of the fair value of the options granted was measured on a Black-Scholes model. The contractual life of the option (seven years) is used as an input into this model. Expectations of early exercise are incorporated.

	2020
<b>Key management personnel</b>	
Fair value at issue date	(R'000) <b>6 424</b>
<b>Assumptions</b>	
Weighted average share price	(cents) <b>32</b>
Weighted average exercise price	(cents) <b>32</b>
Expected volatility (expressed as weighted average volatility used under the Black-Scholes model)	(%) <b>40.0</b>
Option life	(years) <b>7</b>
Risk-free rate	(%) <b>7.39</b>
Expected dividends	(%) <b>2.00</b>

The expected volatility is based on the historic volatility (calculated based on the weighted average remaining life of the share options), adjusted for any expected changes to future volatility due to publicly available information.

Share options are granted under a service condition. This condition is not taken into account in the grant date fair value measurement of the services received. There are no market conditions associated with the share option grants.

The vesting conditions of all the options granted to date are:

- Up to 25% on or after the first anniversary date of acceptance of the options;
- Up to 50% on or after the second anniversary of the acceptance date;
- Up to 75% on or after the third anniversary date; and
- Up to 100% on or after the fourth anniversary date.

The contractual life of all options is seven years from date of grant.

The aggregate number of share options granted under the scheme is limited to 164 million shares (2019: 164 million shares).

The aggregate number of share options to any one participant under the scheme shall not exceed 41 million shares.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

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## 18. Trade and other payables and client open position liability

### 18.1

	Notes	2020 R'000	2019 R'000
Trade payables		10 090	5 065
Trading account		56 762	–
Accrued expenses		3 095	2 065
Corporate credit cards		222	8
Vouchers redeemable		152	–
Introducer fee payable		182	107
Employee-related accruals		15 418	11 578
		<b>85 921</b>	<b>18 823</b>

### 18.2

	Notes	2020 R'000	2019 R'000
Client open position liability	14	128 831	58 582
		<b>128 831</b>	<b>58 582</b>

The Group's exposure to currency and liquidity risk related to trade and other payables and client open position liability is disclosed in note 21.

## 19. Borrowings

	Notes	2020 R'000	2019 R'000
Industrial Development Corporation of South Africa Limited*		16 808	18 176
Serialong Consortium**		25 323	23 862
Gajoder Investments Proprietary Limited Term Loan		–	1 748
Sanlam Investment Holdings Term Loan***		26 875	15 000
		<b>69 006</b>	58 786

\* The loan bears interest at prime +1% per annum, compounded monthly and is repayable in monthly instalments, with a final balloon payment of R2.2 million due on 31 August 2023. Total payments of R3 million were made during the year of which R2 million was for capital and R1 million was for interest.

\*\* The loan bears interest at 11.5% fixed per annum compounded monthly, of which 30% is payable monthly and 70% is capitalised. The loan has a conversion option embodied into the agreement giving the Lender the right at any time until the final repayment date, to call upon Purple Group to allot and issue Purple Group shares to cover the outstanding loan balance at that time. The conversion price fixed in terms of the agreement is 22.87 cents per share. The final repayment date is set at 14 September 2021. The conversion option makes this loan a compound financial instrument, and as such the liability was initially split between equity and liabilities as follows:

Equity component	3 496
Liability component	21 504
Total loan	25 000

\*\*\* Interest is accrued daily at the prime rate and compounded monthly. The loan is repayable in full on 1 September 2021 together with all interest accrued to that date. An extension of the payment date was granted to 1 September 2021 between the reporting date and the date of this report. Sanlam has a put option for the 30% in FWT back to the Group until 16 May 2021. If Sanlam exercises the put, the Group has the option to purchase the shares or not. If the Group chooses not to, Sanlam has a call option to purchase a further 10% in FWT for R1. The call option is regarded as a transaction with Equity holders of the Group and is an equity transaction.

	Notes	2020 R'000	2019 R'000
Non-current payable		39 131	38 521
Current payable		29 875	20 265
		<b>69 006</b>	58 786

## 20. Lease assets and financial liabilities

IFRS 16 introduces significant changes to lease accounting for lessees as it removes the distinction between operating and finance leases under IAS 17 and requires a lessee to recognise a right-of-use asset and a lease liability at commencement for all leases, except for short-term leases and leases of low value assets.

The lease liability was initially measured at the present value of the lease payments, discounted using the Group's incremental borrowing rate as at 1 September 2019. The right-of-use asset was initially measured at its carrying amount as if IFRS 16 had always applied and was discounted at the incremental borrowing rate at 1 September 2019. Subsequent to initial measurement, the lease liability is measured at amortised cost and the right-of-use asset is measured at cost less accumulated amortisation.

The discount rate used to calculate the present value of the lease liability and the right-of-use asset was 10%.

On transition to IFRS 16, the carrying amounts of the right-of-use asset and lease liability were R5.7 million and R5.5 million respectively.

The right-of-use asset and lease liability have been raised in relation to the lease signed for our offices, situated on the 16th and 17th floors at 25 Owl Street, Braamfontein Werf, 2092.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

for the year-ended 31 August 2020

## 20. Lease assets and financial liabilities continued

### Right-of-use asset is comprised of the following:

	2020 R'000
Cost	7 428
Accumulated amortisation	(1 733)
Net carrying amount at 1 September 2019	5 695
Opening net carrying amount at 1 September 2019	5 695
Amortisation	(1 486)
Closing net carrying amount at 31 August 2020	4 209

### Lease liability is comprised of the following:

	2020 R'000
Balance at the beginning of the year	5 487
Interest expense	557
Repayments	(1 169)
Balance at the end of the year	4 875
Current portion of finance lease liability	(1 507)
Non-current portion of finance lease liability	3 368
Lease liabilities are payable as follows:	
<b>Future minimum lease payments</b>	
– within one year	1 928
– later than one and not later than five years	3 691
– later than five years	–
<b>Total</b>	<b>5 619</b>
<b>Interest</b>	
– within one year	421
– later than one and note later than five years	323
– later than five years	–
<b>Total</b>	<b>744</b>
<b>Present value of minimum lease payments</b>	
– within one year	1 507
– later than one and not later than five years	3 368
– later than five years	–
<b>Total</b>	<b>4 875</b>

### Key judgements and estimates:

Depreciation of the right-of-use asset is calculated using the straight-line method to allocate its cost, net of the residual value, over the estimated useful life being the lesser of the remaining lease term and the life of the asset.

## 20. Lease assets and financial liabilities continued

### Comparative information for lease liabilities under IAS 17

The information presented for lease liabilities for the comparative period has been prepared on the basis of IAS 17, and therefore only represents the liability as at that date for operating leases. IAS 17 required an entity to present a reconciliation of the present value of lease payments for operating leases. This information is presented in the table below.

Reconciliation of operating lease commitments at 31 August 2019 to lease liability recognised at 1 September 2019:

	Notes	2020 R'000
<b>Operating lease commitments at 31 August 2019 as disclosed under IAS 17</b>		<b>7 421</b>
Reconciled as follows:		
Discounted using the incremental borrowing rate at 1 September 2019		<b>(1 934)</b>
		<b>5 487</b>

## 21. Financial instruments

### CREDIT RISK

#### Exposure to credit risk

The carrying amount of financial assets represents the maximum credit exposure.

The maximum exposure to credit risk at the reporting date was:

	Notes	2020 R'000	2019 R'000
Receivables	11	<b>2 056</b>	2 826
Investments	9	<b>20 137</b>	20 137
Trade and other receivables	13	<b>14 318</b>	14 792
Cash and cash equivalents	14	<b>225 104</b>	69 614
		<b>261 615</b>	107 369

The exposure to credit risk for financial assets at the reporting date was in South Africa. The Group's receivables are predominantly with a few large corporates whom management deems to be credit worthy. In respect of the staff loans the collateral held as security exceeds the loan amount thereby reducing the credit risk on these receivables.

Financial assets which potentially subject the Group to concentrations of credit risk consist principally of amounts owing due to unsettled trades with broking counterparties and are limited to high credit quality financial institutions. The maximum credit risk exposure is represented by the carrying amount of the assets, except where otherwise stated. At reporting date no amounts are past due. All trades are settled daily through the mark-to-market process.

Credit risk also arises from cash and cash equivalents and deposits with banks and financial institutions. For banks and financial institutions, the Group only holds accounts with major South African and international banks, with credit ratings ranging from Baa1 to Baa3, to reduce risk.

The expected credit loss was quantified at 0.1% and deemed insignificant due to the short dated nature of trade receivables, resulting from T + 3 settlement of trades that are committed to on a daily basis. All trade receivables have settled at reporting date.

The Group's credit policy is set by the Board on advice from the Risk Management Committee, which is responsible for:

- formulating the principles and guidelines on setting counterparty and product limits, approving transactions with credit risk, cash equity trading and prime broking exposures. The purpose of these policies is to articulate the minimum standard for credit across the firm and to define the roles and responsibilities necessary for the management of credit on a timely, accurate and complete basis; and
- setting cash equity trading policy, which addresses the risk of cash trading with a settlement cycle of T+3.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

for the year-ended 31 August 2020

## 21. Financial instruments continued

### LIQUIDITY RISK

The following are the contractual undiscounted maturities of financial liabilities, including estimated interest payments as at 31 August 2020:

	Notes	Carrying amount R'000	Contractual cash flows R'000	Less than one year R'000	One to two years R'000	Two to five years R'000	Total R'000
Trade and other payables	18.1	84 535	84 535	84 535	–	–	84 535
Client open position liability	18.2	128 831	128 831	128 831	–	–	128 831
Borrowings	19	69 006	81 538	34 279	38 692	8 387	81 538
Overdraft	14	9 847	9 847	9 847	–	–	9 847
Lease liabilities	20	4 875	5 619	1 928	2 064	1 627	5 619
		<b>297 094</b>	<b>310 370</b>	<b>259 420</b>	<b>40 756</b>	<b>10 014</b>	<b>310 370</b>

The following were the contractual undiscounted maturities of financial liabilities including estimated interest payments as at 31 August 2019:

	Notes	Carrying amount R'000	Contractual cash flows R'000	Less than one year R'000	One to two years R'000	Two to five years R'000	Total R'000
Trade and other payables	18.1	18 823	18 823	18 823	–	–	18 823
Client open position liability	18.2	58 582	58 582	58 582	–	–	58 582
Borrowings	19	58 786	71 584	26 723	44 861	–	71 584
Overdraft	14	8 313	8 313	8 313	–	–	8 313
		<b>144 504</b>	<b>157 302</b>	<b>112 441</b>	<b>44 861</b>	<b>–</b>	<b>157 302</b>

### CURRENCY RISK

#### Exposure to currency risk

All of the Group's products based on off-shore underlying instruments are Rand-settled. There is no foreign exchange risk on trading of foreign instruments.

The only currency risk for the Group relates to foreign currency held at its subsidiary One World Trader (OWT) in Mauritius, which is used for off-shore hedging purposes as well as foreign currency held by First World Trader in its New York bank account. At the reporting date the amount of foreign currency held was R5.5 million (2019: R0.8 million). The closing rate used was R15.14.

For foreign currency held, the impact on profit or loss after tax of a 10% change in the exchange rate at the reporting date would have the following impact:

	2020 Profit or loss		2019 Profit or loss	
	10% increase R'000	10% decrease R'000	10% increase R'000	10% decrease R'000
Foreign currency held (in USD)	<b>396</b>	<b>(396)</b>	58	(58)

## 21. Financial instruments continued

### INTEREST RATE RISK

#### Profile

At the reporting date the interest rate profile of the Group's interest-bearing financial instruments was:

	Notes	Interest rates applicable	Carrying amount 2020 R'000	Carrying amount 2019 R'000
<b>Borrowings</b>	19	Various*	<b>(69 006)</b>	(58 786)
<b>Variable rate instruments</b>				
Other financial assets	11	Interest free	<b>2 954</b>	2 826
Cash and cash equivalents	14	Daily call rate	<b>225 104</b>	69 614
Overdraft	14	Prime	<b>(9 847)</b>	(8 313)

\* Refer to note 19 for individual interest rates.

#### Cash flow sensitivity analysis for variable rate instruments

A change of 50 basis points in interest rates at the reporting date would have increased/(decreased) profit or loss after tax by the amounts shown below. This analysis assumes that all other variables remain constant. The analysis is performed on the same basis for 2020.

	2020		2019	
	Profit or loss 50 bp increase R'000	50 bp decrease R'000	Profit or loss 50 bp increase R'000	50 bp decrease R'000
Variable rate instruments				
Financial assets	<b>823</b>	<b>823</b>	261	(261)
Financial liabilities	<b>(193)</b>	<b>(193)</b>	(156)	156
	<b>630</b>	<b>630</b>	105	(105)

### PRICE RISK

First World Trader purchases and sells derivatives in the ordinary course of business and incurs financial liabilities in order to manage market risks. All such transactions are carried out within the guidelines set by the Risk Management Committee.

#### Management of price risk

The principal tool used to measure and control market risk exposure within the Group's trading portfolios is value at risk (VaR). The VaR of a portfolio is the maximum loss that could arise on a given confidence level. The VaR model used by the Group is based on a 95% confidence level and assumes a 21-day holding period. The VaR model is based on historical simulation using market data from the last 250 trading days with a maximum time lag of one month.

Although VaR is an important tool for measuring and managing the Group's exposure to market risk, there are certain limitations due to the assumptions on which the model is based.

This includes the use of historical data as a basis for determining the possible range of future outcomes that may not always cover all possible scenarios, especially those of an exceptional nature.

The Group uses VaR analysis for the measurement and management of market risk. The VaR limits are determined at a management level and are subject to review and approval by the Risk Management Committee. VaR limits are allocated to each trading portfolio.

Although VaR is a primary indicator of risk, the full intra-day exposure risk is monitored in real-time by the Risk Committee and the risk tolerance for the day is assessed and monitored, taking into account market conditions. All risk on our book is capable of being extinguished intra-tracking day due to the liquidity available in the instruments that we offer our clients.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

for the year-ended 31 August 2020

## 21. Financial instruments continued

### PRICE RISK continued

A summary of the VaR position of the Company's trading portfolio at 31 August and during the period is as follows:

	At 31 August R'000	Average R'000	Maximum R'000	Minimum R'000
<b>2020</b>				
Other price risk	<b>379</b>	<b>2 783</b>	<b>7 276</b>	<b>379</b>
<b>2019</b>				
Other price risk	3 153	3 231	9 825	1 235

Sensitivity analysis – equity price risk of unlisted investments shown at fair value through profit or loss.

For investments classified as fair value through profit or loss, the impact on profit or loss after tax of a 5% increase in the price of the equities at the reporting date of the Group's unlisted investments would be an increase of R2.3 million (2019: R2.3 million).

### CLASSES OF FINANCIAL ASSETS AND LIABILITIES

The table below sets out the classification of each class of financial assets and liabilities, and their fair values:

	Notes	2020 R'000	2019 R'000
<b>Financial assets at amortised cost</b>			
– Trade and other receivables	13	<b>14 318</b>	14 792
– Other financial assets	11	<b>2 056</b>	2 826
– Cash and cash equivalents	14	<b>225 104</b>	69 614
		<b>241 478</b>	100 497
<b>Investments at fair value through profit or loss</b>			
– Investments	9	<b>20 137</b>	17 825
		<b>20 137</b>	17 825
<b>Financial liabilities at amortised cost</b>			
– Trade and other payables	18.1	<b>(84 535)</b>	(18 823)
– Client open position liability	18.2	<b>(128 831)</b>	(58 582)
– Borrowings	19	<b>(69 006)</b>	(58 786)
– Bank overdraft	14	<b>(9 847)</b>	(8 313)
		<b>(292 219)</b>	(144 504)

## 22. Operating lease commitment

### LEASES AS LESSEE

Non-cancellable operating lease rentals are payable as follows on the rental agreements for office premises and equipment:

	2020 R'000	2019 R'000
<b>Future minimum lease payments</b>		
<b>Office equipment</b>		
Less than one year	–	104
	–	104

Office equipment is under a 36-month lease for printers and telephone systems, with no annual escalation. Short-term leases disclosed in the prior years, expired during the year ended 31 August 2020. The Group did not enter into any short-term leases during the current period.

During the period ended 31 August 2020, R0.1 million (2019: R3.1 million) was recognised as an expense in profit or loss in respect of short term leases.

## 23. Contingencies

There are no contingencies at the reporting date.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

for the year-ended 31 August 2020

## 24. Related parties

### IDENTITY OF RELATED PARTIES

The Group has related party relationships (note 24) as disclosed below.

### TRANSACTIONS WITH KEY MANAGEMENT PERSONNEL

The key management personnel compensation is as follows and is included in employee benefit expense (see note 2):

	2020 R'000	2019 R'000
<b>Employee benefits</b>		
<b>Non-executive directors</b>		
Mark Barnes		
– fees (Purple Group Ltd)	312	1 050
– fees (Subsidiary)	500	350
– capital raising fee	–	2 000
– share option expenses	116	436
Happy Ntshingila – fees (Chairman)	520	292
Craig Carter – fees	303	291
Bonang Mohale – fees	229	60
Arnold Forman – fees	303	170
	<b>2 283</b>	<b>4 649</b>
<b>Employee benefits</b>		
<b>Executive directors</b>		
Charles Savage		
– salary and benefits	4 400	4 231
– bonus paid*	630	–
– leave paid out	–	209
– share option expenses	410	862
Gary van Dyk		
– salary and benefits	3 419	3 200
– bonus paid	640	–
– leave paid out	–	217
– share option expenses	372	862
	<b>9 871</b>	<b>9 581</b>

\* A bonus of R830 000 was awarded to Charles Savage during the year. An amount of R630 000 was paid during FY 2020 and the remaining amount carried over.

## 24. Related parties continued

The three highest paid employees other than directors earned salaries of R3.3 million, R3.0 million and R2.7 million, respectively. At 31 August the directors' interests in the issued share capital of the Company were as follows:

	2020				2019			
	Beneficial Direct	Indirect	% Holding Direct	Indirect	Beneficial Direct	Indirect	% Holding Direct	Indirect
Mark Barnes	34 112 718	166 080 851	3.47	16.90	39 212 718	166 080 851	4.01	17.0
Craig Carter	1 932 366	–	0.20	–	1 932 366	–	0.20	–
Charles Savage	20 412 561	378 200	2.07	0.04	20 835 591	1 442 554	2.13	0.15
Gary van Dyk	15 402 197	–	1.57	–	15 818 500	–	1.62	–
	<b>71 859 842</b>	<b>166 459 051</b>	<b>7.31</b>	<b>16.94</b>	<b>77 799 175</b>	<b>167 523 405</b>	<b>7.96</b>	<b>17.15</b>

	2020 R'000	2019 R'000
Loans from related parties:		
Bonang Mohale (Serialong Consortium)*	25 323	23 862
Sanlam**	26 875	15 000

\* Bonang Mohale is a member of the Board. Therefore, Serialong Consortium is a related party.

\*\* Sanlam owns 30% of one of the Group's subsidiaries – First World Trader (Proprietary) Limited. Therefore, Sanlam is a related party.

## TRANSACTIONS WITH RISE

	2020 R'000	2019 R'000
Administration fee from RISE	1 519	619
Brokerage costs paid to RISE	(2 813)	(2 090)
Asset management fees	1 085	796

RISE is a related party as one of the Group's subsidiaries (First World Trader (Proprietary) Limited, has a 50% shareholding in RISE.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS CONTINUED

for the year-ended 31 August 2020

## 25. List of subsidiaries

Subsidiaries Name	Country	Ownership interest	
		2020 %	2019 %
First World Trader Proprietary Limited*	South Africa	70	70
First World Trader Nominees (RF) Proprietary Limited* (Subsidiary of First World Trader Proprietary Limited)	South Africa	100	100
GT247 Proprietary Limited**	South Africa	100	100
One World Trader Proprietary Limited (Subsidiary of GT247 Proprietary Limited)	Mauritius	100	100
Emperor Asset Management Proprietary Limited	South Africa	100	100
Emperor Asset Management Nominees (RF) Proprietary Limited (Subsidiary of Emperor Asset Management Proprietary Limited)	South Africa	100	100
Emperor Asset Management GP 1 (RF) Proprietary Limited (Subsidiary of Emperor Asset Management Proprietary Limited)	South Africa	100	100
Global Trader Europe Limited ***	United Kingdom	100	100
EasyEquities International Limited (Subsidiary of First World Trader Proprietary Limited)	Ireland	100	100
EasyEquities Proprietary Limited (Subsidiary EasyEquities International Limited)	Australia	100	100
Easy Properties Proprietary Limited (Subsidiary of First World Trader Proprietary Limited)	South Africa	51	–

\* Includes the operations of EasyEquities.

\*\* Includes the operations of GT247.com.

\*\*\* Placed into liquidation in 2008 and still ongoing.

First World Trader, a 70% owned subsidiary of the Company, has material non-controlling interests (NCI).

Summarised financial information in relation to First World Trader, before intra-group eliminations, is presented below together with amounts attributable to NCI:

	2020 R'000	2019 R'000
<b>Statement of profit or loss and other comprehensive income:</b>		
Revenue	97 632	40 917
Profit/loss	8 557	(9 269)
Total comprehensive income	8 557	(9 269)
<b>Statement of financial position:</b>		
Non-current assets	93 397	71 739
Current assets	13 642	55 942
Non-current liabilities	31 750	15 000
Current liabilities	13 611	41 079
<b>Allocations to NCI:</b>		
Profit/loss	2 694	(2 469)
Accumulated non-controlling interests	27 535	23 604
Dividends paid	–	–

## 26. Events after the reporting date

As approved by the requisite majority of shareholders following the issue of a circular to shareholders on 25 September 2020, and as published on SENS on 2 November 2020, the Authorised Ordinary Shares of the Company were converted from a par value of R0.01 (1 cent) to no par value, and the number of Authorised shares were increased from 1.2 billion to 2 billion shares. This increase and change in par value came into effect on 11 November 2020.

With regards to Sanlam Investment Holdings term loan amount of R 26 875 (as disclosed in note 19) an extension of the payment date was granted to 1 September 2021 between the reporting date and the date of this report, and therefore has been treated as a non-adjusting subsequent event.

The directors are not aware of any other matter or circumstance arising since reporting date up to the date of this report, not otherwise dealt with in this report.

## 27. Net asset value per share

The Group net asset value is 31.20 (2019: 29.09) cents per share and is based on the number of ordinary shares in issue net of treasury shares at reporting date of 955 181 567 (2019: 939 625 662) and net assets of R298.0 million (2019: 273.3 million).

## 28. Going concern

The consolidated financial statements have been prepared on a going-concern basis. Despite the Group having accumulated losses, the Group has net equity of R298.0 million and has turned the corner by generating profits from this reporting period which are expected to only improve. The directors have reviewed the Group's cash flow forecast for the 2021 financial year end, and as such the directors are confident that the Group will continue trading as a going concern into the foreseeable future.

The directors have also reviewed any potential impact of the COVID-19 pandemic and have determined that there has been no negative impact on the Group from the pandemic during the current financial year and up to the date of this report.

### COVID-19 PANDEMIC

Leading up to the announcement of the lockdown in South Africa on 23 March 2020, all businesses within the Group finalised their plans to ensure all staff members were equipped to work from home. As all our business systems and applications are hosted virtually, the transition from office to home was relatively seamless. At this point in time we have no plans to call staff back to the office, firstly to ensure their safety and secondly all aspects of the business are operating efficiently and effectively from home.

The business has performed various tests of its disaster recovery and business continuity plans, and we are satisfied that these plans are effective and will result in minimum down time in the event of a disaster at our primary hosting site.

As far as customer acquisition rates and the resultant revenue generated are concerned, during the second half of FY 2020, client acquisition rates and investment activity increased almost three-fold, compared to the first half of FY 2020, resulting in the business generating a healthy profit.

Starting the new financial year with a significantly larger active investor base, along with the launch of the EasyProperties and EasyEquities Australia Platforms and the Capitec Partnership, the business is well positioned going into the new financial year.

# SHAREHOLDERS ANALYSIS

	Number of shareholders	% of total shareholders	Number of shares	% of total issued share capital
<b>Analysis of shareholdings</b>				
1 – 999	10 198	63.55	2 425 312	0.25
1 000 – 9 999	3 880	24.18	12 766 688	1.30
10 000 – 99 999	1 515	9.44	44 250 852	4.50
100 000 and over	455	2.84	923 126 435	93.95
<b>Total</b>	<b>16 048</b>	<b>100.00</b>	<b>982 569 287</b>	<b>100.00</b>
<b>Distribution of shareholders</b>				
Broker	4	0.02	459	0.00
Individual	15 788	98.38	326 707 199	33.25
Investment companies	71	0.44	6 944 361	0.71
Private companies	93	0.58	454 230 644	46.23
Other corporations	4	0.02	222 041	0.02
Nominees and trusts	65	0.41	41 254 516	4.20
Close corporation	21	0.13	1 277 157	0.13
Banks	2	0.01	151 932 910	15.46
<b>Total</b>	<b>16 048</b>	<b>100.00</b>	<b>982 569 287</b>	<b>100.00</b>
<b>Shareholder spread</b>				
<b>Non-public</b>				
	52	0.32	504 575 043	51.35
Employees	43	0.27	21 096 677	2.15
Directors	7	0.04	51 316 664	5.22
10% of issued capital or more	2	0.01	432 161 702	43.98
<b>Public</b>	<b>15 996</b>	<b>99.68</b>	<b>477 994 244</b>	<b>48.65</b>
<b>Total</b>	<b>16 048</b>	<b>100.00</b>	<b>982 569 287</b>	<b>100.00</b>
<b>Beneficial shareholding of 3% or more</b>				
Business venture investments no 184			332 161 702	33.805
Montegray Capital (PTY) LTD			35 727 861	3.64
First World Trader (PTY)LTD			35 087 720	3.57
<b>Foreign Custodians Holding 3% or more</b>				
JP Morgan Chase Bank Omnibus Client s Onshore			100 000 000	10.1774
Banque Lombard Odier & Cie SA			51 932 910	5.2854
<b>Country</b>				
South Africa	15 906	99.12	819 505 695	83.40
Switzerland	1	0.01	51 932 910	5.29
United States	4	0.02	7 319 114	0.74
United Kingdom	7	0.04	102 888 963	10.47
Namibia	68	0.42	549 660	0.06
Australia	1	0.01	93	0.00
United Arab Emirates	2	0.01	3 342	0.00
Eswatini	16	0.10	92 558	0.01
Republic of Korea	2	0.01	6 752	0.00
Lesotho	26	0.16	77 236	0.01
Germany	3	0.02	1 221	0.00
Netherlands	1	0.01	16 013	0.00
Oman	1	0.01	1	0.00
French Southern Territories	2	0.01	200	0.00
Cabo Verde	1	0.01	6	0.00
Saudi Arabia	1	0.01	100	0.00
Qatar	2	0.01	45 035	0.00
Japan	1	0.01	1 754	0.00
British Indian Ocean Territory	1	0.01	47 334	0.00
Mozambique	1	0.01	1 000	0.00
Ethiopia	1	0.01	80 300	0.01
<b>Total</b>	<b>16 048</b>	<b>100.00</b>	<b>982 569 287</b>	<b>100.00</b>
Dematerialised			976 472 298	99.38
Certificated			6 096 989	0.62
<b>Total</b>	<b>16 048</b>	<b>100.00</b>	<b>982 569 287</b>	<b>100.00</b>

# NOTICE OF ANNUAL GENERAL MEETING

**This document is important and requires your immediate attention. If you are in any doubt as to the action you should take, please consult your stockbroker, accountant, attorney, banker or other independent professional adviser immediately.**

Notice is hereby given that the Annual General Meeting of ordinary shareholders ("shareholders") of the Company will be held Virtually on Friday, 22 January 2021 at 10:00.

## ATTENDANCE AND VOTING

In terms of section 59(1)(a) and (b) of the Companies Act, 2008 (Act 71 of 2008), as amended ("the Act"), the Board of Directors has set the record date for the purpose of determining which shareholders are entitled to:

- Receive the notice of the Annual General Meeting, i.e. the Notice Record Date (being the date on which a shareholder must be registered in the Company's share register in order to receive notice of Annual General Meeting) as Friday, 20 November 2020; and
- participate in and vote at the Annual General Meeting, i.e. the Meeting Record Date (being the date on which a shareholder must be registered in the Company's share register in order to participate in and vote at the Annual General Meeting) as Friday, 15 January 2021.

Should any shareholder (or representative or proxy for a shareholder) wish to participate in the Virtual AGM, that shareholder should apply in writing (including details on how the shareholder or representative (including proxy) can be contacted) to the Company and Transfer Secretaries via email at [purple@4axregistry.co.za](mailto:purple@4axregistry.co.za) for the Company and Transfer Secretaries to arrange for the shareholder (or representative or proxy) to provide reasonably satisfactory identification for the purposes of section 63(1) of the Companies Act 71 of 2008, as amended (Companies Act) and for the Company and Transfer Secretaries to provide the shareholder (or representative or proxy) with the link to the Online Registration and Voting Platform as well as the process to register and vote online.

Forms of identification that will be accepted include original and valid identity documents, driver's licences and passports.

Shareholders are advised to ensure that they are identified and registered to attend the Virtual AGM by preferably no later than Thursday, 21 January 2021 at 12:00, to ensure that they do not experience any delays in accessing the Virtual AGM.

## PURPOSE OF THE MEETING

The purpose of this meeting is for shareholders to consider and if deemed fit, pass the following ordinary resolutions.

1. To receive, consider and present the audited financial statements of the Company for the year ended 31 August 2020, together with the reports of the auditors and directors;
2. To authorise the directors to fix the remuneration of the auditors for the past audit;

3. To authorise the directors to confirm the appointment of the auditors, BDO South Africa Incorporated, as auditors and Vianca Pretorius, as the registered auditor responsible for the audit, until the conclusion of the next Annual General Meeting and to fix their remuneration;

4. To re-elect directors for positions to the Board:

4.1 in terms of the Memorandum of Incorporation, the following directors retire by rotation, but being eligible, hereby offer themselves for re-election:

- Arnold Forman; and
- Bonang Mohale.

(A brief *curriculum vitae* in respect of these directors is contained on page 28 of this integrated annual report)

## 5. Special business

Shareholders will be asked to consider and, if deemed fit, to pass the following resolutions with or without amendment:

### 5.1 Ordinary resolution number 6 – Unissued shares to be placed under the control of the directors

"Resolved that, all of the authorised but unissued ordinary shares of the Company be and are hereby placed under the control and authority of the directors of the Company and that the directors be and are hereby authorised and empowered to allot and issue all or any such ordinary shares to such person or persons on such terms and conditions and at such times as the directors may from time to time in their discretion deem fit, subject to the proviso that the aggregate number of shares allotted and issued in terms of this resolution shall be limited to 15% (fifteen percent) of the authorised share capital and subject to the provisions of the Act and the Listings Requirements of the JSE Limited ("JSE").

### 5.2 Ordinary resolution number 7 – General authority to issue shares and to sell treasury shares for cash

"Resolved that, subject to not less than 75% of the votes exercisable by ordinary shareholders in aggregate of the Company, present in person or by proxy or represented and entitled to vote at the Annual General Meeting at which this ordinary resolution is to be considered, being cast in favour thereof, the directors of the Company and/or any of its subsidiaries from time to time be and are hereby authorised by way of a general authority to allot and issue all or any of the authorised but unissued ordinary shares in the Company and/or sell or otherwise dispose of or transfer, or issue any options in respect of ordinary shares in the Company, for cash, to such person/s on such terms and conditions and at such times as the directors in their discretion deem fit, subject to the Act, the memorandum of incorporation of the Company and Listings Requirements of the JSE, which Listings Requirements currently provide, *inter alia*, that:

# NOTICE OF ANNUAL GENERAL MEETING CONTINUED

- the equity securities which are the subject of the issue for cash must be of a class already in issue, or where this is not the case, must be limited to such securities or rights that are convertible into a class already in issue;
- the equity securities must be issued to public shareholders, as defined by the Listings Requirements of the JSE, and not to related parties;
- this general authority is valid and will extend to the date of the next Annual General Meeting of the Company, provided that it will not extend beyond 15 (fifteen) months from the date of this Annual General Meeting;
- the number of ordinary shares issued for cash shall not in the aggregate in any one financial year of the Company exceed 15% (fifteen percent) or 147 385 393 shares of the Company's issued ordinary shares, including instruments which are convertible into ordinary shares. The number of ordinary shares which may be issued for cash shall be based on the number of ordinary shares in issue at the date of the application, less any ordinary shares issued by the Company during the current financial year, provided that any ordinary shares to be issued for cash pursuant to a rights issue (announced, irrevocable and fully underwritten) or acquisition (concluded up to the date of application) may be included as if they were ordinary shares in issue at the date of application;
- a press announcement giving full details, including the impact on net asset value, net tangible asset value, headline earnings and earnings per share, will be published at the time of any issue representing, on a cumulative basis within any 1 (one) financial year, 5% (five percent) or more of the number of ordinary shares in issue prior to such issue;
- in determining the price at which an issue of ordinary shares will be made in terms of this authority, the maximum discount permitted will be 10% (ten percent) of the weighted average traded price on the JSE of such ordinary shares, as determined over the 30 business days prior to the date that the price of the issue is determined or agreed by the directors of the Company; and
- whenever the Company wishes to use ordinary shares, held as treasury stock by a subsidiary of the Company, such use must comply with the JSE Listings Requirements as if such use was a fresh issue of ordinary shares.

## 5.3 Ordinary resolution number 8 – Authorised signatories

"Resolved that, any director of the Company or the Company Secretary be and is hereby authorised to do all such things and to sign all such documents issued by the Company to give effect to ordinary resolutions numbers 6 and 7 and special resolutions number 1, 2 and 3."

## 5.4 Ordinary resolution number 9 – Non-binding advisory vote on remuneration policy

"To endorse by way of a non-binding advisory vote, the Company's remuneration policy, as set out in the integrated annual report (page 32).

In order for this resolution to be approved, it must be supported by more than 50% of the voting rights exercised on the resolution."

### *Reason for and effect of ordinary resolution*

The reason for ordinary resolution number 9 is that the King IV Report on Corporate Governance for South Africa, 2016 recommends and the JSE Listings Requirements in paragraph 3.84(j) stipulates that the Remuneration Policy of the Company be endorsed through separate non-binding advisory votes by shareholders.

Should resolution number 9 be voted against by 25% or more of the voting rights exercised, the Board will enter into an engagement process to ascertain the reasons for the dissenting votes and appropriately address legitimate and reasonable objections and concerns raised. Details of such engagement will be provided in the Annual General Meeting results announcement as per the listings requirements, if necessary.

## 5.5 Ordinary resolution number 10: Non-binding advisory vote on implementation report of the remuneration policy

"Resolved that, by way of a non-binding advisory vote, the remuneration implementation report of the Company, as contained in the Remuneration Committee report set out below on pages 97 to 99, be, and is hereby, endorsed.

In order for this resolution to be approved, it must be supported by more than 50% of the voting rights exercised on the resolution."

To the extent that 25% or more votes are cast against this resolution 10, dissenting shareholders will be invited to engage with the Remuneration Committee to discuss their concerns. Details of such engagement will be provided in the Annual General Meeting results announcement as per the listings requirements, if necessary.

### *Reason for and effect of ordinary resolution*

The reason for the ordinary resolution number 10 is that the King IV Report on Corporate Governance for South Africa, 2016 recommends, and the JSE Listings Requirements stipulate, that the Implementation Report of the Remuneration Policy be endorsed through separate non-binding advisory votes by shareholders.

## 5.6 Ordinary resolution number 11: Appointment of the Audit Committee members

Resolved that the following Directors of the Company be, and are hereby, elected as members of the Company's Audit Committee until the conclusion of the next Annual General Meeting, being appointed in accordance with the Companies Act.

- (a) Ordinary resolution number 11.1  
Resolved that Mr Craig Carter is elected as a member and Chair of the Audit Committee of the Company.
- (b) Ordinary resolution number 11.2  
Resolved that Mr Happy Ntshingila is elected as a member of the Audit Committee of the Company.
- (c) Ordinary resolution number 11.3  
Resolved that Mr Arnold Forman is elected as a member of the Audit Committee of the Company.

**Reason for and effect of ordinary resolution**

The reason for, and effect of, ordinary resolutions number 11.1 – 11.3 are that the members of the Audit Committee of the Company are required, in terms of section 94(2) of the Companies Act, to be appointed by the shareholders.

**5.7 Special resolution number 1: Awarding of shares and provision of financial assistance in connection therewith**

Resolved that the Company be and is hereby authorised to implement a reward programme which shall entail the following, and be on the following basis:

- The Company may issue investment vouchers to selected employees of the Company or of Group companies (excluding Directors), on a monthly basis or such other basis, all as may be determined from time to time by the Company, such vouchers shall be utilised by the recipients to acquire ordinary shares in the Company on the open market (collectively "Awards");
- The Company may grant Awards to selected clients or potential clients of the Company or of Group companies, for loyalty, retention and/or marketing purposes;
- Such Awards may be free of charge and for no consideration payable by the employees or clients or potential clients, as the case may be, and accordingly the Company shall be entitled to provide any necessary financial assistance in implementing such Awards;
- The authority contained in this resolution shall endure until the next Annual General Meeting of the Company;
- The aggregate of Awards which may be Awarded to employees is a maximum of R75 000; and
- The aggregate of Awards which may be Awarded to clients and potential clients is a maximum of R1 200 000.

and to the extent that the implementation of any Awards is to entail the provision of financial assistance by the Company as contemplated in section 45 of the Act (to directors or prescribed officers of the Company or of Group companies) and/or section 44 of the Act (for the purpose of or in connection with the acquisition of securities of the Company) and/or the relevant JSE Listings Requirements, such financial assistance be and is hereby authorised.

**Reason for and effect of the special resolution**

The Company's Board is desirous of implementing a share awards program for purposes of incentivising its staff and clientele. To the extent that "financial assistance" is given by the Company in connection with the Awards, as regulated by the Act, the Board is obliged by the Act to pass resolutions pertaining to the solvency and liquidity of the Company and the fairness and reasonableness of the terms of the financial assistance. The Company shall not proceed to provide any such financial assistance unless such requirements are complied with. The authority contained herein constitutes specific authority for the issuance of ordinary shares of the Company as contemplated in the JSE Listings Requirements and, to the extent applicable, section 41(1) of the Act (if shares are to be issued to directors or prescribed officers), as well as authority for the financial assistance.

**5.8 Special resolution no. 2 – Approval of non-executive directors' remuneration**

"Resolved that unless otherwise determined by the Company in general meeting, the fees payable to non-executive directors for their services as directors, until the next AGM, as set out below, be approved:

**Non-executive Chairman**

- Annual fee of – R554 486 per year

**Independent non-executive directors**

- Annual fee of – R322 973 per year

**Non-executive directors**

- Attendance fee per Board meeting – R44 408
- Attendance fee per sub-committee – R22 203

The minimum percentage of voting rights that is required for this resolution to be adopted is 75% of the voting rights to be cast on the resolution.

**5.9 Special resolution no. 3 – Financial assistance to related and inter-related entities**

Resolved that the directors of the Company may, subject to compliance with the requirements of the articles of association of the Company and the Act, authorise the provision by the Company, at any time and from time to time during the period of two (2) years commencing on the date of adoption of this special resolution, of direct or indirect financial assistance, by way of a loan,

# NOTICE OF ANNUAL GENERAL MEETING CONTINUED

guarantee of a loan or other obligation or the securing of a debt or other obligation to any one or more related or interrelated companies or corporations of the Company and/ or to any one or more members of any such related or inter-related company or corporation related to any such company or corporation as outlined in section 2 of the Act, on such terms and conditions as the directors may deem fit”.

## Reasons for and effect of the special resolution

The reason for the passing of this special resolution is that, on a strict interpretation of section 45 of the Act, the Company may not provide the financial assistance contemplated in such section without a special resolution. The above resolution gives the directors the authority to authorise the Company to provide direct or indirect financial assistance, by way of a loan, guaranteeing of a loan or other obligation or securing of a debt or other obligation, to the recipients contemplated in special resolution number 3. It is difficult to foresee the exact details of financial assistance that the Company may be required to provide over the next two (2) years. It is essential, however, that the Company is able to organise effectively its internal financial administration. For these reasons and because it would be impractical and difficult to obtain shareholder approval every time the Company wishes to provide financial assistance as contemplated above, it is necessary to obtain the approval of shareholders, as set out in special resolution number 3.

## SALIENT DATES

See the section titled Salient Dates and Times situated below after the resolutions.

### Salient Dates and Times

Record date to receive notice of AGM	Friday, 20 November 2020
Notice of AGM distributed to shareholders via email on	Friday, 27 November 2020
Notice of AGM distributed to shareholders by post by no later than	Friday, 04 December 2020
Last day to trade to be recorded in the register on the record date for participation in the AGM	Tuesday, 12 January 2021
Record date to participate in and vote at the AGM	Friday, 15 January 2021
Last day for lodging forms of proxy at 10:00 on	Wednesday, 20 January 2021
AGM at 10:00 on	Friday, 22 January 2021
Results of the AGM released on SENS on	Friday, 22 January 2021

**Note:** Any changes to the above dates will be announced on SENS subject to JSE approval.

In compliance with section 62(3)(c) of the Act and/or the Listings Requirements it is confirmed that a voting majority of 50% is required for the approval of ordinary resolutions number 1 to 6 and 8 to 11. For the special resolutions and ordinary resolution number 7 a 75% voting majority is required by law and the JSE Listings Requirements.

## VOTING AND PROXIES

All shareholders will be entitled to attend and vote at the Annual General Meeting or any adjournment thereof, every shareholder of the Company who, being an individual, is present or is present by proxy at the Annual General Meeting or which, being a company or body corporate, is represented thereat by a representative appointed, shall have one vote only and on a poll every shareholder of the Company (whether an individual or a company or a body corporate) or represented by a proxy at the Annual General Meeting shall have one vote for every ordinary share held by such shareholder.

Holders of dematerialised shares, other than with “own-name” registration intending to attend the Annual General Meeting, must inform their Central Securities Depository Participant (“CSDP”) or broker of their intention and must obtain the necessary authorisation from their CSDP or broker to attend. Such authorisation must be submitted to the Company and Transfer Secretaries on submission of the required proof of identification before the link to the Online Registration and Voting Platform will be provided. If a Dematerialised Holder is unable to attend the Annual General Meeting in person, they should provide their CSDP or broker with their voting instructions in terms of their agreement with the CSDP or broker in the manner and time stipulated therein.

The necessary form of proxy is attached for the convenience of certificated shareholders and dematerialised shareholders with “own-name” registration who cannot attend the Annual General Meeting but who wish to be represented thereat. Any shareholder entitled to attend and vote at the Annual General Meeting may appoint one or more persons to attend, speak and vote in place of such shareholder. A proxy so appointed need not be a shareholder of the Company. In order to be valid, duly completed proxy forms must be received by hand at 4 Africa Exchange Registry, Hill on Empire, 4th Floor, Block A, 16 Empire Road, Parktown, 2193 or by email at purple@4axregistry.co.za by no later than 10:00 on Wednesday, 20 January 2021. A duly appointed proxy will be required to follow the Online Registration process to attend the Virtual AGM.

Shareholders who require more information about the Online Registration and Voting Process, can contact the Company and Transfer Secretaries telephonically at 011 100 8352 or by email at purple@4axregistry.co.za.

## RECORD DATES

The posting record date, being the date that shareholders must be recorded in the register to be eligible to receive this notice of Annual General Meeting, is Friday, 20 November 2020.

The last day to trade in order to be eligible to vote at the Annual General Meeting is Tuesday, 12 January 2021.

The voting record date, being the date that shareholders must be recorded in the register to be eligible to speak and vote at the Annual General Meeting is Friday, 15 January 2021.

By order of the Board

**4 Africa Exchange Registry Proprietary Limited**

*Company Secretary*

27 November 2020



# IMPLEMENTATION REPORT OF THE REMUNERATION POLICY

## REMUNERATION IMPLEMENTATION REPORT FOR THE YEAR ENDED 31 AUGUST 2020

We are pleased to present Purple Group's Remuneration Implementation Report for the financial year ended 31 August 2020. The report aligns to the reporting structure recommended in the fourth King Report on Corporate Governance for South Africa (King IV).

We believe this report provides stakeholders with improved clarity on how our remuneration policy informs the actual pay and awards received by Purple Group's executive directors, senior executives and prescribed officers as defined by the Companies Act, and how it supports our strategy to attract and retain talent.

At the Annual General Meeting (AGM) held on 22 January 2020, 100% of our shareholders voted in favour of our remuneration policy. Following the Remuneration Committee's review of its processes and the remuneration policy, to ensure alignment with shareholder expectations, the remuneration principles have not changed for this financial year.

We will continue to actively engage with shareholders on changes to our remuneration policy and its implementation as part of our commitment to enhance our reporting, meet shareholder expectations, where feasible, and maintain accurate, transparent and relevant disclosure on the performance measures used to determine the award of short- and long-term incentives.

The Remuneration Committee has developed a performance-orientated remuneration philosophy which fairly rewards executives and employees for their respective contributions to achieving the Group's strategic, financial and operational objectives. The remuneration structures are to encourage sustainable, long-term wealth creation. The following factors regarding the remuneration structures are highlighted:

- The remuneration philosophy is supportive of the Group's strategy;
- The cost of employment is managed while, at the same time, employees are rewarded in order to retain and motivate talented, skilled and high-calibre executives and employees;
- The Group promotes a performance-based culture; and
- The Group strives to align executive rewards with the interests of stakeholders.

The Remuneration Committee acknowledges the importance of motivating individual and team performances and therefore applies the remuneration policy equitably, fairly and consistently in relation to job responsibilities, the markets in which the Group operates and personal performance.

The Group rewards executive directors and employees as follows:

- Market-related, fair annual packages (base salary and benefits), which are competitive owing to the portability of skills;
- Market information is sourced from industry and executive remuneration surveys to benchmark executive remuneration in comparable positions;

- Annual performance bonuses related to specific Company and personal objectives; and
- Participation in the employee share option scheme.

For non-executive directors' fees, the Remuneration Committee takes cognisance of market norms and practices as well as the additional responsibilities placed on Board members by new legislation and corporate governance rules. Non-executive director remuneration is fee-based and not linked to the share price of Purple Group. Purple Group non-executive directors do not receive bonuses or share options to ensure actual and perceived independence, except for Mark Barnes, who has share options from his time as an executive. It was approved at a general meeting of shareholders that these could be retained.

## EXECUTIVE DIRECTORS AND SENIOR MANAGEMENT REMUNERATION

### GUARANTEED PACKAGES

R'000	FY 2019	FY 2020	Movement %
C Savage	4 231	<b>4 400</b>	4.0%
G van Dyk	3 200	<b>3 419</b>	6.8%
Senior Management (3 members)	7 063	<b>8 032</b>	9.9%

Increases were granted to the above individuals during FY 2020.

### INCENTIVES – SHORT-TERM

Short-term bonuses for Executives and Senior Management are currently awarded at the discretion of the Remuneration Committee. Although various metrics are taken into account in evaluating performance, the overriding criteria is Group profitability. As such, no bonuses were paid during FY 2017, FY 2018 and FY 2019 to the Executives and Senior Management.

Despite the Group generating a loss for the year ended 31 August 2019, the committee agreed that the performance of the executive team, along with their respective teams exceeded the expectations of the committee and the Group's budgeted performance. As such a bonus pool of R5.7 million was approved and awarded to the executive team and a large proportion (circa.80%) of the staff complement.

The bonuses awarded to the executives and senior management have been disclosed below.

R'000	FY 2019	FY 2020
C Savage	–	<b>830</b>
G van Dyk	–	<b>640</b>
Senior Management (3 members)	–	<b>1 000</b>



# IMPLEMENTATION REPORT OF THE REMUNERATION POLICY CONTINUED

## INCENTIVES – LONG-TERM

The Group rewards its staff through the Employee Share Option Scheme which translates into future value to the staff through increasing profits and in return, the share price of Purple Group.

On 1 February 2005, an employee share option scheme was introduced by approval at the general meeting of the Company. The terms and conditions of the options, as well as the details of the options granted, are as follows:

	FY 2020		FY 2019	
	Weighted average exercise price (cents)	Number of shares	Weighted average exercise price (cents)	Number of options
Outstanding at the beginning of the period	44	114 223 920	42	133 543 523
Issued during the period	32	45 000 000	–	–
Exercised during the period	22	(5 555 905)	–	–
Expired during the period	–	–	19	(13 120 000)
<b>Forfeited during the period</b>	–	–	56	(6 199 603)
<b>Outstanding at the end of the period</b>	<b>42</b>	<b>153 668 105</b>	44	114 223 920
<b>Exercisable at the end of the period</b>	<b>42</b>	<b>105 611 801</b>	37	100 861 490

The vesting conditions of all the options granted to date are:

- Up to 25% on or after the first anniversary date of acceptance of the options;
- Up to 50% on or after the second anniversary of the acceptance date;
- Up to 75% on or after the third anniversary date; and
- Up to 100% on or after the fourth anniversary date.

The contractual life of all options is seven years from date of grant.

The options outstanding at 31 August 2020 have been issued in a price range from 19 cents to 76 cents and have a weighted average exercise price of 42 cents (2019: 44 cents) and a weighted average contractual life of 3.28 years (2019: 3.28 years).

The number of share options held by executive directors and senior management are:

	FY 2019	Issued	FY 2020	Movement %
C Savage	19 000	7 000	<b>26 000</b>	36.8%
G van Dyk	19 000	5 500	<b>24 500</b>	28.9%
Senior Management (3 members)	24 150	8 750	<b>32 900</b>	36.2%

## NON-EXECUTIVE DIRECTOR REMUNERATION

The remuneration of non-executive directors is reviewed annually by the Board and the Remuneration Committee. The Remuneration Committee proposed a 3% increase in non-executive director's fees.

Non-executive directors are paid a fixed fee for services rendered and fees are set at levels that will attract and retain the calibre of directors necessary to contribute to a highly productive board.

## FEES PAID TO EACH NON-EXECUTIVE DIRECTOR FOR SERVICES PERFORMED AS DIRECTORS

	FY 2020	FY 2019
Mark Barnes		
– Chairman of the Board	–	941
– Board meetings attendance fee	250	40
– Sub-committee meetings attendance fee	62	60
<b>Total director's fees</b>	<b>312</b>	<b>1 041</b>
Happy Ntshingila		
– Chairman of the Board	520	292
<b>Total director's fees</b>	<b>520</b>	<b>292</b>
Craig Carter		
– Independent non-executive director's fees	303	286
<b>Total director's fees</b>	<b>303</b>	<b>286</b>
Arnold Forman		
– Independent non-executive director's fees	303	170
<b>Total director's fees</b>	<b>303</b>	<b>170</b>
Bonang Mohale		
– Board meetings attendance fee	208	40
– Sub-committee meetings attendance fee	21	20
<b>Total director's fees</b>	<b>229</b>	<b>60</b>

# SHAREHOLDER RIGHTS

In terms of section 58 of the Companies Act, No. 71 of 2008 (as amended), shareholders have rights to be represented by proxy as herewith stated.

- (1) At any time, a shareholder of the Company may appoint any individual, including an individual who is not a shareholder of the Company, as a proxy to:
  - a) participate in, and speak and vote at, a shareholders meeting on behalf of the shareholder; or
  - b) give or withhold written consent on behalf of the shareholder to a decision contemplated in section 60.

Provided that the shareholder may appoint more than one proxy to exercise voting rights attached to different shares held by the shareholder.

- (2) A proxy appointment:
  - a) must be in writing, dated and signed by the shareholder; and
  - b) remains valid for:
    - (i) one year after the date on which it was signed; or
    - (ii) any longer or shorter period expressly set out in the appointment, unless it is revoked in a manner contemplated in subsection (4)(c), or expires earlier as contemplated in subsection (8) (d).
- (3) Except to the extent that the Memorandum of Incorporation of the Company provides otherwise:
  - a) a shareholder of the Company may appoint two or more persons concurrently as proxies, and may appoint more than one proxy to exercise voting rights attached to different securities held by the shareholder;
  - b) a proxy may delegate the proxy's authority to act on behalf of the shareholder to another person, subject to any restriction set out in the instrument appointing the proxy; and
  - c) a copy of the instrument appointing a proxy must be delivered to the Company, or to any other person on behalf of the Company, before the proxy exercises any rights of the shareholder at a shareholders meeting.
- (4) Irrespective of the form of instrument used to appoint a proxy:
  - a) the appointment is suspended at any time and to the extent that the shareholder chooses to act directly and in person in the exercise of any rights as a shareholder;
  - b) the appointment is revocable unless the proxy appointment expressly states otherwise; and
  - c) if the appointment is revocable, a shareholder may revoke the proxy appointment by:
    - (i) cancelling it in writing, or making a later inconsistent appointment of a proxy; and
    - (ii) delivering a copy of the revocation instrument to the proxy, and to the Company.
- (5) The revocation of a proxy appointment constitutes a complete and final cancellation of the proxy's authority to act on behalf of the shareholder as of the later of:
  - a) the date stated in the revocation instrument, if any; or
  - b) the date on which the revocation instrument was delivered as required in subsection (4)(c)(ii).
- (6) If the instrument appointing a proxy or proxies has been delivered to the Company, as long as that appointment remains in effect, any notice that is required by this Act or the Company's Memorandum of Incorporation to be delivered by the Company to the shareholder must be delivered by the Company to:
  - a) the shareholder; or
  - b) the proxy or proxies, if the shareholder has
    - (i) directed the Company to do so, in writing; and
    - (ii) paid any reasonable fee charged by the Company for doing so.

- (7) A proxy is entitled to exercise, or abstain from exercising, any voting right of the shareholder without direction, except to the extent that the Memorandum of Incorporation, or the instrument appointing the proxy, provides otherwise.
- (8) If the Company issues an invitation to shareholders to appoint one or more persons named by the Company as a proxy, or supplies a form of instrument for appointing a proxy:
  - a) the invitation must be sent to every shareholder which is entitled to notice of the meeting at which the proxy is intended to be exercised;
  - b) the invitation, or form of instrument supplied by the Company for the purpose of appointing a proxy, must:
    - (i) bear a reasonably prominent summary of the rights established by this section;
    - (ii) contain adequate blank space, immediately preceding the name or names of any person or persons named in it, to enable a shareholder to write in the name and, if so desired, an alternative name of a proxy chosen by the shareholder; and
    - (iii) provide adequate space for the shareholder to indicate whether the appointed proxy is to vote in favour of or against any resolution or resolutions to be put at the meeting, or is to abstain from voting;
  - c) the Company must not require that the proxy appointment be made irrevocable; and
  - d) the proxy appointment remains valid only until the end of the meeting at which it was intended to be used, subject to subsection (5).
- (9) Subsection (8)(b) and (d) do not apply if the Company merely supplies a generally available standard form of proxy appointment on request by a shareholder.

# BRIEF CURRICULUM VITAE OF DIRECTORS STANDING FOR RE-ELECTION

## **ARNOLD FORMAN – 56**

Independent non-executive director

Arnold Forman is a chartered accountant having completed articles at Arthur Young, and having worked at PWC locally and internationally. He is currently Chief Executive Officer of The Lubner Group of Companies which portfolio includes Real Estate, Property Development, Retail, Sporting and Financial Services Interests. His 24 years of experience in strategy, operations, financial and marketing aspects of these businesses is valuable, broad and always seeking out of the box solutions to promote businesses. His latest business passion is the landmark completion on The Houghton Residential and Hotel Development. From a CSI perspective, he was one of the founders and the financial director of the NPO Afrika Tikkun which focuses on the education and career development of underprivileged township children and youth in South Africa. Today this NPO has 480 employees with more than 11 000 beneficiaries.

Arnold joined the Board in February 2019.

Arnold is also a member of the Audit Committee and Chairman of the Risk Committee.

## **BONANG MOHALE – 58**

Non-executive director

Bonang is Professor of Practice in the Johannesburg Business School (JBS) College of Business and Economics. He is a highly respected South African businessman, who is known for his patriotism and his active role in seeking to advance the country's interests.

Bonang was former Chief Executive Officer of Business Leadership South Africa (BLSA) till July 2019. Prior to joining BLSA, Mr Mohale ended a distinguished term as Vice President Upstream and Chairman of Shell South Africa Proprietary Limited at the end of June 2017.

Bonang, who originally studied to be a medical doctor, has had a distinguished career at the helm and in leadership roles of several major South African and multinational companies; including Otis Elevators, South African Airways, Sanlam Limited, and Drake & Scull Integrated Facilities Management. He currently serves on the Boards of Swiss Re Africa Limited, Bidvest Group Limited, FirstRand Limited and National Business Initiative (NBI).

Mr Mohale has an impressive track record of building successful companies, delivering results and making significant advances in transformation in the companies he has been involved in. Bonang joined the Board in February 2019.

Bonang is also Chairman of the Social and Ethics Committee.





**PURPLE GROUP  
LIMITED**

(Incorporated in the Republic of South Africa) (Registration number 1998/013637/06)  
Share code: PPE ISIN: ZAE 000185526  
("Purple Group" or "the Company")

# FORM OF PROXY

## CERTIFICATED HOLDERS AND "OWN-NAME" REGISTRATION

For use at the Annual General Meeting of members to be held virtually on Friday, 22 January 2021 at 10:00 (the "Annual General Meeting")

I/We \_\_\_\_\_ (Name in block letters)  
of (Address) \_\_\_\_\_

being a member/s of Purple Group Limited, holding  ordinary shares hereby appoint:

1. \_\_\_\_\_ or, failing him/her,
2. \_\_\_\_\_ or, failing him/her,
3. \_\_\_\_\_ or, failing him/her,
4. The Chairman of the Annual General Meeting, as my proxy to vote for me/us and on my/our behalf at the Annual General Meeting of the Company to be held at 10:00 on Friday, 22 January 2021 and at any adjournment thereof and to speak and act for me/us and, on a poll, vote on my/our behalf,

My/Our proxy shall vote as follows:

	Number of ordinary shares		
	In favour of	Against	Abstain
<b>Ordinary resolution number 1:</b> Adoption of annual financial statements for the year ended 31 August 2020			
<b>Ordinary resolution number 2:</b> Remuneration of auditors			
<b>Ordinary resolution number 3:</b> Appointment of auditors			
<b>Ordinary resolution number 4:</b> Ratification of re-election of Arnold Forman			
<b>Ordinary resolution number 5:</b> Ratification of re-election of Bonang Mohale			
<b>Ordinary resolution number 6:</b> To place the unissued shares of the Company under the control of the directors			
<b>Ordinary resolution number 7:</b> To authorise the Company to issue shares and to sell treasury shares for cash under a general authority			
<b>Ordinary resolution number 8:</b> To authorise the directors as signatories			
<b>Ordinary resolution number 9:</b> Non-binding advisory note on remuneration policy			
<b>Ordinary resolution number 10:</b> Non-binding advisory note on implementation report of remuneration policy			
<b>Ordinary resolution number 11.1:</b> Election of Craig Carter as Chairman of the Audit Committee			
<b>Ordinary resolution number 11.2:</b> Election of Happy Ntshingila as a member of the Audit Committee			
<b>Ordinary resolution number 11.3:</b> Election of Arnold Forman as a member of the Audit Committee			
<b>Special resolution number 1:</b> Awarding of shares and provision of financial assistance in connection therewith			
<b>Special resolution number 2:</b> Non-executive directors' remuneration to next AGM			
<b>Special resolution number 3:</b> Financial assistance to related and inter-related entities			

(Indicate instruction to proxy by way of a cross in space provided above)

Unless otherwise instructed, my/our proxy may vote as he/she thinks fit.

Signed this \_\_\_\_\_ day of \_\_\_\_\_ 2020

Signature \_\_\_\_\_

**Please read the notes on the reverse side hereof.**

# NOTES TO THE FORM OF PROXY

1. Purple Group shareholders who have dematerialised their shares through a CSDP or broker must not complete this form of proxy but must provide their CSDP or broker with their voting instructions, except for Purple Group shareholders who have elected "own-name" registration in the sub-register through a CSDP or broker. It is these shareholders who must complete this form of proxy and lodge it with the transfer secretaries.
2. Holders of dematerialised Purple Group shares wishing to attend the Annual General Meeting must inform their CSDP or broker of such intention and request their CSDP or broker to issue them with the relevant authorisation to attend.
3. A member entitled to attend and vote at the Annual General Meeting may appoint one or more proxies to attend, vote and speak in his/her/its stead at the Annual General Meeting. A proxy need not be a member of the Company.
4. A member may insert the name of a proxy or the names of two alternative proxies of the member's choice in the space/s provided, with or without deleting "the Chairman of the Annual General Meeting", but any such deletion must be initialled by the member. The person whose name stands first on the form of proxy and who is present at the Annual General Meeting will be entitled to act as proxy to the exclusion of those whose names follow.
5. Please insert an "X" in the relevant spaces according to how you wish your votes to be cast. However, if you wish to cast your votes in respect of a lesser number of shares than you own in the Company, insert the number of shares held in respect of which you desire to vote. Failure to comply with the above will be deemed to authorise the proxy to vote or to abstain from voting at the Annual General Meeting as he/she deems fit in respect of all the member's votes exercisable thereat. A member or his/her proxy is not obliged to use all the votes exercisable by the member or by his/her proxy, but the total of the votes cast and in respect whereof abstention is recorded may not exceed the total of the votes exercisable by the member or by his/her proxy. Holders of dematerialised shares, other than with "own-name" registration must inform their CSDP or broker of whether or not they intend to attend the Annual General Meeting and obtain the necessary authorisation from their CSDP or broker to attend the Annual General Meeting or provide their CSDP or broker with their voting instructions should they not be able to attend the Annual General Meeting.
6. Forms of proxy must be received at the Company's Transfer Secretaries by hand at 4 Africa Exchange Registry, Hill on Empire, 4th Floor, Block A, 16 Empire Road, Parktown, 2193 or by email at purple@4axregistry.co.za by no later than 10:00 on Wednesday, 20 January 2021.
7. The completion and lodging of this form of proxy will not preclude the relevant member from attending the Annual General Meeting and speaking and voting in person thereat to the exclusion of any proxy appointed in terms hereof.
8. Documentary evidence establishing the authority of a person signing this form of proxy in a representative capacity must be attached to this form of proxy unless previously recorded by the Company's Transfer Secretaries or waived by the Chairman of the Annual General Meeting.
9. Any alteration or correction made to this form of proxy must be initialled by the signatory/ies.
10. A minor must be assisted by his/her parent or guardian unless the relevant documents establishing his/her legal capacity are produced or have been registered by the transfer secretaries of the Company.
11. The Chairman of the Annual General Meeting may reject or accept a form of proxy which is completed and/or received, other than in accordance with these notes, if the Chairman is satisfied as to the manner in which the member wishes to vote.

# CORPORATE INFORMATION

## NATURE OF BUSINESS

Purple Group Limited is a financial services company.

## DIRECTORS

Happy Ntshingila	Independent non-executive Chairman
Mark Barnes	Non-executive director
Charles Savage	Group CEO
Gary van Dyk	Group CFO
Arnold Forman	Independent non-executive director
Craig Carter	Independent non-executive director
Bonang Mohale	Non-executive director

## BUSINESS ADDRESS

16th Floor  
25 Owl Street  
Braamfontein Werf  
2092

## POSTAL ADDRESS

PO Box 411449  
Craigshall  
2024

## BANKERS

Mercantile Bank Limited

## AUDITORS

BDO South Africa Incorporated  
Registered Auditors

## GROUP SECRETARY

4 Africa Exchange Registry Proprietary Limited  
Hill on Empire  
4th Floor, Block A  
16 Empire Road  
Parktown  
2193

## SHARE REGISTRARS

4 Africa Exchange Registry Proprietary Limited  
Hill on Empire  
4th Floor, Block A  
16 Empire Road  
Parktown  
2193

## COMPANY REGISTRATION NUMBER

1998/013637/06

## ISIN

ZAE000185526

## VAT REGISTRATION NUMBER

4640178168

## TAX NUMBER

9552/065/64/2





PURPLE GROUP  
LIMITED

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INTEGRATED ANNUAL REPORT  
FOR THE YEAR ENDED 31 AUGUST  
2020